presight
A G42 company

Earnings Presentation

Q1 2026 Results

May 13, 2026

Legal Disclaimer

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Forward-Looking Statements & Risks Acknowledgement

This document includes forward-looking statements. The forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations about future events. Forward-looking statements are sometimes identified as "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned", "anticipates", "is seeking", "growth", "targets", "forecasts" or the negative thereof, other variations thereon or comparable terminology.

These forward-looking statements include all matters that are not historical facts. They may appear in multiple places throughout the Pitchbook and include statements regarding the intentions, beliefs or current expectations of the Company concerning, among other things, the future results of operations, financial condition, prospects, growth, strategies, and dividend policy of the Company and the industry in which it operates. In particular, the statements in relation to risk factors and business background regarding the Company's strategy, targets and other future events or prospects are or may be forward-looking statements.

Forward-looking statements and other statements contained in this document regarding matters that are not historical facts involve predictions. No assurance can be given that such future results will be achieved; actual events or results may differ materially because of risks and uncertainties facing the Company. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed, or implied in such forward-looking statements. Such forward-looking statements contained in this document speak only as of the date of this document. Any obligation or undertaking to update any forward-looking statements contained in the document to reflect any change in their expectations or any change in events, conditions, or circumstances on which such statements are based is expressly disclaimed unless required by applicable law, rules and regulations.

Accordingly, undue reliance should not be placed on any of the forward-looking statements in this document. Statements contained herein as to the contents of any agreements or other documents are summaries and, therefore, are necessarily selective and incomplete.

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The Presight Team Today

THOMAS PRAMOTEDHAM
CHIEF EXECUTIVE OFFICER



- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa

RAM MEYOOR
CHIEF FINANCIAL OFFICER



- Over 25 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance

DR ADEL ALSHARJI
CHIEF OPERATING OFFICER



- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration

ROGER TEJWANI
SENIOR DIRECTOR, INVESTOR RELATIONS



- Over 25 years experience in Capital Markets across Investment Banking, Equity Research and Investor Relations
- Leads the company's Investor Relations program

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Operational Highlights

Q1 2026 Operating Backdrop

Sustained Operating and Financial Resilience, Unlocking New Growth Pathways

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Resilience

Sovereignty

Opportunity

"A nation is built by its people, and the prosperity of the nation depends on the effort of its sons."

Sheikh Zayed bin Sultan Al Nahyan

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Trusted AI & Digital Transformation Partner Across UAE

Objective: Play a pivotal role in delivering AI-enabled government capabilities and supporting the UAE's ambition to build the world's first AI-native government

Q1 2026

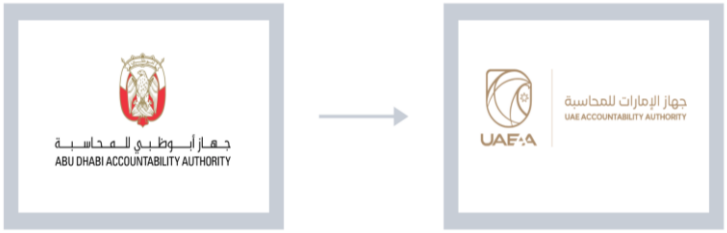
Contracts included in Q1 2026 backlog:

Letter of Engagement:

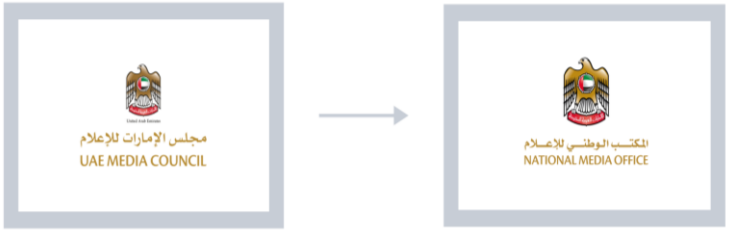
Memorandum of Understanding:

AED 226 million order value in Q1'26
AED 6.1 billion aggregate order value in UAE market

Repeatable Deployment Frameworks: Domestic



Deploying the Auditing Platform for the Abu Dhabi Accountability Authority enabled expansion to the UAE Accountability Authority, driving recurring revenue and margin growth



Deploying the UAE Media Council platform enabled expansion of an AI Ready solution to the National Media Office at ~6x initial TCV

Position as Region's Leading Exporter of AI & Digital Services

Objective: Support national AI strategies, digital government programs, & public-sector modernization across Middle East, Central & Southeast Asia, Africa, & Europe

Q1 2026

Memorandums of Understanding:

AED 145 million order value in Q126
AED 2.8 billion aggregate se order value in international markets

Repeatable Deployment Frameworks: International

Smart City Astana (USD190M) 6-year project



City Operations Center

10+ municipal services, 24/7



Data Center

TIER III, 2.4 MW, 100 racks



Intelli

City management platform



Alem AI

Presight R&D Center

Kazakhstan Pipeline: ~US$500M

- Smart City Almaty
- National Grid Operator
- Healthcare & Digitalization
- Astana Airport

Other Central Asia Pipeline: ~US$200M

Support AIQ in Broadening its Domestic & International Installed Base

Objective: Support our subsidiary, AIQ, in leading global energy sector innovation, broadening its domestic customer base and penetrating new carbon-intensive economies

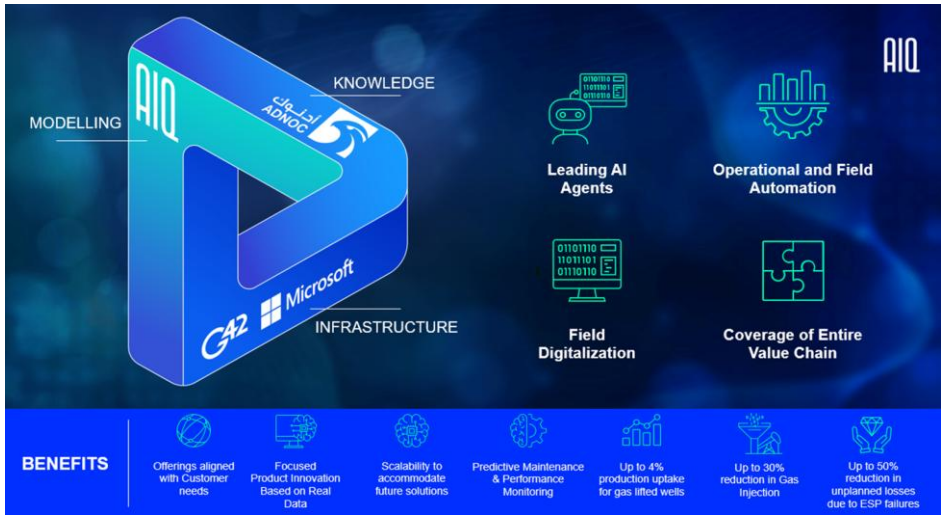
Q1 2026

Memorandums of Understanding:

TotalEnergies

ADNOC

NOV

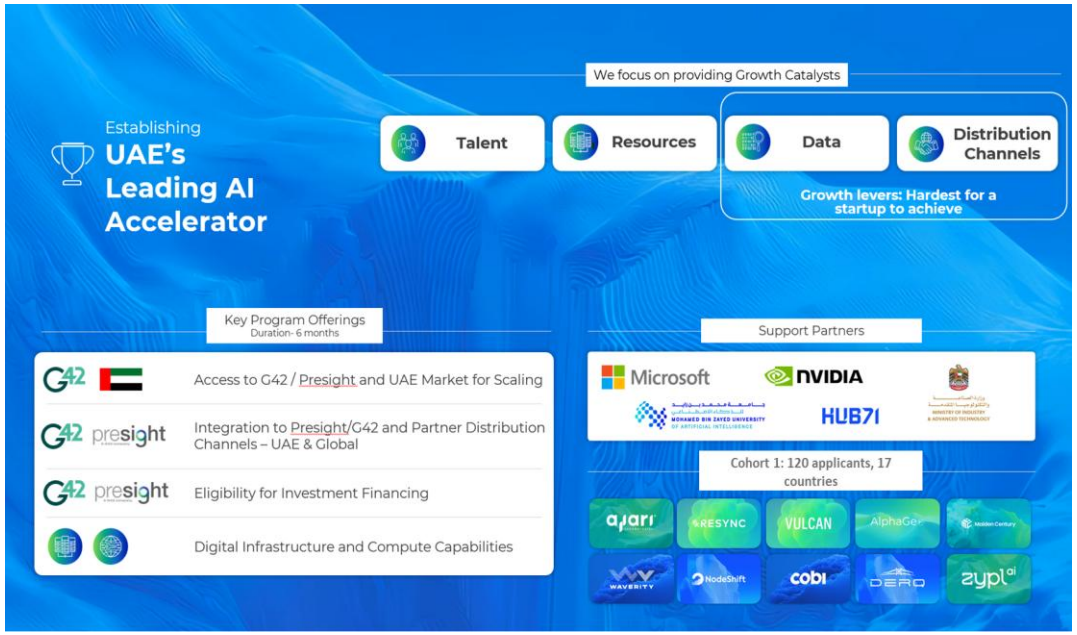


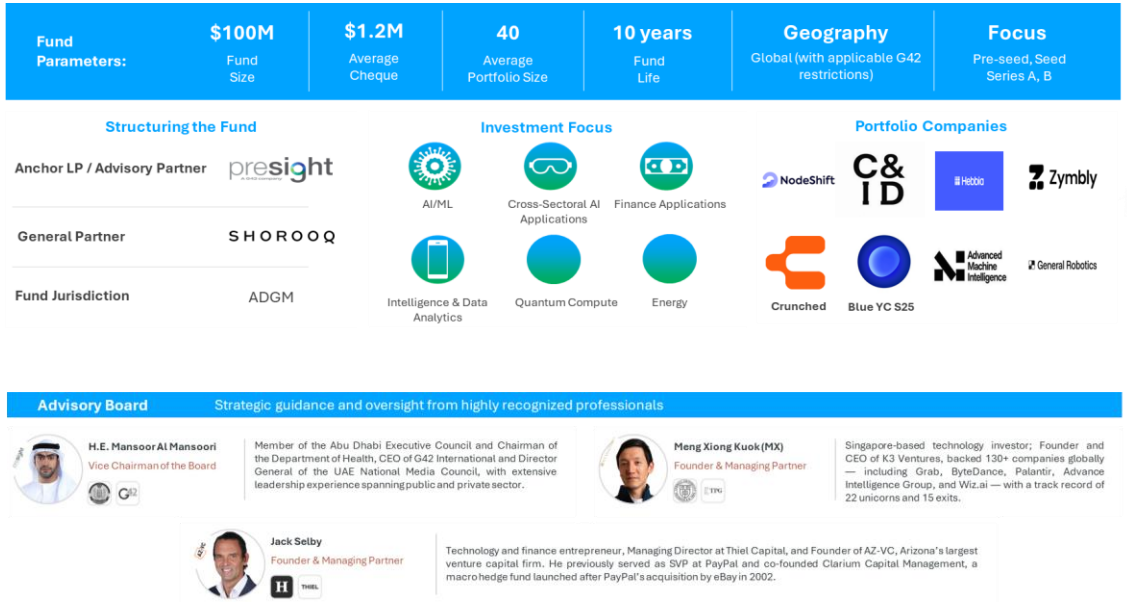


USD 10 BILLION in value generation for clients anticipated from AIQ's product portfolio over the next five years

Foster a Vibrant and Groundbreaking AI Ecosystem

Objective: Curate an integrated innovation model that provides emerging technologies with a continuous pathway from early-stage acceleration to long-term commercial scale





Cohort II: 376 applications from 62 countries spanning North America, Europe, the Middle East, and Asia

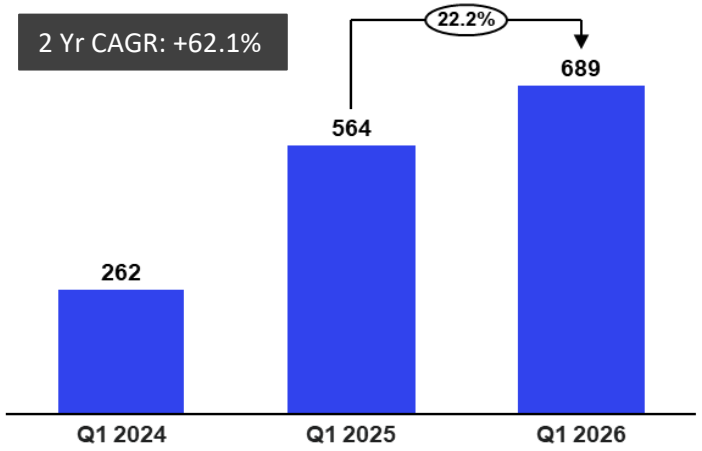
Focus areas: Enterprise AI, agentic systems, automation, advanced data analytics

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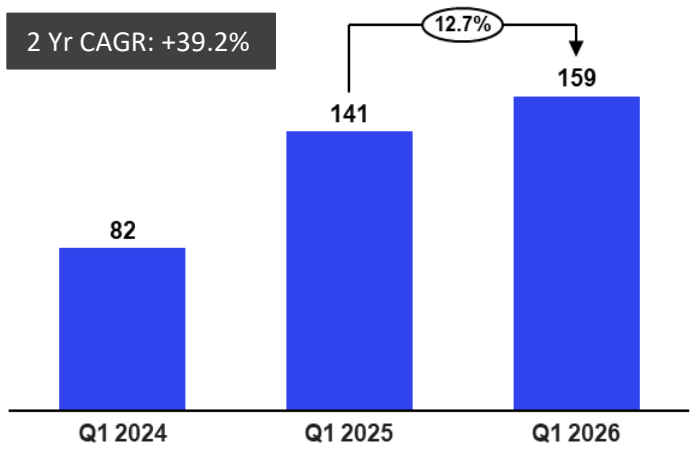
Financial Highlights

Financial Dashboard

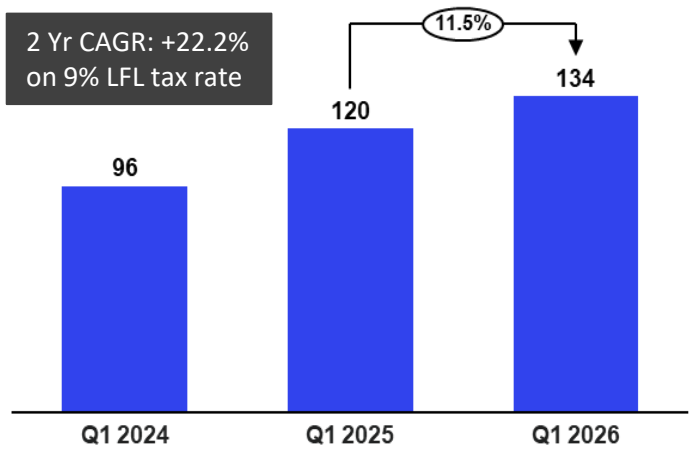
Q1 2026 Group Revenue (AEDM)



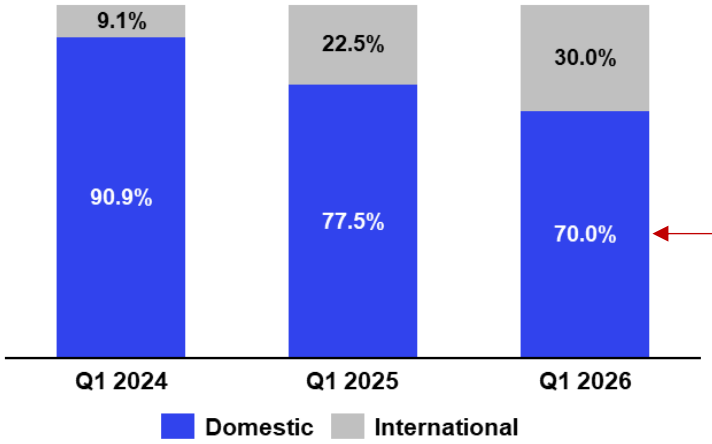
Q1 2026 Group EBITDA (AEDM)



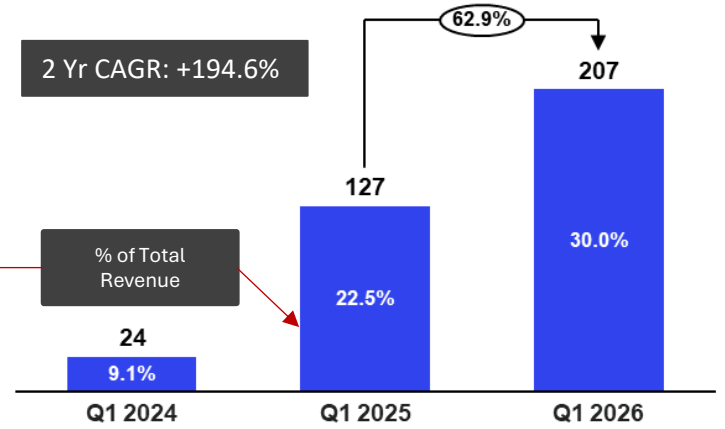
Q1 2026 Group Profit after Tax (AEDM)



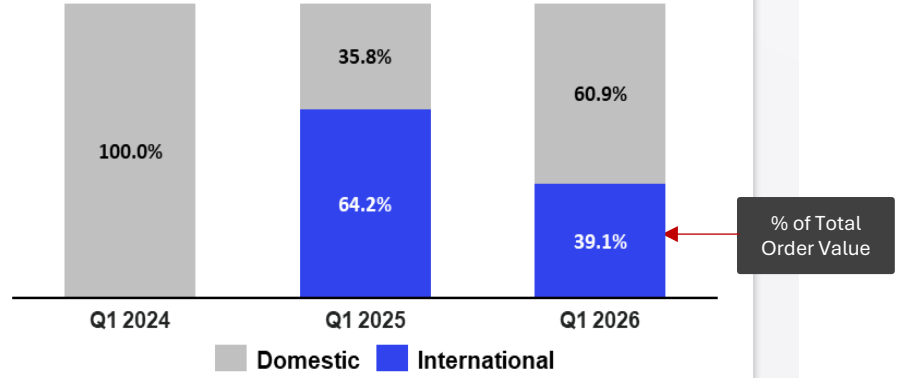
Domestic v International Revenue (%)



International Revenue (AEDM)



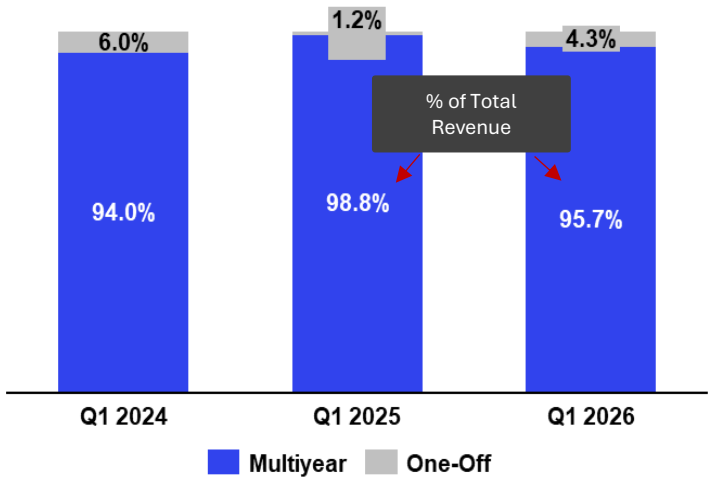
Aggregate Order Value (%)



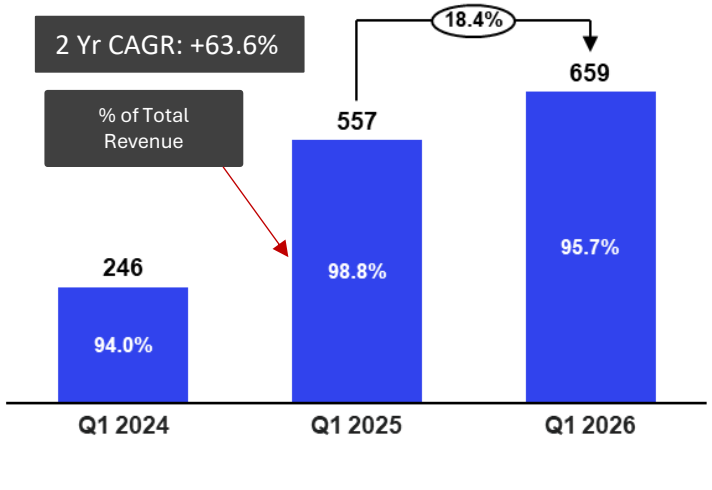
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KPI Dashboard

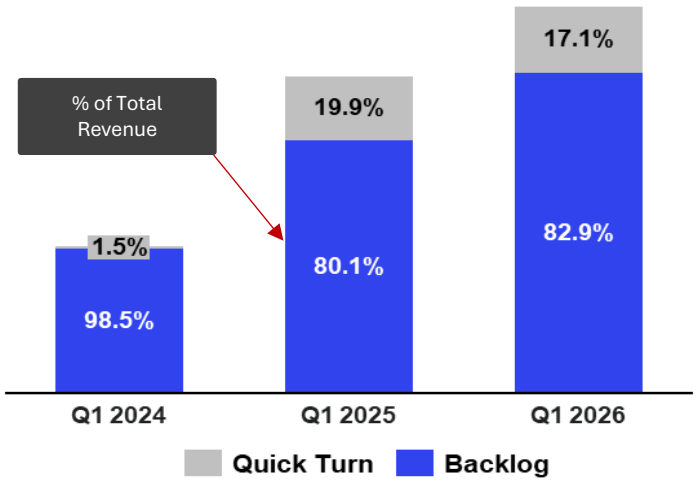
Revenue Quality: Multi-Year v One-Off (%)



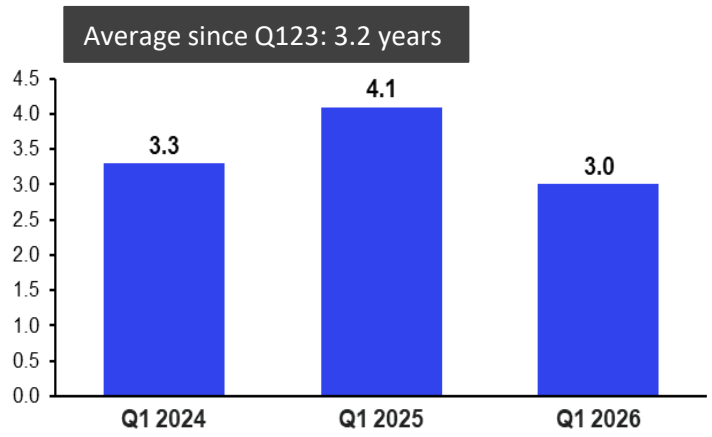
Revenue Quality: Multi-Year Contracts (AEDM)



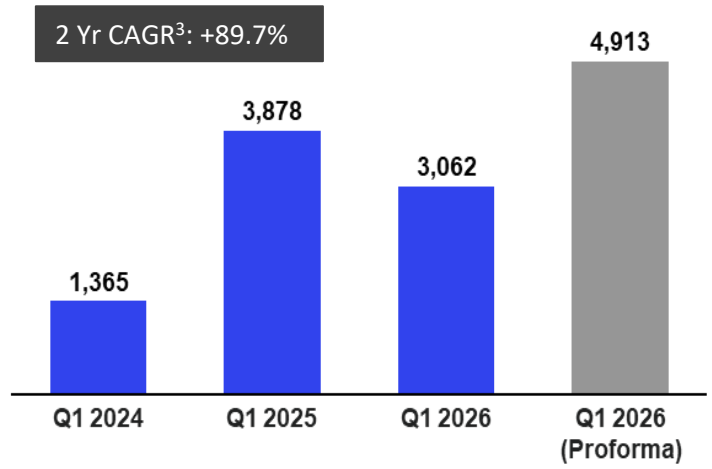
Revenue Quality: Backlog[1] v Quick-Turn[2] (%)



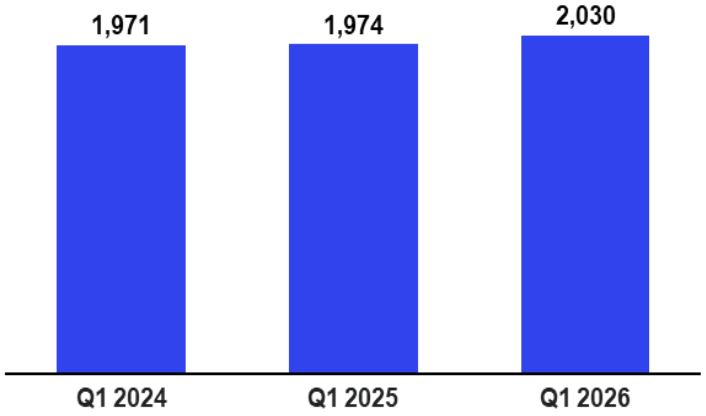
USD-weighted Avg Contract Duration (Years)



Backlog Evolution (AEDM)



Balance Sheet Cash (AEDM)



[1] Revenue from Backlog implies revenues from contracts concluded in prior financial years
[2] Revenue from Quick turn implies revenues from contracts concluded in the current financial year
[3] Measured against Q1 2026 proforma backlog

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Medium-Term Guidance

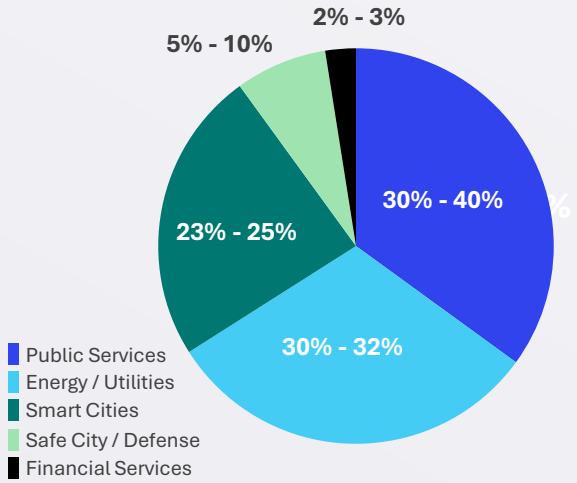
Key Metrics	Actual	Guidance
	2021-2025 (4-Year CAGR)	2025-2029 (4-Year CAGR)
Group Revenue	+22.8%[1]	+20% - 25%[2]
Group EBITDA	+19.5%[1]	+23% - 28%[2]
Group Profit after Tax[3]	+17.4%[1]	+21% - 26%[2]

1. Includes financial impact of AIQ acquisition
2. Organic growth excluding potential future acquisitions [3.] 100% Group profit including minorities

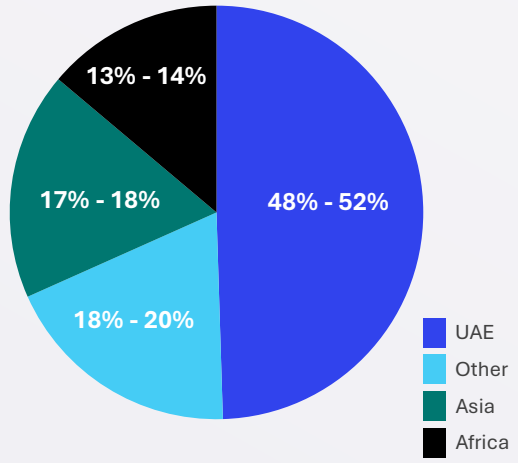
Guidance Assumptions

- Excludes potential future M&A
- >90% of forecast revenue growth from multi-year contracts
- Constant 15% Effective Tax Rate

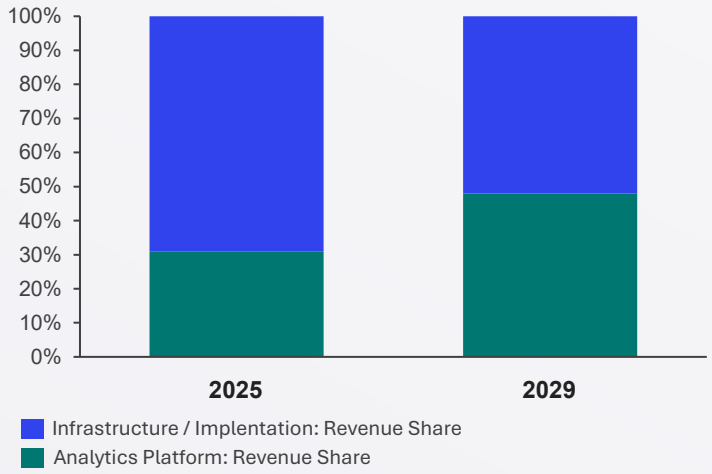
Sectoral Evolution (To FY29)



Geographical Evolution (To FY29)



Deployment Mix Evolution



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FY 2026 Guidance Bridge

Key Metrics	Guidance	Q2 – Q4 contribution % to Full Year outturn	Required Q2 – Q4 contribution % to Full Year outturn (2026)	
		Average 2023 - 2025	Low end of guidance range	High end of guidance range
Group Revenue	+20% - 25%[1]	85.6%	81.0%	81.8%
Group EBITDA	+23% - 28%[1]	84.8%	83.6%	84.2%
Group Profit after Tax[2]	+21% - 26%[1]	84.5%	83.4%	84.0%

1. Organic growth excluding potential future acquisitions
2. 100% Group profit including minorities

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Thank You

Get in touch:
investors@presight.ai

Q&A