



Earnings Presentation

Q2 2026 Results

August 12, 2026

Legal Disclaimer

Forward-Looking Statements & Risks Acknowledgement

This document includes forward-looking statements. The forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations about future events. Forward-looking statements are sometimes identified as “expects”, “may”, “will”, “could”, “should”, “shall”, “risk”, “intends”, “estimates”, “aims”, “plans”, “predicts”, “continues”, “assumes”, “positioned”, “anticipates”, “is seeking”, “growth”, “targets”, “forecasts” or the negative thereof, other variations thereon or comparable terminology.

These forward-looking statements include all matters that are not historical facts. They may appear in multiple places throughout the Pitchbook and include statements regarding the intentions, beliefs or current expectations of the Company concerning, among other things, the future results of operations, financial condition, prospects, growth, strategies, and dividend policy of the Company and the industry in which it operates. In particular, the statements in relation to risk factors and business background regarding the Company's strategy, targets and other future events or prospects are or may be forward-looking statements.

Forward-looking statements and other statements contained in this document regarding matters that are not historical facts involve predictions. No assurance can be given that such future results will be achieved; actual events or results may differ materially because of risks and uncertainties facing the Company. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed, or implied in such forward-looking statements. Such forward-looking statements contained in this document speak only as of the date of this document. Any obligation or undertaking to update any forward-looking statements contained in the document to reflect any change in their expectations or any change in events, conditions, or circumstances on which such statements are based is expressly disclaimed unless required by applicable law, rules and regulations.

Accordingly, undue reliance should not be placed on any of the forward-looking statements in this document. Statements contained herein as to the contents of any agreements or other documents are summaries and, therefore, are necessarily selective and incomplete.

The Presight Team Today

THOMAS PRAMOTEDHAM
CHIEF EXECUTIVE OFFICER



- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa

RAM MEYOOR
CHIEF FINANCIAL OFFICER



- Over 25 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance

DR ADEL ALSHARJI
CHIEF OPERATING OFFICER



- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration

ROGER TEJWANI
SENIOR DIRECTOR, INVESTOR RELATIONS



- Over 25 years experience in Capital Markets across Investment Banking, Equity Research and Investor Relations
- Leads the company's Investor Relations program

Operational Highlights

Q2 2026 Operating Backdrop

Domestic Market

- Focus on national security, resilience, and sovereignty
- Extension of core, mission-critical deployments
- First wins in non-kinetic defense domain
- Driving the shift to AI-native government
- Scaling agentic AI into SME segment

International Markets

- Leveraging reference in-country & regional deployments
- Expansion into new high-growth markets
- New distribution channel in Financial Services vertical
- First long-term international contract for AIQ

Sovereign Moat

- Full-stack, integrated sovereign AI capability
- Scalable, adaptable & resilient platform architecture
- 24/7 operational continuity with local presence

Disciplined Expansion

- Scaling responsibly & innovating with purpose
- Deepening partnerships & diversifying revenues
- Strengthening national infrastructure, systems & resilience



Trusted AI & Digital Transformation Partner Across UAE

Objective: Delivering AI-enabled government capabilities and supporting the UAE's ambition to build the world's first AI-native government

Q2 2026

New Contracts and Renewals

UAE Federal Government



- Life Saver Platform for (NCEMA¹)
- Non-kinetic defense

Abu Dhabi Government



- Safe City Platform
- Executive Office
- Abu Dhabi Customs
- Integrated Transport Centre

Enterprise contract



Memorandum of Understanding



AED 2.5 billion orders secured during Q2 2026

AED 8.6 billion aggregate order value in the UAE market since Q1 2023

¹ NCEMA (National Crisis and Emergency Management Authority).

Position as Region's Leading Exporter of AI & Digital Services

Objective: Support national AI strategies, digital government programs, & public-sector modernization across Middle East, Central & Southeast Asia, Africa, & Europe

Q2 2026

Sovereign MOUs



Kazakhstan
Ministry of Transport¹ and
Almaty Mayor's Office



Montenegro
Ministry of Interior

Enterprise Partnership



One of the largest enterprise agentic AI mandates
in European and Latin American banking

AED 44 million orders secured during Q2 2026

AED 2.9 billion aggregate order value in international markets since Q1 2023

¹ Letter of Intent, July 2026.

Support AIQ in Broadening its Domestic & International Installed Base



Objective: Support our subsidiary, AIQ, in leading global energy sector innovation, broadening its domestic customer base and penetrating new carbon-intensive economies

Q2 2026

UAE Market Expansion



New contract to deploy AI-powered video analytics across critical operational areas

International Growth



New contract with one of India's leading energy and materials conglomerates



Strategic MOU supporting expansion into Oman's upstream energy sector

USD 10 billion in value generation for clients anticipated from AIQ's product portfolio over the next five years

Foster a Vibrant and Groundbreaking AI Ecosystem



Objective: Curate an integrated innovation model that provides emerging technologies with a continuous pathway from early-stage acceleration to long-term commercial scale

UAE’s Leading AI Accelerator

Cohort II Key Metrics

12 / 8

~\$1.3bn

~\$226m

Startups / Countries

Combined Valuation

Raised to Date

Cohort II Companies

AIM Intelligence
AI Security

TheStage AI
Inference Optimisation

MangoBoost
Data Center DPU

Featherless AI
AI Inference

Dtonic
Smart City Data

AIRMO
GHG Satellite Monitoring

FlyNex
Infrastructure Inspection

AITRICS
Hospital Early Warning AI

Transparently.ai
Forensic Finance AI

FortyGuard
Large Temperature Models

Rahd AI
Oil & Gas Decom AI

TrustExam
Exam Proctoring

Key Program Offerings

▶▶ Access to UAE, G42 and Presight Ecosystem

▶▶ Infrastructure and Compute Capabilities

▶▶ Eligibility for Investment Financing

Support Partners

Microsoft

MOHAMED BIN ZAYED UNIVERSITY OF ARTIFICIAL INTELLIGENCE

NVIDIA

HUB71

astana hub

Presight-Shooroq Fund

Fund Parameters	\$100m Fund Size	\$1.2m Average Cheque	40 Average Portfolio Size	10 years Fund Life	Geography Global (with applicable G42 restrictions)	Focus Pre-seed, Seed Series A,B
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Fund Structure

Anchor LP / Advisory Partner

General Partner

Fund Jurisdiction

presight

SHOROQ

ADGM

Investment Focus

AI / ML

Cross-Sectoral AI Applications

Finance Applications

Energy

Intelligence & Data Analytics

Quantum Compute

Portfolio Companies

NodeShift

blue

Zymbly

General Robotics

Hebbia

Crunched

Advanced Machine Intelligence

C&ID

Advisory Board

H.E. Mansoor Al Mansoori
Chairman of the Board
Member of the Abu Dhabi Executive Council and Chairman of the Department of Health, CEO of G42 International, and Director General of the UAE National Media Council, with extensive leadership experience spanning public and private sector.

Meng Xiong Kuok (MX)
Founder & Managing Partner
Singapore-based technology investor; Founder and CEO of K3 Ventures, backed 130+ companies globally, including Grab, ByteDance, Palantir, Advance Intelligence Group, and Wiz.ai, with a track record of 22 unicorns and 15 exits.

Jack Selby
Founder & Managing Partner
Technology and finance entrepreneur, Managing Director at Peter Thiel's family office, and Founder of AZ-VC, Arizona's largest venture capital firm. He previously served as SVP at PayPal and co-founded Clarium Capital Management, a macro hedge fund launched after PayPal's acquisition by eBay in 2002.

Cohort II:
Focus areas:

3x increase in applicant interest – 376 applications from 62 countries across 4 continents
AI Inference optimisation, AI Security, infrastructure inspection, healthcare and financial intelligence

PUBLIC

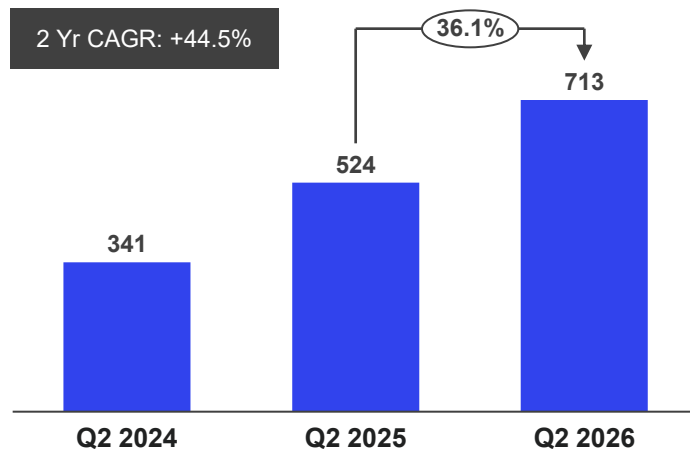
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Financial Highlights

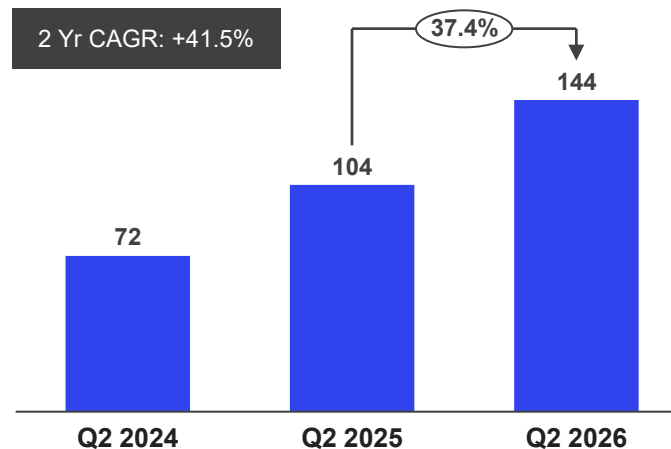
Key Financial Metrics



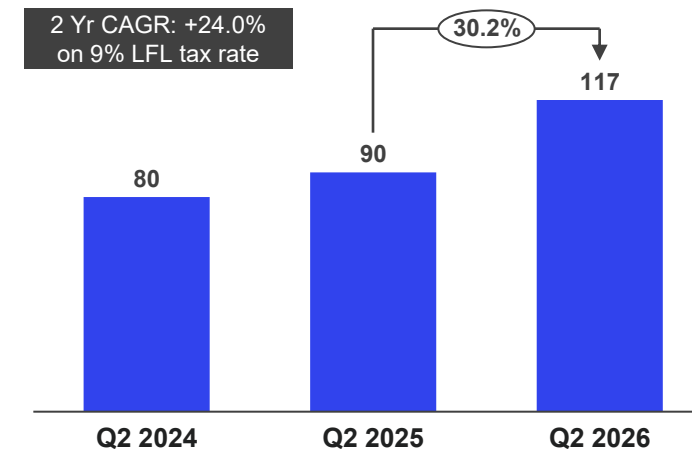
Q2 2026 Group Revenue (AEDM)



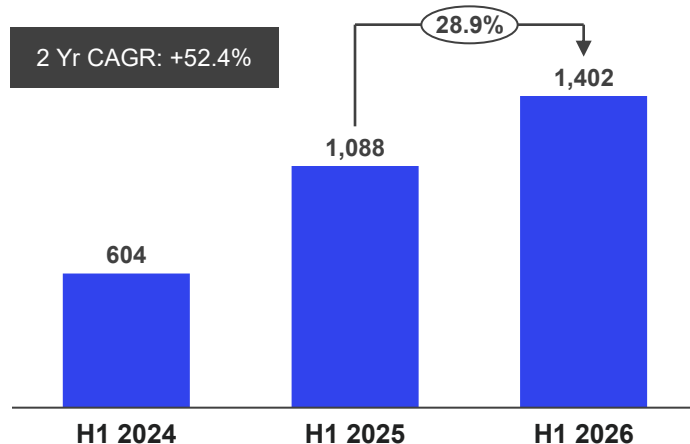
Q2 2026 Group EBITDA (AEDM)



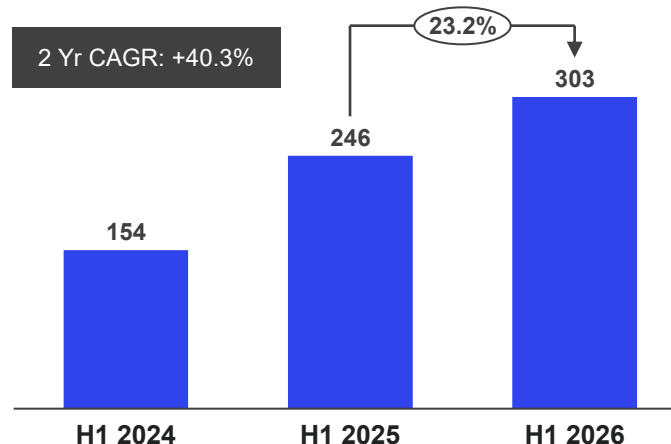
Q2 2026 Group Profit after Tax (AEDM)



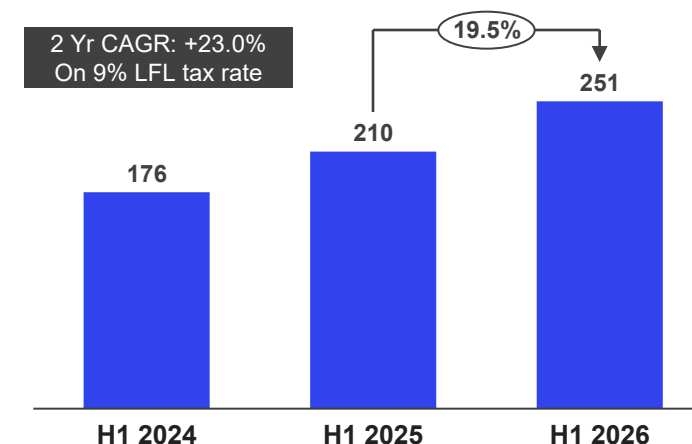
H1 2026 Group Revenue (AEDM)



H1 2026 Group EBITDA (AEDM)



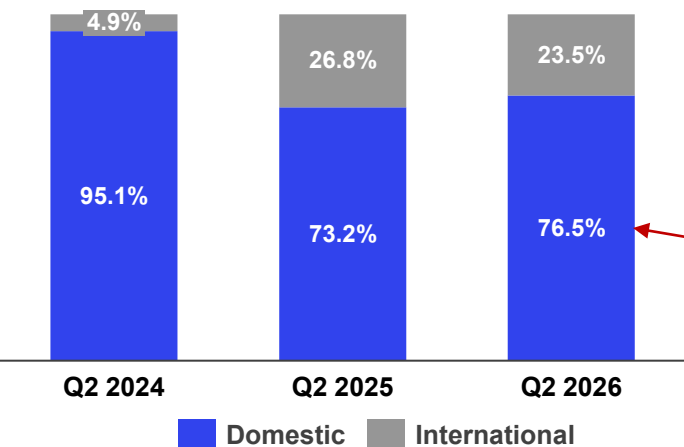
H1 2026 Group Profit after Tax (AEDM)



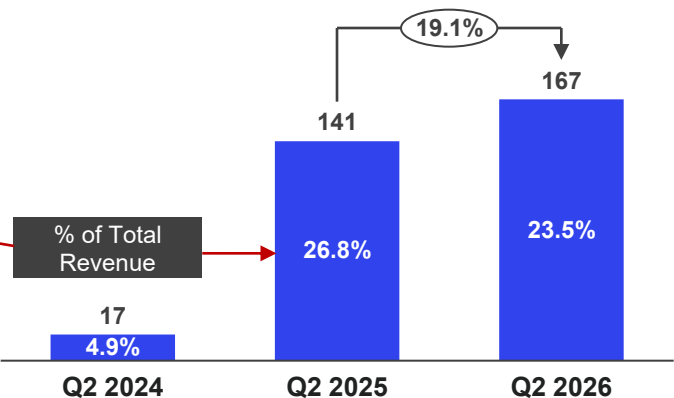
Key Financial Metrics by Geography



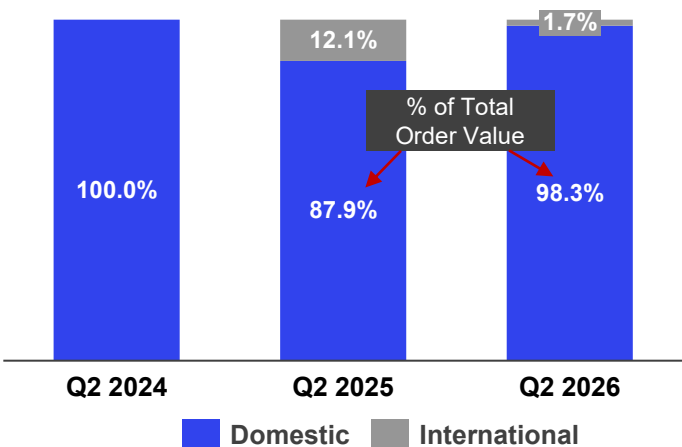
Q2 2026 Domestic v International Revenue (%)



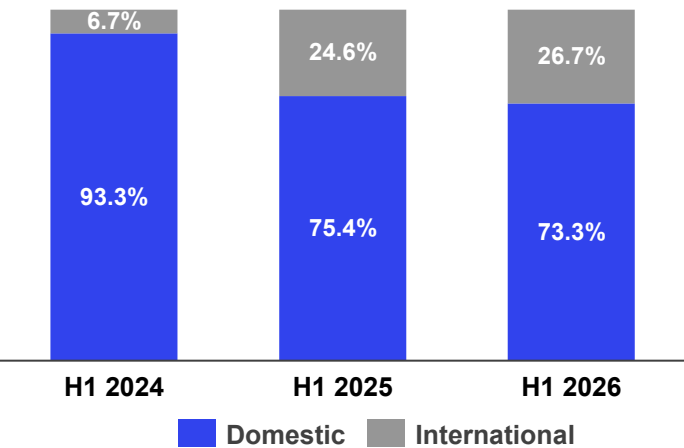
Q2 2026 International Revenue (AEDM)



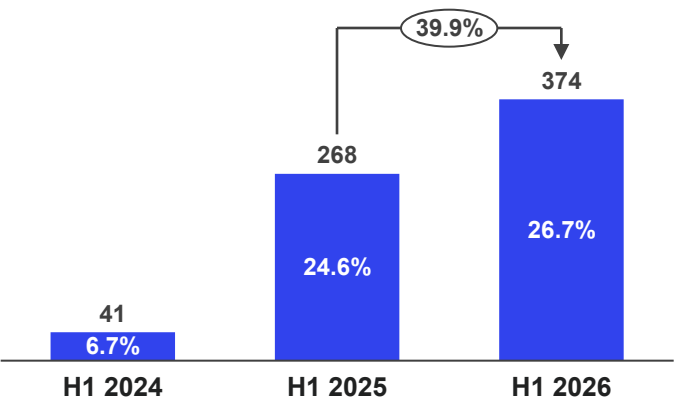
Q2 2026 Aggregate Order Value %



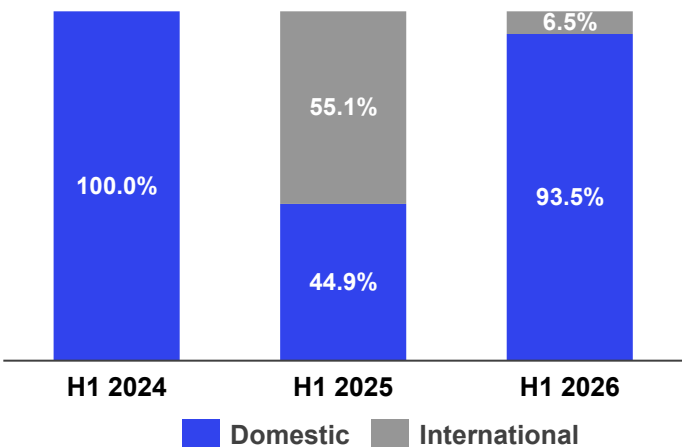
H1 2026 Domestic v International Revenue (%)



H1 2026 International Revenue (AEDM)



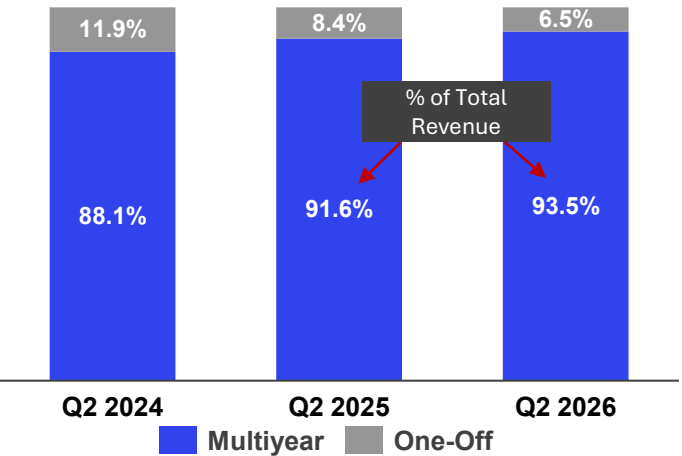
H1 2026 Aggregate Order Value %



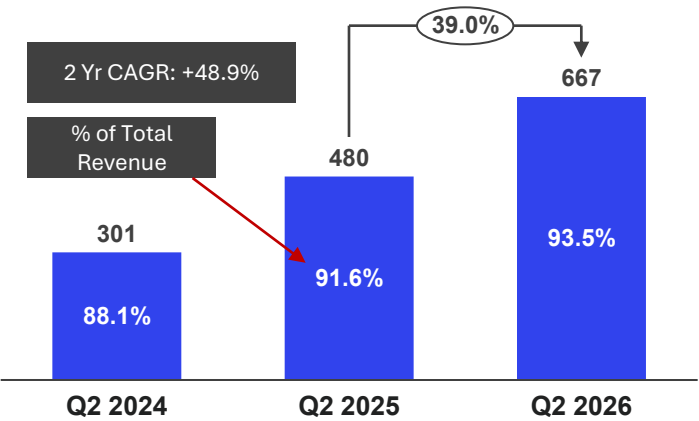
KPI Dashboard



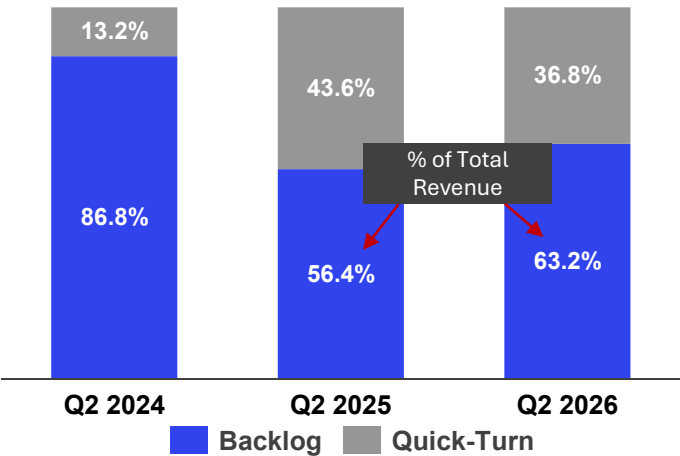
Q2 2026 Revenue Multi-Year v One-Off (%)



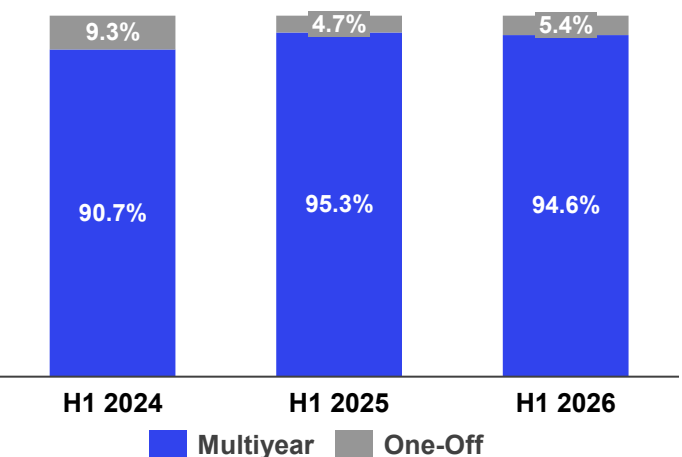
Q2 2026 Revenue Multi-Year Contracts (AEDM)



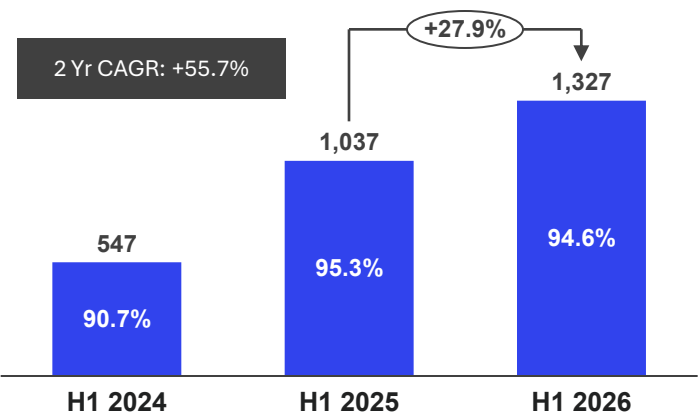
Q2 2026 Revenue Backlog¹ v Quick-Turn² (%)



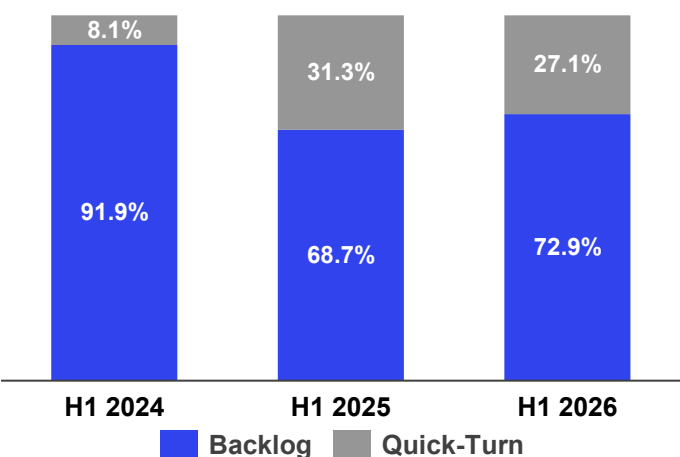
H1 2026 Revenue Multi-Year v One-Off (%)



H1 2026 Revenue Multi-Year Contracts (AEDM)



H1 2026 Revenue Backlog¹ v Quick-Turn² (%)



¹ Revenue from Backlog implies revenues from contracts concluded in prior financial years.
² Revenue from Quick turn implies revenues from contracts concluded in the current financial year.

Medium-Term Guidance

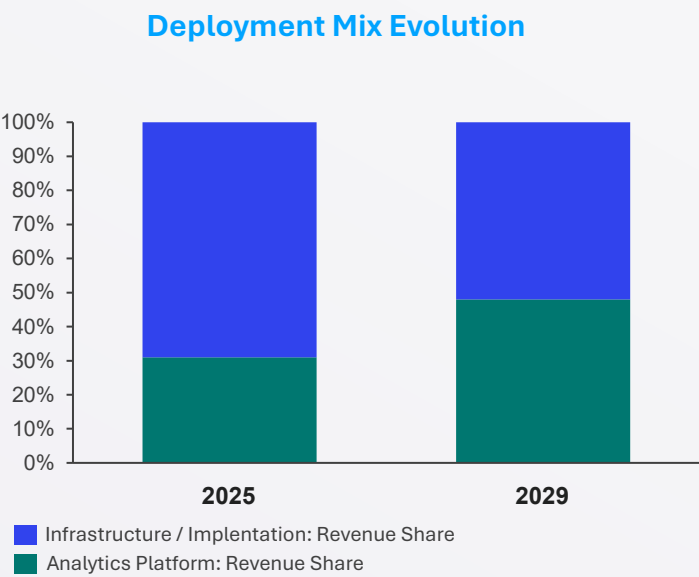
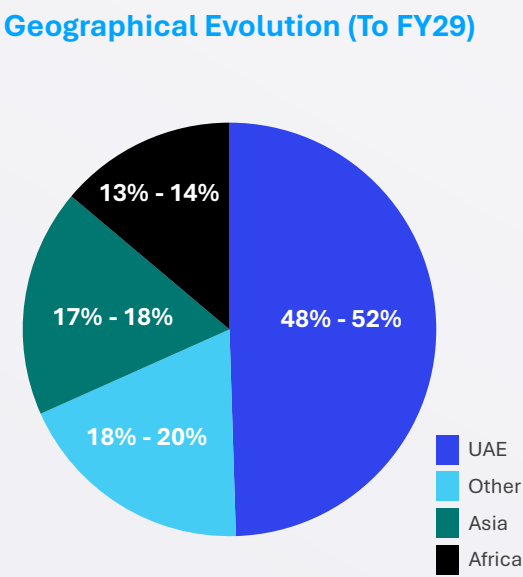
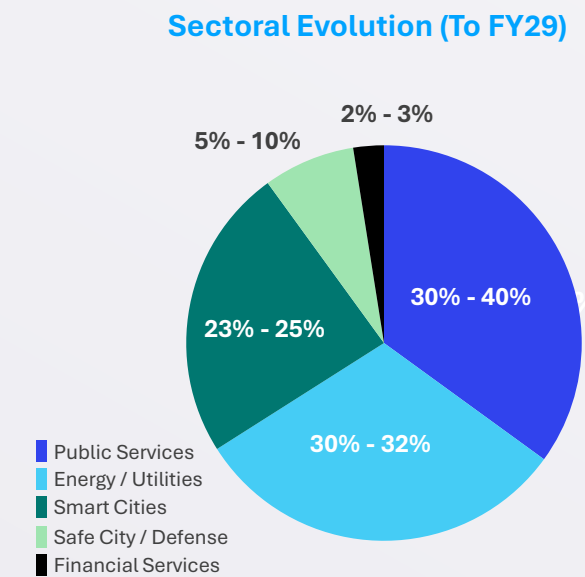


Key Metrics	Actual	Guidance
	2021-2025 (4-Year CAGR)	2025-2029 (4-Year CAGR)
Group Revenue	+22.8% ¹	+20% - 25% ²
Group EBITDA	+19.5% ¹	+23% - 28% ²
Group Profit after Tax ³	+17.4% ¹	+21% - 26% ²

¹ Includes financial impact of AIQ acquisition.
² Organic growth excluding potential future acquisitions.
³ 100% Group profit including minorities.

Guidance Assumptions

- Excludes potential future M&A
- >90% of forecast revenue growth from multi-year contracts
- Constant 15% Effective Tax Rate



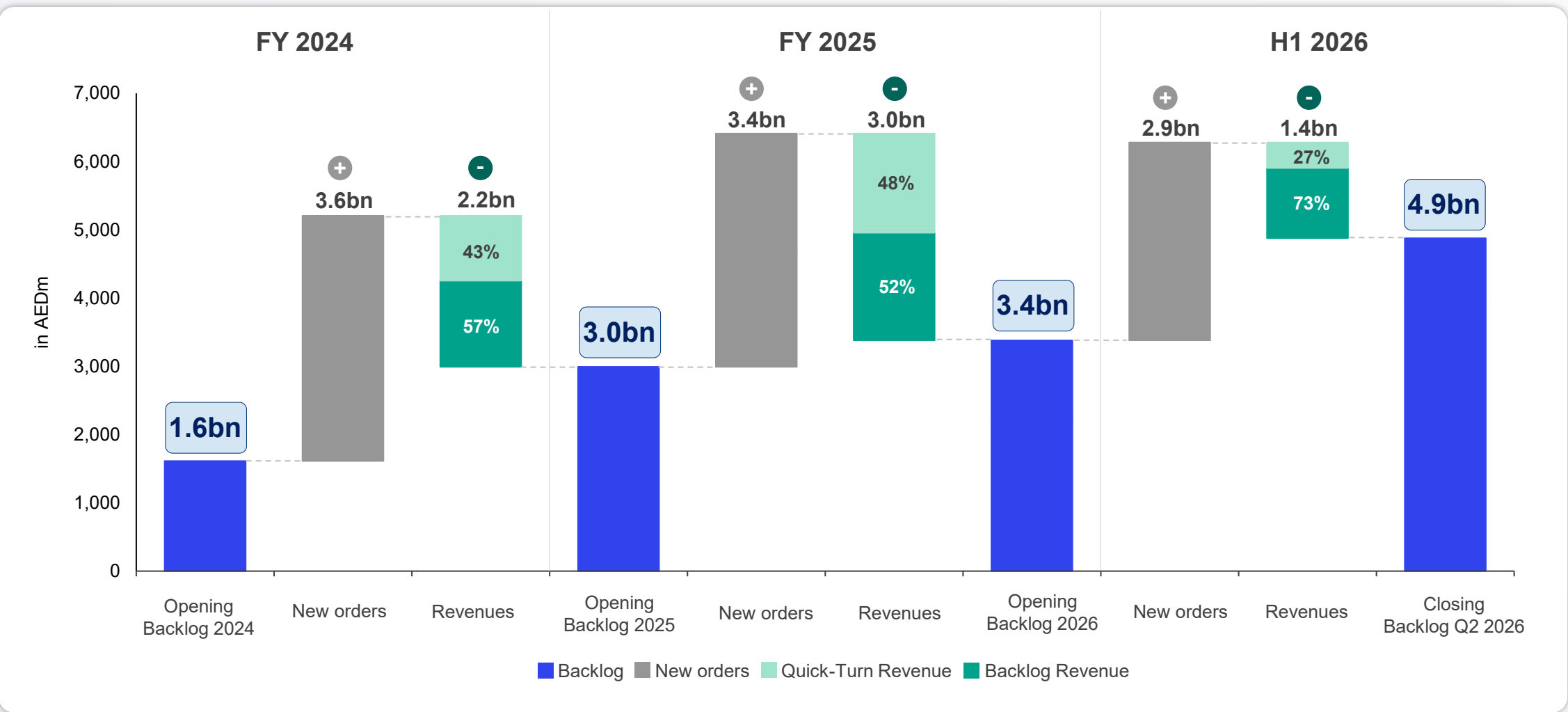
Robust Backlog Growth Underpins Future Growth Trajectory



202% Backlog growth¹ to AED 4.9bn

1.4x Average Book-to-Bill Ratio²

4.2 years contract duration³



¹ Backlog growth from the opening backlog position at Q1 2024 to the closing backlog position at Q2 2026.

² Average Book-to-Bill ratio - arithmetic average of quarterly order intake divided by quarterly revenue from Q1 2024 to Q2 2026. ³ USD-weighted average contract duration as at Q2 2026.

FY 2026 Guidance Bridge

Key Metrics	Medium-term Guidance	H2 contribution % to Full Year outturn	Required H2 contribution % to Full Year outturn (2026)	
			Low end of guidance range	High end of guidance range
Group Revenue	+20% - 25% ¹	Average 2023 – 2025 69.3%	61.4%	63.0%
Group EBITDA	+23% - 28% ¹	73.5%	68.7%	69.9%
Group Profit after Tax ²	+21% - 26% ¹	71.8%	68.9%	70.1%

¹ Organic growth excluding potential future acquisitions.

² 100% Group profit including minorities.

Thank You

Get in touch:
investors@presight.ai

Q&A