



Earnings Presentation

9M 2024 Results

November 12, 2024

Legal Disclaimer

Forward-Looking Statements & Risks Acknowledgement

This document includes forward-looking statements. The forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations about future events. Forward-looking statements are sometimes identified as “expects”, “may”, “will”, “could”, “should”, “shall”, “risk”, “intends”, “estimates”, “aims”, “plans”, “predicts”, “continues”, “assumes”, “positioned”, “anticipates”, “is seeking”, “growth”, “targets”, “forecasts” or the negative thereof, other variations thereon or comparable terminology.

These forward-looking statements include all matters that are not historical facts. They may appear in multiple places throughout the Pitchbook and include statements regarding the intentions, beliefs or current expectations of the Company concerning, among other things, the future results of operations, financial condition, prospects, growth, strategies, and dividend policy of the Company and the industry in which it operates. In particular, the statements in relation to risk factors and business background regarding the Company's strategy, targets and other future events or prospects are or may be forward-looking statements.

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Accordingly, undue reliance should not be placed on any of the forward-looking statements in this document. Statements contained herein as to the contents of any agreements or other documents are summaries and, therefore, are necessarily selective and incomplete.

The Presight Team Today

Thomas Pramotedham

Chief Executive Officer



- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa

Ram Meyoor

Chief Financial Officer



- Over 25 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance

Dr Adel Alsharji

Chief Operating Officer



- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration

Roger Tejjwani

Senior Director, Investor Relations



- Over 25 years experience in Capital Markets across Investment Banking, Equity Research and Investor Relations
- Leads the company's Investor Relations program

Operational Highlights

Key Operational Highlights

Continued momentum in our third quarter with new contracts, agreements & partnerships and cutting-edge GAI product launches



1

New domestic and international multi-year contracts valued at AED 1.0bn (US\$ 273m) in Q324

2

New wide-ranging agreements & partnerships to accelerate digital transformation across key economic sectors

3

New groundbreaking launches: “Vitruvian” & “Connect”; “Intelli Platform”; “Report Optimizer”

4

Expansion of AIQ’s pioneering solutions with first net-zero AI engine to revolutionize global energy landscape

5

Investment in broader AI ecosystem: UAE’s first sovereign enterprise data marketplace & AI-Startup Accelerator

6

Awarded nine ISO certifications demonstrating commitment to highest standards of corporate governance

Q3 2024 Operational Highlights

Continued progress against strategic objectives in Q324: i) new contracts, agreements & partnerships ii) new products and solutions iii) big data & AI capabilities showcased on global stage leading to further agreements, product launches, and unique initiatives



New Domestic & International Contracts (c\$273m in value in Q324)

UAE

- Abu Dhabi Government (including “Vitruvian”)
- Department of Economic Development (ADDED)
- ADNOC (“Energyai”, “SMARTi”, “Robowell”)

International

- Republic of Jordan (MODEE)

New Agreements & Partnerships

- **UAE SoEs:** (1) Etihad Rail (2) AD Ports (3) Masdar (4) Nawah Energy Company (5) ITC (Abu Dhabi Mobility)
- **International Relationships:** (1) Minciencias Colombia (2) ISS
- **Technology Partnerships:** (1) Swiss AI AG (2) IDEMIA Smart Identity (3) Reach Digital

Innovation & Product Development

- **Presight Enterprise suite:** “Vitruvian” and “Connect”
- **Presight Intelli Platform:** Smart Cities
- **Presight Report Optimizer:** No code report generator
- **Energyai:** World’s first net-zero industrial AI engine



Vitruvian & Connect: Presight Enterprise AI Suite



Solutions that use Generative AI to drive business value. Leveraging machine learning, natural language processing and predictive analytics, the Enterprise AI suite integrates your tech stack, deep learning and computer vision – on-premise or on cloud



An on-premise, AI platform that is capable of managing large-scale information, learning from trusted organization data and systems to provide deep business insights and new perspectives. Vitruvian enables enterprises of any scale to use leading AI tools for an intuitive understanding of their business across a diverse set of use-cases and verticals



A UAE-hosted, cloud-based AI assistant that can be activated immediately for any organization. It provides a unique collaborative framework where humans and AI agents function intelligently and seamlessly together. Employing the most adaptable GPT, it connects seamlessly with industry world-class SaaS systems and business applications to deliver business insights

Presight Intelli Platform: AI Enabled Smart Infrastructure

Integrating AI, IoT, and Big Data to revolutionize urban living conditions for existing and new cities



Presight Intelli AI (connecting a world of infrastructure diversity, critical data and applications)

Intelli Advantages

- Industry leadership integration
- Unrivalled scalability price point
- No compromise cloud and on-prem
- Infused GenAI at the platform core
- No-coding environment agility
- Open agnostic data framework
- Multi-industry adaptability
- Resilient platform by design

More Intelli Use Cases



Airports



Ports and Logistics



Manufacturing



Oil and Gas, Energy

Energyai: Enablement across the Full Energy Value Chain

Energyai to be the foundation EnergyGPT for ADNOC, operating on top of underlying HPC and Data Infrastructure



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- **Presight Intelli Platform:** Smart Cities
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Investment in Broader AI Ecosystem

- **Presight Datahub:** Sovereign enterprise data marketplace
- **Presight AI-Startup Accelerator:** MENA, SE & Central Asia



Financial Highlights

Key Financial Highlights

Positive deployment mix and robust QoQ growth from AIQ, with strong cash flow conversion and AED 1.14bn of new orders



1

9M24 revenue growth +9.6% YoY, or +21.3% YoY adjusting for re-phased international deployment

2

9M24 EBITDA growth +16.5% YoY, with favorable mix underpinning +136bps of margin expansion to 23.0%

3

9M24 profit before tax +16.2% YoY with margin +153bps to 26.8%, despite lower interest income in Q324 YoY

4

Robust, debt-free balance sheet with cash of AED 1.6bn and YTD operating cash flow at 151% of EBITDA

5

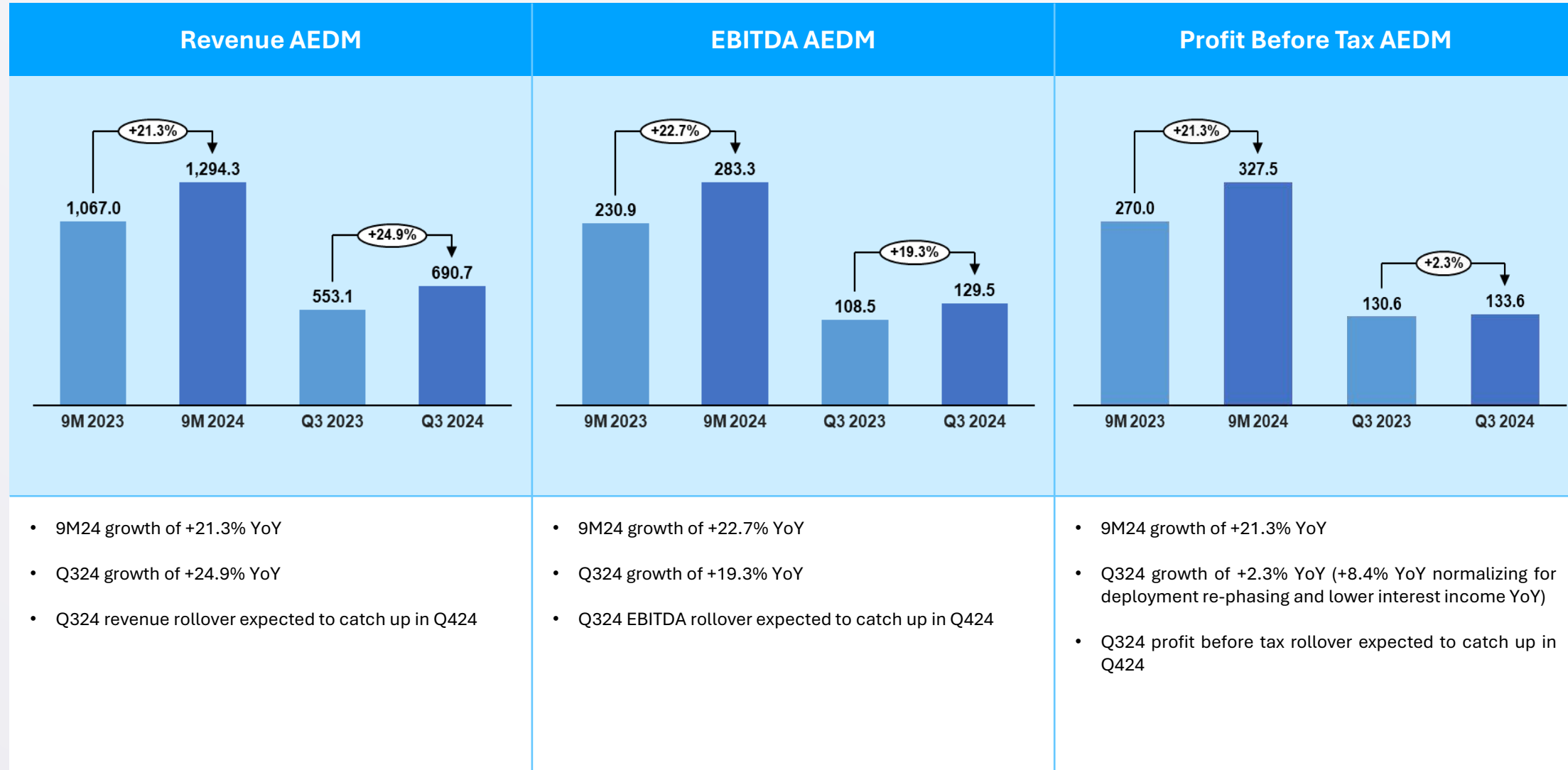
AED 1.14 billion increase in order book YTD, with ending backlog of AED 1.58 billion at September 2024

6

Full Year 2024 outturn anticipated to be in line with current analyst consensus forecasts

9M24 / Q3 2024 Headline Financials (Illustrative)

Illustrative numbers assume deployment of the initial phase of a large, multi-year international contract commenced in Q324 as planned



9M24 / Q3 2024 Headline Financials

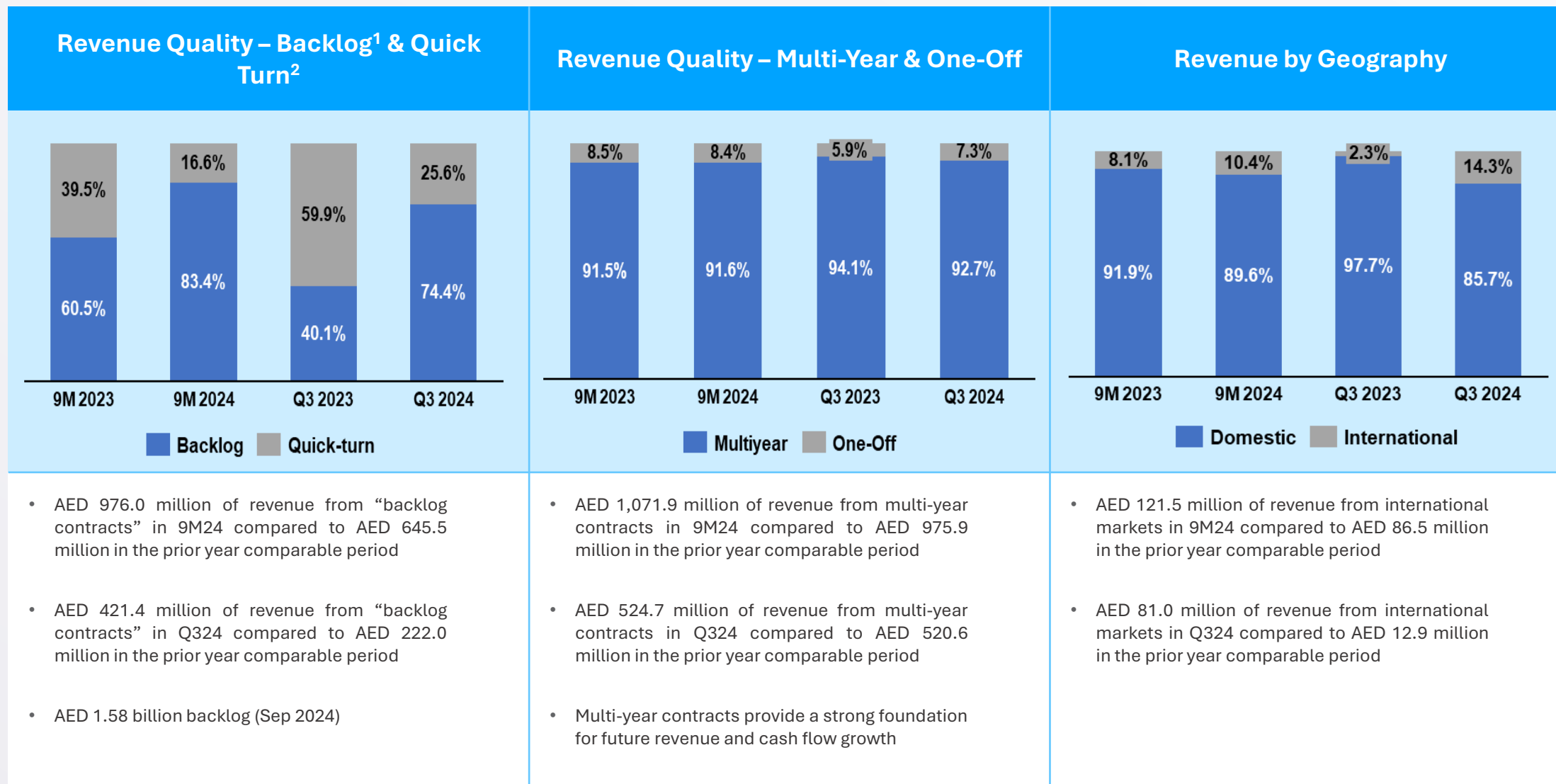
Positive deployment mix and a robust performance from AIQ increasing Group profitability



Revenue AEDM	EBITDA AEDM	Profit Before Tax AEDM																														
<table><tr><th>Period</th><th>Revenue AEDM</th></tr><tr><td>9M 2023</td><td>1,067.0</td></tr><tr><td>9M 2024</td><td>1,169.8</td></tr><tr><td>Q3 2023</td><td>553.1</td></tr><tr><td>Q3 2024</td><td>566.2</td></tr></table>	Period	Revenue AEDM	9M 2023	1,067.0	9M 2024	1,169.8	Q3 2023	553.1	Q3 2024	566.2	<table><tr><th>Period</th><th>EBITDA AEDM</th></tr><tr><td>9M 2023</td><td>230.9</td></tr><tr><td>9M 2024</td><td>269.1</td></tr><tr><td>Q3 2023</td><td>108.5</td></tr><tr><td>Q3 2024</td><td>115.2</td></tr></table>	Period	EBITDA AEDM	9M 2023	230.9	9M 2024	269.1	Q3 2023	108.5	Q3 2024	115.2	<table><tr><th>Period</th><th>Profit Before Tax AEDM</th></tr><tr><td>9M 2023</td><td>270.0</td></tr><tr><td>9M 2024</td><td>313.8</td></tr><tr><td>Q3 2023</td><td>130.6</td></tr><tr><td>Q3 2024</td><td>119.9</td></tr></table>	Period	Profit Before Tax AEDM	9M 2023	270.0	9M 2024	313.8	Q3 2023	130.6	Q3 2024	119.9
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<ul style="list-style-type: none">• Q324 & 9M24 growth reflects re-phasing of international deployment into Q424• Q324 growth against strong comparable quarter in prior year• 9M24 order book increased by AED 1.14 billion	<ul style="list-style-type: none">• Q324 & 9M24 growth reflects re-phasing of international deployment into Q424• Q324 growth reflects combination of strong growth from AIQ and scale-up costs ahead of traditionally strongest revenue generating quarter• 9M24 EBITDA margin +1.4% YoY to 23.0% and +0.7% YoY to 20.4% in Q324	<ul style="list-style-type: none">• Q324 & 9M24 growth reflects re-phasing of international deployment into Q424• Lower interest income YoY accounts for -6.0% of Q324 decline• 9M24 pre-tax margin +1.5% YoY to 26.8%; Q324 margin -2.4% to 21.2% (impact of lower interest income -1.4%)• 9M24 profit after tax +5.8% YoY (margin 24.4%) or +10.4% YoY had international deployment commenced in Q324																														

9M24 / Q3 2024 Headline Metrics

Multi-year contracts provide a strong foundation for future revenue growth, with an additional AED 1.0 billion of orders in Q324



¹ Backlog implies revenues yet to be accrued on contracts concluded in the previous financial year ² Quick turn implies revenues from contact concluded in the current year

Full Year 2024 Guidance

Full year 2024 outturn anticipated to be in line with current analyst consensus forecasts

	Low (AED M)	High (AED M)
REVENUE	2,173.0	2,273.0
EBITDA	565.0	604.0
Profit After Tax*	555.0	601.0

Consensus ¹	
AED M	% Growth YoY
2,223.0	+24.8%
584.5	+15.1%
578.0	+1.3% ²

- *100% Group profit including minorities
- ¹ Company-compiled consensus as at 10 November 2024
- ² Assumes UAE Corporation Tax of 9% which was not applicable in the prior year

Q&A

Appendix

About Presight

Presight (a G42 company), is a leading Big Data Analytics company powered by Artificial Intelligence (AI)

Our unique proposition is not just to solve current problems but to anticipate future ones, create new businesses and foster positive societal impacts. We are shaping the next generation of cities, businesses, and industries, steering digital transformation across the globe

We combine big data, analytics, and AI expertise to serve every sector, of every scale, to create business and positive societal impact

Governments, financial institutions, sports leagues, and climate organizations - all are choosing Presight to navigate through their toughest challenges

LEADER

Region's leading Big Data Analytics Company powered by AI

4 CONTINENTS

Early-mover in 17+ countries

TOP 3 AWARD

EXPO 2020 platform placed top 3 at the World Smart City Global Awards 2022

10+

Industry-leading flagship technology solutions

PROPRIETARY IP

Intellectual property rights to flagship solutions

100+

Globally competitive Artificial Intelligence models

100 MILLION+

API Usage / Day with total usage of 70B+ API Calls

30-50 TB

Daily all-source data- processing capacity

520+

Employees, 80%+ Technical Specialists, 25% females

Note: (1) ADX = Abu Dhabi Securities Exchange

Actively Steering Digital Transformation Globally



Listed

on the ADX¹ in
March 2023



USD ~ 4B

Market
Capitalization



25+

Successful projects
in UAE & MENA

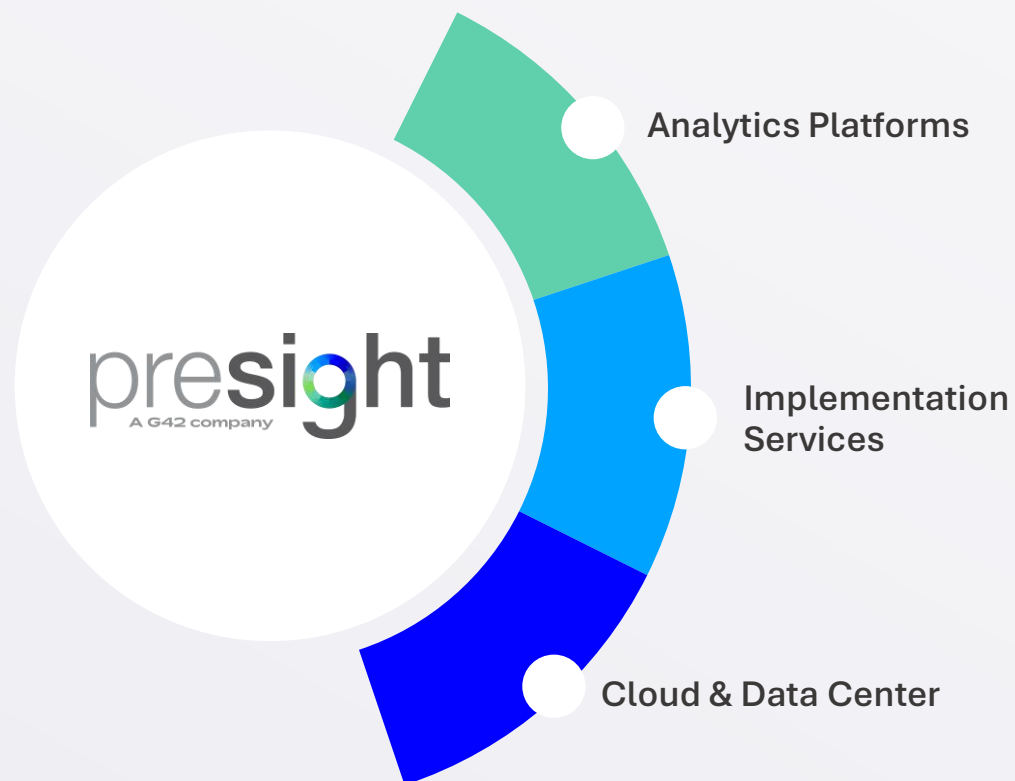
Large Addressable Markets With Clear Structural Drivers

Presight's Core Business Sectors							Emerging Sectors	
Market Opportunity	Public Services		Energy & Utilities		Finance		Smart Cities	
	USD 1.2T Global Market size in 2022	USD 86B MENA ICT market size in 2021	USD 6.9T Global ¹ Utilities market size in 2024 USD 10B Global ² AI Energy market size in 2022		USD 20B Global Financial Big Data Analytics market size in 2022	USD 10B MENA Fintech market size in 2022	USD 1.1T Global Smart Cities market size in 2023	
	24% CAGR 2022-2030	8% CAGR 2022-2026	6% CAGR ¹ 2024-2028	28% CAGR ² 2023-2032	13% CAGR 2022-2030	12%+ CAGR 2022-2026	25% CAGR 2022-2032	
What We Address	<ul style="list-style-type: none"> Digitization of public security operations Digitization of the citizen Digitization of urban planning Automation of teamwork management 		<ul style="list-style-type: none"> Driving operational efficiency Reducing environmental impact Data-driven decision making Deep sector understanding 		<ul style="list-style-type: none"> Growing use of Data Analytics and AI Migration to cloud Automation and digitization of banking services Rising cost of compliance 		<ul style="list-style-type: none"> Adaptable solutions to meet any need of a modern city Integrating AI, IoT, and Big Data to revolutionize urban living Connecting infrastructure diversity, critical data and applications 	

Note: (1) MENA climate analytics estimated based on global figure, calibrated by GDP Sources: GrandView Research, UAE MOEC, Globaldata, Statista, GlobeNewswire, Mordor Intelligence, Thompson Reuters, Allied Market research, Fortune Business Insights, KPMG, The National, Precedence Research, The Business Research Company

Business Model

Presight provides an “end to end” technology stack for both cloud-based and on-premise solutions

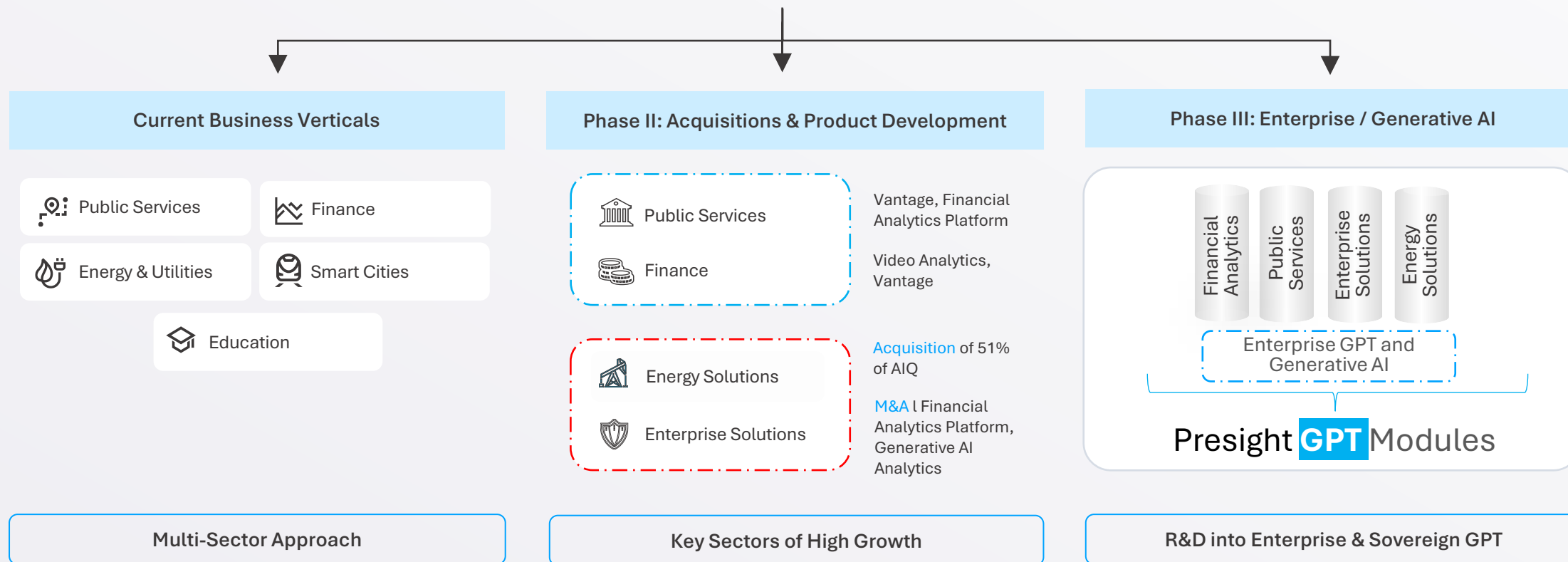


Business Model Breakdown

- Presight’s analytics platform involves implementation of our key software solutions and forms the top customer facing layer
- Entails software, support and implementation services that are priced based on system complexity (# of data sources /users etc)
- Implementation services entail the provision of 3rd party hardware & solutions that may serve as data input to the analytics platform
- Priced on ‘cost-plus’ basis
- Cloud & data center offerings provides the underlying infrastructure for compute, storage and other cloud related services.
- Priced on ‘cost-plus’ basis

Medium Term Strategic Road Map

Business Vertical Progression (2023 – 2027)



Growth to be led by focusing on key vertical drivers, R&D, M&A & strategic international initiatives

Our Capital Allocation Priorities

Disciplined and judicious approach to deploying capital

	Growth Priorities			Maturing
	1	2	3	4
Strategic Drivers	Organic Business Investment to Drive Quality and Profitable Growth	International Expansion	Value-accretive Opportunities Including M&A	Return Surplus Free Cash Flow to Shareholders
	<ul style="list-style-type: none">Continued investment at attractive returnsInnovation and new product creationCore and emerging verticalsGenerative AI	<ul style="list-style-type: none">Expand footprint in target markets across 4 continentsLocal infrastructureJoint ventures, strategic partnerships, MoUsCirca 30% of medium-term revenue	<ul style="list-style-type: none">Strategically-aligned to enhancing product portfolio & technological capabilitiesEstablished and / or disruptive technologies in core and adjacent marketsDisciplined hurdle rates and investment appraisal	<ul style="list-style-type: none">Post all other identified and anticipated uses for capitalMethodology dependent on share price and quantum, investor views
Progress to Date	<ul style="list-style-type: none">Over 25+ successful projects in UAE / MENAHigh proportion of multi-year contracts provides solid platform for future growthPartnerships with global technology leaders to deliver AI at scaleNew enterprise-level solutions suite to support large-scale deployment of GAI technologyAED 1.6bn multi-year orders FY 2023AED 1.4bn backlog - July 2024	<ul style="list-style-type: none">Early mover across 17+ countriesStrategic JV partnership with Samruk-Kazyna (USD 70bn SWF) to accelerate digital transformation in KazakhstanAccess to Microsoft’s cutting-edge technologies and footprint to drive impactful solutions globallyPioneering JV (“Intelligrid”) to drive sustainable energy infrastructure in Global SouthOffices in Kazakhstan & AzerbaijanGrowing ME penetration e.g. Jordan	<ul style="list-style-type: none">USD 350m acquisition of 51% of AIQ / ADNOC becomes minority shareholder in PresightHigh-growth, profitable AI leader with proven, cutting-edge AI applications and broad applicabilityAbility to serve ADNOC ecosystemPresight & AIQ cross-selling opportunities - sector witnessing strong demand for digitization, globally	

Energy Focused AI-Innovation



51%
stake

AIQ

- Established in 2020 as a JV between ADNOC (60%) and G42 (40%)
- Best-in-class AI energy company - proven products & solutions to deliver transformational AI-powered solutions
- Industry leading growth and profitability

49%
stake



Acquisition Rationale

- To combine AIQ's solutions with Presight's cross-sector big data analytics, product development, international market access
- Position AIQ as a leading energy-focused AI organization, globally
- Expand Presight's suite of energy solutions to its international clientele
- Partnership with ADNOC's future digital transformation initiatives

Market Overview

- Market for AI solutions in energy sector to grow more than \$13 billion by 2034
- Leverage AI in energy sector to increase efficiency and accuracy / increase work safety / access remote areas / electrification and sustainability / digitalization
- AI will drive significant global growth opportunities in energy, unlocking efficiency and value

About AIQ

AIQ was launched in 2020 as a joint venture between global energy company ADNOC and G42, the UAE specialist in AI

With AIQ's proven expertise and top talent, our AI solutions will help clients to perform better, protect their teams and equipment, keep operations sustainable and rapidly scale successes up to the enterprise level



PRODUCTION GROWTH			EFFICIENCY GAINS			SUSTAINABILITY & SAFETY	
<ul style="list-style-type: none"> Uncertainty reduction by enhancing interpretation process Decisions based on robust scientific optimization 			<ul style="list-style-type: none"> Operations and energy optimization Predictive maintenance & asset integrity 			<ul style="list-style-type: none"> Automated HSE monitoring Emissions monitoring & forecasting 	
Products	<ul style="list-style-type: none"> ROBOWELL WELLINSIGHT ROCKINSIGHT 	<ul style="list-style-type: none"> ADVANCED RESERVOIR 360 DRIVE 	Products	<ul style="list-style-type: none"> CORROPIPE CORROSCAN CORROVISION 	<ul style="list-style-type: none"> FORESIGHT DRILLTECT OPTIDRILL 	Products	<ul style="list-style-type: none"> SMARTi EMISSIONX
Assets	<ul style="list-style-type: none"> Reservoirs / Fields / Wells Brownfield and Greenfield developments 		Assets	<ul style="list-style-type: none"> Drilling Rigs & Production Platforms Mid/Downstream Facilities Wells & Well pads 		Assets	Group-wide (all assets)

Highlights	4% Up to Production uptake for gas lifted wells	30% Up to Reduction in Gas Injection	2% Up to Extension of Well Lifecycle	50% Up to Reduction in unplanned losses due to ESP failures	80+ OSVs* Autonomation of HSE monitoring	200+ Emission sources quantified & forecasted
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* OSVs – Offshore Supply Vessels

Medium-Term Guidance



	2021- 2023	2023 - 2027 Guidance
	+15.5% CAGR	+17% - 23% 4-YEAR CAGR
Sectoral Revenue Composition	<p>Public Services (90% to 95%)</p> <p>Finance (5% to 10%)</p>	<p>Public Services (75% to 85%)</p> <p>Energy & Utilities (11% to 18%)</p> <p>Finance (4% to 6%)</p> <p>Others (0 to 1%)</p> <ul style="list-style-type: none">• Public services remains largest contributor• Higher revenue CAGR vs history driven by expansion into new sectors• Energy & Utilities sectors as key growth enablers• >90% of forecast revenue growth anticipated from multi-year contracts
EBITDA CAGR	+14.8%	+15% - 20% 4-YEAR CAGR Geographical mix and solutions profile will determine where margins stabilize
Net Profit CAGR	+27.5% (No CIT impact)	+10% - 15% 4-YEAR CAGR Assumes 9% UAE CIT rate from January 2024

Board of Directors



**H.E. Dr. Sultan
Ahmed Al Jaber**
Chairman

- Minister of Industry & Advanced Technology of the UAE
- Chairman of Masdar
- Managing Director & Group CEO at ADNOC
- Over 20 years of experience across the energy spectrum
- Played a leading role in the UAE's energy diversification



**H.E. Mansoor
Al Mansoori**
Vice Chairman

- Member of Abu Dhabi Executive Council
- Chairman of the Department of Health in Abu Dhabi
- Prominent leader with diverse professional experiences in senior leadership positions across government and private sectors



**Kiril
Evtimov**
Board Member

- Group CTO at G42 and CEO of Core42
- Co-founder, board member, and former CEO of FairSignals Inc.
- Previously held leadership roles in Teradata, MicroStrategy, and eBay
- Seasoned technology and business leader with global experience across start-ups and Fortune 500 companies



**Abdulla Rashed
Alrashdi**
Board Member

- CEO of Tamouh Healthcare
- Successfully led Tamouh Healthcare's efforts to monitor and curb the Covid pandemic
- Extensive executive experience in various official entities, including Abu Dhabi Police General Headquarters, Abu Dhabi Authority of Culture and Heritage, and the Federal Government



**Suhail Bin
Tarraf**
Board Member

- Group Chief Operating Officer at First Abu Dhabi Bank (FAB)
- Former Chief Operating Officer at Emirates Islamic Bank
- Performance-driven transformative leader with over 20 years of senior expertise in Strategy, Operations, Technology, and Human Resources



**Hamda
Almheiri**
Board Member

- Director, leading the Government Affairs function for ADQ, an Abu Dhabi-based investment and holding company
- Holds authority over ADQ's collaboration with industry advocates, leveraging areas of joint interest
- Oversees the continuous monitoring of relevant government activities globally



**Thomas
Pramotedham**
Board Member and CEO

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- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa

Management Team

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Chief Executive Officer



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Chief Operating Officer



- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration

Xiaodong Zhou

Chief Technology Officer



- Over 17 years experience in technology, started as an applied data scientist
- Visionary strategist specialized in developing future-proof technology roadmaps
- Develops the company's technology and AI products

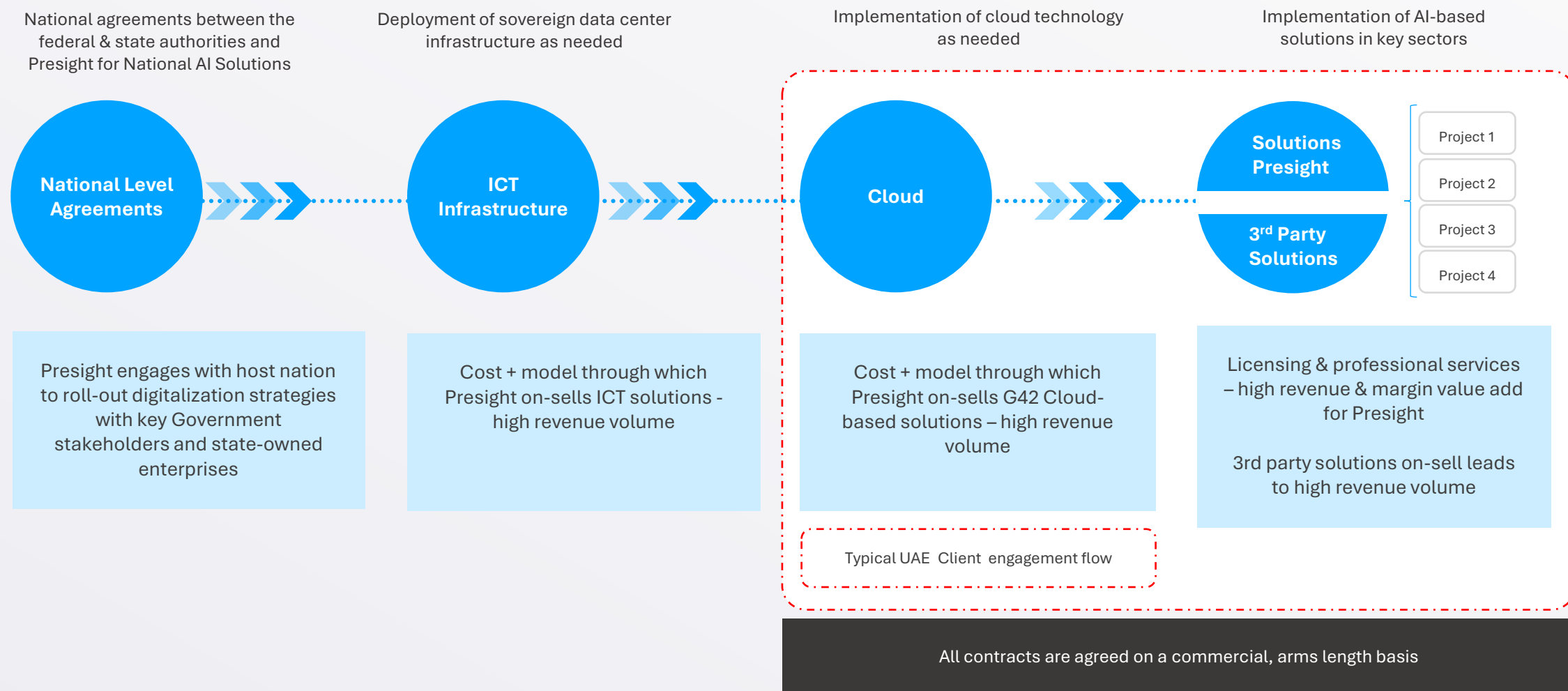
Why Presight Leads

1	We are standing on the shoulders of giants	<ul style="list-style-type: none">• UAE backing as trusted enabler of digital transformation in Global South• Access to G42 ecosystem & global technology partnerships to scale digital transformation
2	Our technological capability drives sustainable advantage	<ul style="list-style-type: none">• Mission-critical programs that help shape fast-growth economies & empower societies• Proprietary platform: tech adaptive, all-source data, scales to any load• AI models developed & trained on an industrial scale
3	Our solutions provide tangible, long-term benefits for our clients	<ul style="list-style-type: none">• Trusted B2G relationships based on proven ability to deliver mission critical solutions• Bespoke technology stacks that supports faster, lower-cost adoption of AI• Continual technology evolution to further entrench our offering• Solutions that cover the entire lifecycle of data analytics and AI deployment
4	Our business model is highly scalable	<ul style="list-style-type: none">• Large addressable markets with structural demand drivers & significant TAM• Solutions that address key challenges in emerging markets• New enterprise offering to support large-scale deployment of GAI technology• Capex-light model & robust controls facilitate low-risk international expansion
5	Our economics are industry leading	<ul style="list-style-type: none">• Dependable revenues & cash flows• Consistent & strong profitability• Robust, debt-free balance sheet to fuel future growth

Business Overview

Client Engagement Model

Presight provides mission critical big data analytics solutions powered by AI to its domestic and international Government and large enterprise customers



Domestic and International Customer Relationships

Presight serves leading organizations to create impact at scale, driving rapid improvements in the analytics quotient for each of its clients



Global Collaborations / Joint Ventures

Our joint ventures and partnerships add value to the work we do, foster growth, and bring about positive societal impact across the world



Presight's controlling stake in AIQ is a game-changing expansion of Presight's business into the energy and industrial AI sector, opening up new verticals and new markets for Presight and AIQ



Presight and Samruk-Kazyna have established a company in Kazakhstan that will explore the development of high-performance computing capacity in Kazakhstan, develop enterprise AI solutions, including a sovereign GPT and Kazakh LLM



A joint venture with IHC-owned Esyssoft, IntelliGrid will deploy smart gas grids, advanced metering infrastructure, cutting-edge digital Industrial Internet of Things (IIoT) devices, and intelligent AI



Presight and TOTM Technologies Limited established a joint venture for the development and deployment of their combined proprietary technologies

Global Collaborations / Partnerships & MOUs



Presight signed an MoU with Dell Technologies to leverage cutting-edge infrastructure solutions and accelerate artificial intelligence (AI) and big data adoption in the UAE



Presight's collaboration with Intel is aimed at accelerating applied AI projects and developing cutting-edge AI solutions in the Middle East



Presight's strategic partnership with Wand AI, will enable large-scale deployment of generative AI technology and reinforce UAE's position on the AI centerstage



Presight and Nesma Injazat in Saudi Arabia have entered a strategic partnership aimed at spearheading and enhancing the digital transformation of government and businesses across the Kingdom of Saudi Arabia and the MENA region

مجلس تنافسية الكوادر الإماراتية
EMIRATI TALENT COMPETITIVENESS COUNCIL



Under this partnership, Presight will create a single, easy-to-use, comprehensive and holistic data platform for the Emirati workforce for ETCC that will integrate multiple large sets of workforce data, combined with advanced AI analytics to predict trends and make forecasts across various labour market areas



Presight partnered with SCAD for the application of AI in Advanced Data Management today to develop statistical registers for vital demographic data of Abu Dhabi's citizens and residents



Presight signed an MOU to integrate DeepTech Engineering's detection capabilities into the Presight Emergency Response Management Platform. Under the MoU, DeepTech Engineering will provide a Seismic AI solution for early warnings such as earthquake detection



Presight signed an MOU to integrate NEC's monitoring capabilities into the Presight Emergency Response Management Platform. Under the MoU, NEC will provide its Flood Monitor and Alarm System, which uses SAR observation and ground sensors, to monitor bodies of water in real time, and utilize analytics to predict and evaluate the flood risk



Our partnership with ISS enables us to work together on transformative projects in the areas of Smart City and Safe City initiatives



Presight have teamed up with Astana Hub to support emerging startups who aspire to leverage the limitless potential of AI. Our aim is to provide them with the necessary resources and platform for growth and networking, powered by our experience in the field of big data analytics powered by AI

Our Products & Solutions

Presight Core Solutions



VITRUVIAN

Vitruvian Intelligent Platform is natural language interaction driven and focused on enterprise dataset and industrial workflows. It adopts generative AI as technology foundation to transform every aspects of traditional information collection, data analysis, insight discovery and case investigation.

VANTAGE

An integrated data management product that interprets raw data sources into domain-specific analytics, leveraging predictive models that create insights and recommendations for decision makers.

ISO certified by ISO/IEC
- ISO 9001:2015 - (QMS)
- ISO 14001:2015 - (EMS)
- ISO 45001:2018 - (OHSMS)

VIDEO ANALYTICS

Powerful video analytics platform that leverages our growing AI library to integrate fragmented standalone video management systems into a single platform.

ISO certified by ISO/IEC
- ISO 9001:2015 - (QMS)
- ISO 14001:2015 - (EMS)
- ISO 45001:2018 - (OHSMS)

AI CITY PLATFORM

Our AI city platform optimizes urban operations using AI, integrating data from various sources to enhance transportation, energy, water management, and public safety, creating a smarter, more efficient city.

FINANCIAL ANALYTICS

A universal AI-enhanced financial analytics platform that provides for real-time, end-to-end fraud detection, risk management, security, and compliance management solutions to financial institutions of all sizes throughout the globe.



The Smart Grid solution revolutionize electricity and gas network with the use of AI to improve energy efficiency and reduce financial losses during energy transport.



Products & Solutions / Presight Enterprise AI Suite



Solutions that use Generative AI to drive business value. Leveraging machine learning, natural language processing and predictive analytics, the Enterprise AI suite integrates your tech stack, deep learning and computer vision – on-premise or on cloud



An on-premise, AI platform that is capable of managing large-scale information, learning from trusted organization data and systems to provide deep business insights and new perspectives. Vitruvian enables enterprises of any scale to use leading AI tools for an intuitive understanding of their business across a diverse set of use-cases and verticals



A UAE-hosted, cloud-based AI assistant that can be activated immediately for any organization. It provides a unique collaborative framework where humans and AI agents function intelligently and seamlessly together. Employing the most adaptable GPT, it connects seamlessly with industry world-class SaaS systems and business applications to deliver business insights

Our AI Library Powers Industry Verticals

The core of the TAQ platform is our 'All-Source Data Interpretation and Analytics' and 'AI & Big Data' layer

It hosts 100+ AI algorithms in text analytics, multimedia analytics, and behavior analytics that power the verticals' solutions and range from automation, anomaly detection to advanced analytics

Across each of our core business verticals, these capabilities are purposed and customized to solve complex business challenges



Solution Verticals

Ready-made proprietary components that are commonly and heavily used on top of all AI Analytics platforms

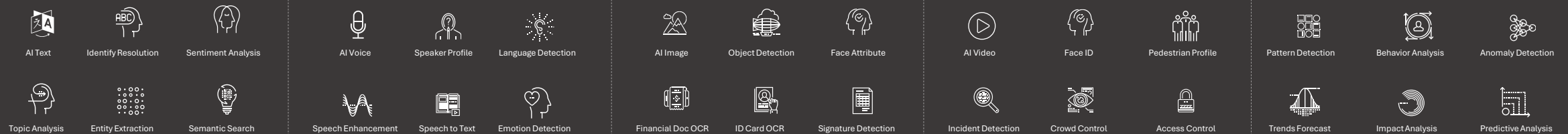
AI Library

100+ state-of-the-art machine learning and deep learning models, running algorithms tailored to industry specific needs

Big Data Analytics

Multi-purpose AI Analytics Platforms that are capable to ingest and process any size and type of data


100+ machine learning models in NLP, multimedia, prediction, and behavior analytics AI




Use Cases

Expo 2020 Dubai


Provision of AI-enabled Visitor Management technology for EXPO 2020 monitoring over 100,000+ daily visitors and 6,500+ daily vehicles



AI analytics & alerts within milliseconds



Track and trace



Identify and prevent thousands of incidents

Systems	Video Analytics	Screening Services	Vehicle Access Management
	A cloud-based video analytics platform that utilized advanced AI to provide real-time insights and situation analysis and connect with operations and security teams	Utilized x-rays tray return systems, metal detectors and electronic trace detectors to prevent entry of forbidden items	Secured all entry and exit points through VAM, utilizing intelligent automation and management of car access and parking operations

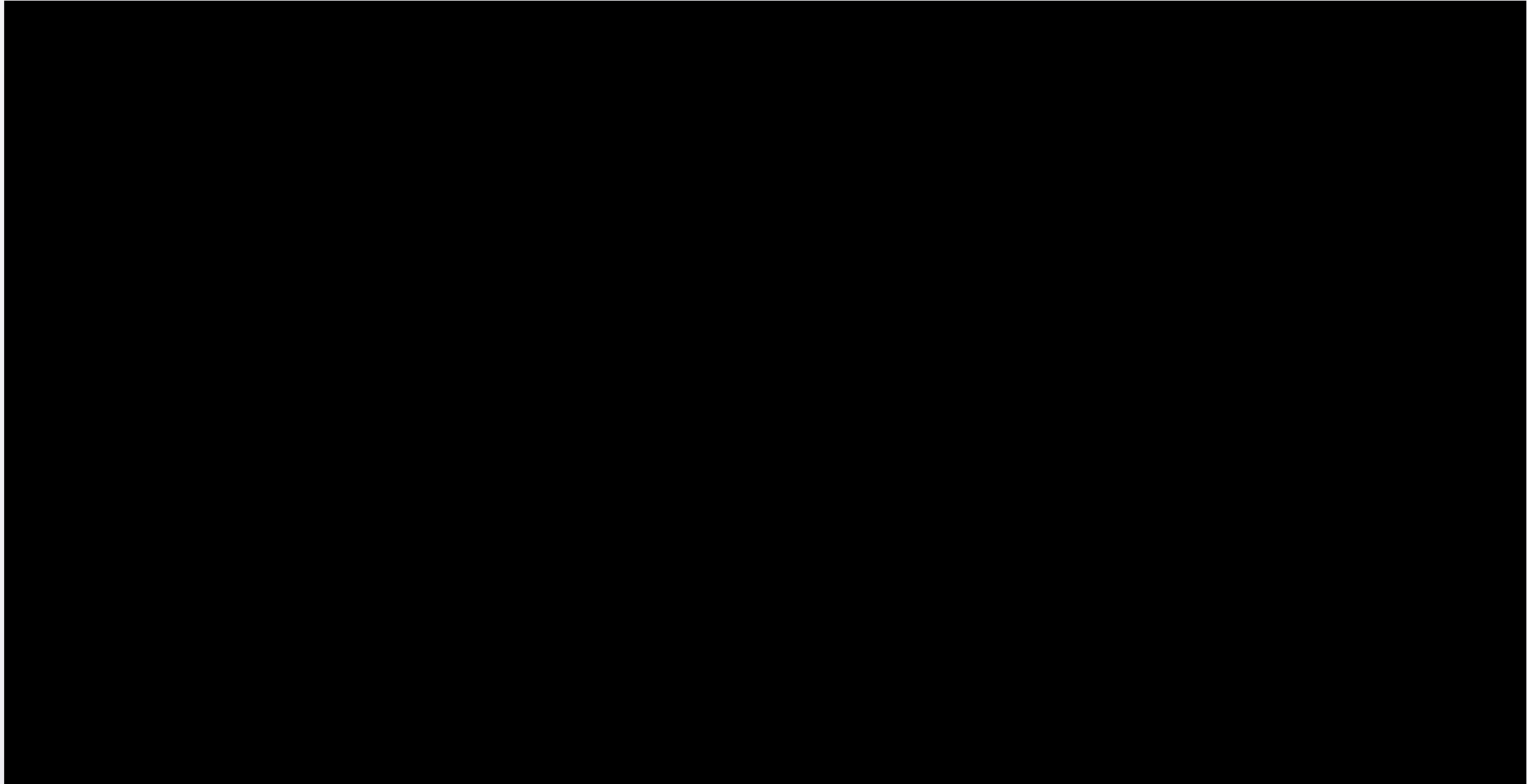


Threat AI-alert dashboard, tracking alarms and associated actions

- 12,000 CCTV cameras covering an area of 4.38 square kilometers
- 240 License Plate Recognition Devices
- 158 Auto Arm Barriers
- 78 Driver ID Devices
- 2,400 Tracking Devices
- 137 Metal Detectors
- 130 X-ray Machines
- 4 E-tracer Detectors


Lifesaver

A GenAI-powered emergency response management platform




SOCAR - AzeriGas


Presight piloted with the Azerbaijan Electricity and Gas Distribution Company an Advanced Metering Infrastructure (AMI) along with a Meter Data Management System (MDMS) with Analytics Project for the modernization of their metering infrastructure



Faster identification of dead meters and disconnections



Increased revenue through commercial and technical loss reduction

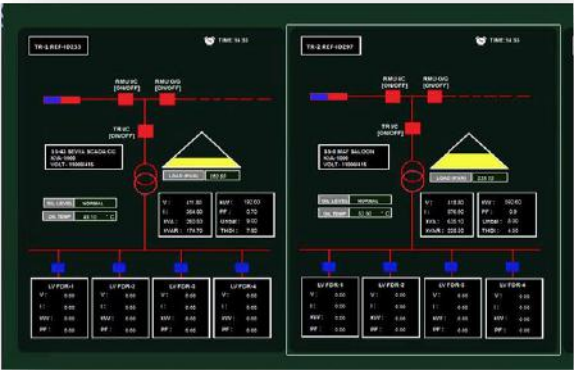


Improved distribution management

	AMI	MDMS	Control Center
Systems			
Use Case	Manage demand side & integrate decentralized generation	Deliver information to clients near real-time to improve services & influence behaviour	Deliver status information to support grid & network operations
Outcome	<ul style="list-style-type: none">Immediate outage detection & reliable restorationTransparency of unused/rare network capacityImproved network monitoring & loss detection	<ul style="list-style-type: none">Accurate Data feedsData on timeMeter outage detection	<ul style="list-style-type: none">Create transparency of power/water demandSubstantially more customer infoSufficient information on consumption & cost



Faster identification of dead meters and disconnections



Remote Monitoring Solution for the Smart Meter Command Center

CASE STUDY

Abu Dhabi Accountability Authority (ADAA)

Supported ADAA with multiple AI platforms to achieve their objective of driving accountability, transparency, and integrity across Abu Dhabi government entities



10x efficiency
Audit execution cycle reduced by 10x e.g., process visualization from data ingestion to dashboard reduced from 15 days to 1.5 days



Comprehensiveness
Typical audit samples are less than 1% of all records, AI models enable auditing of 100% of records

Systems

Use Case

AI Audit	Anti- corruption	Financial Disclosure System
Ran end-to-end artificial intelligence audits of over 100 use cases across HR, procurement, and finance across 30+ entities	Ran conflict of interest big data models to detect a variety of conflict-of- interest use cases (e.g., related party financial transactions and family member hiring)	Supported the platform to set a clear foundation for institutional transparency by recording self-disclosed data for 1,500+ government seniors across 11 data categories (job, family, bank, and others)



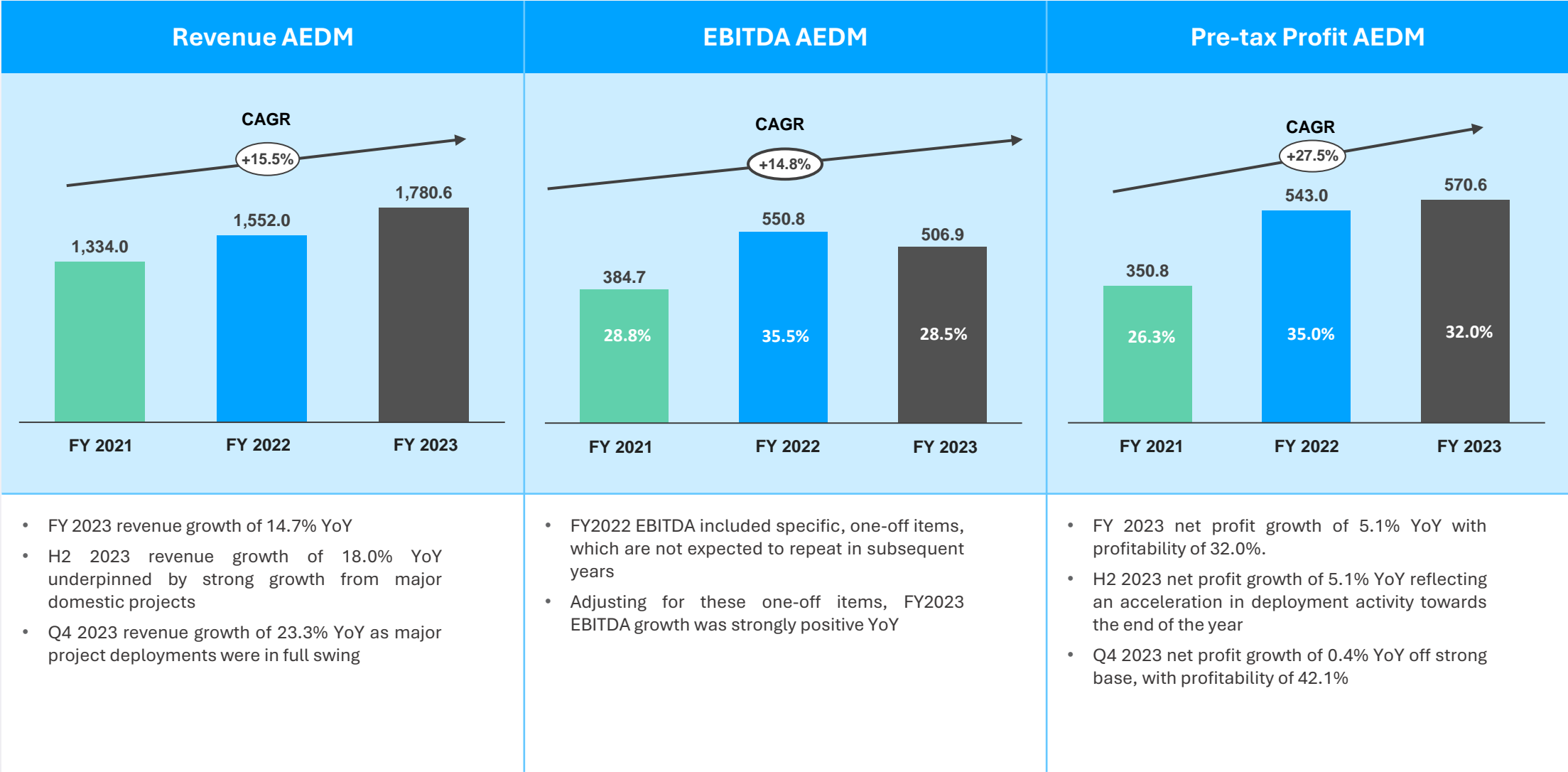
AI audit summary output with a consolidated entity score



Anti-corruption investigation network-analysis dashboard

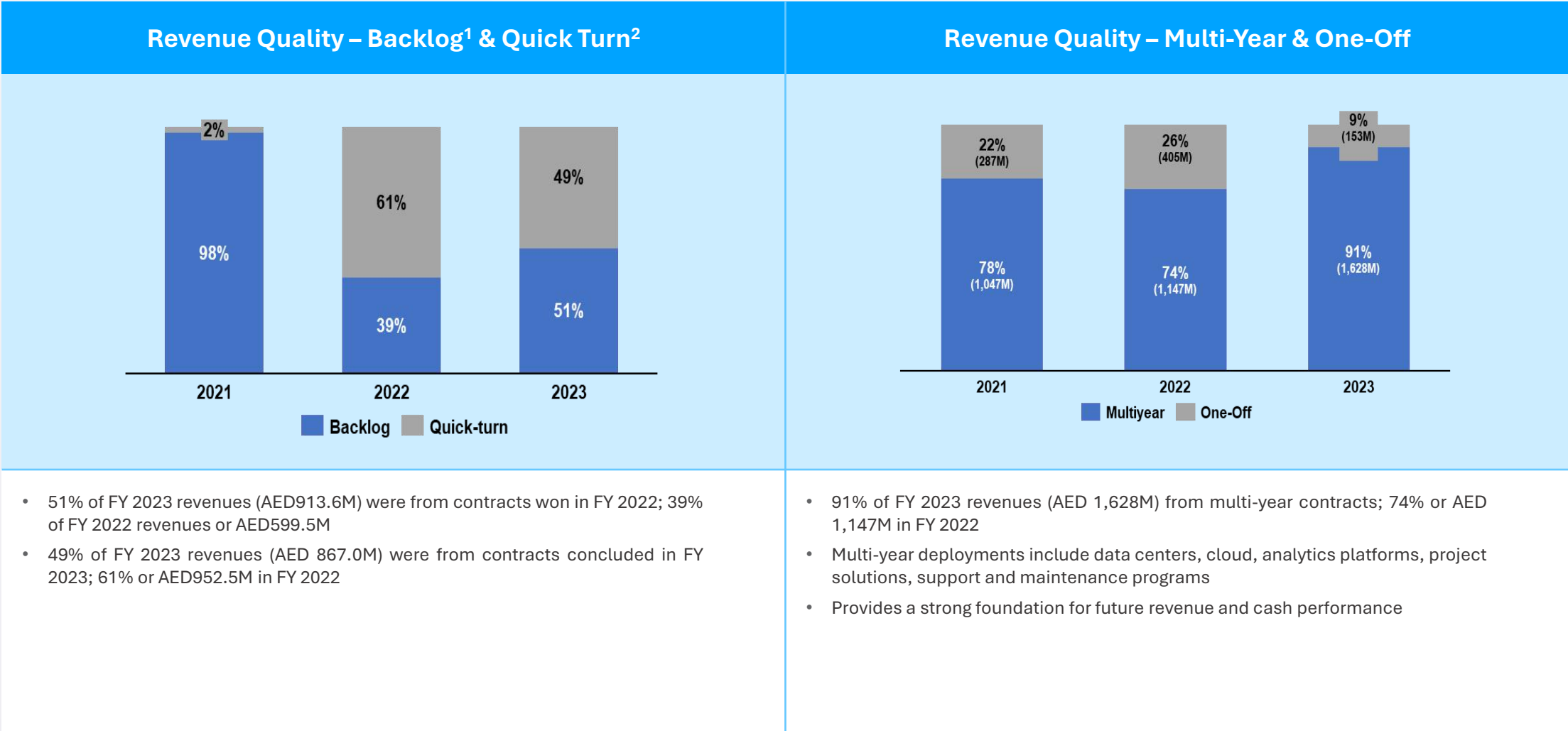
Financial Framework

Financial Dashboard: 2021-2023



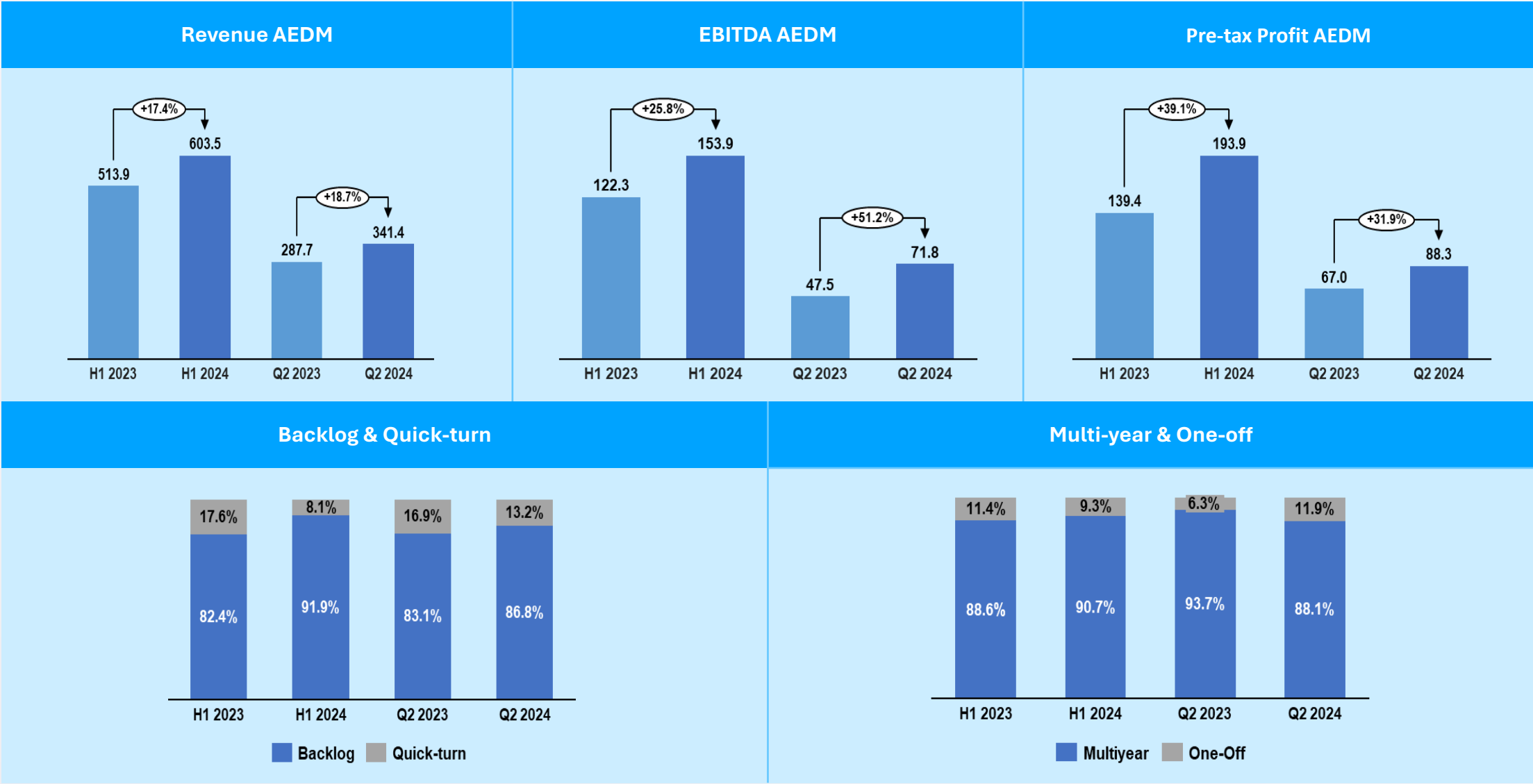
Financial Dashboard: 2021-2023

Growing proportion of backlog and multi-year contracts underpins strong future revenue and cash flow generation

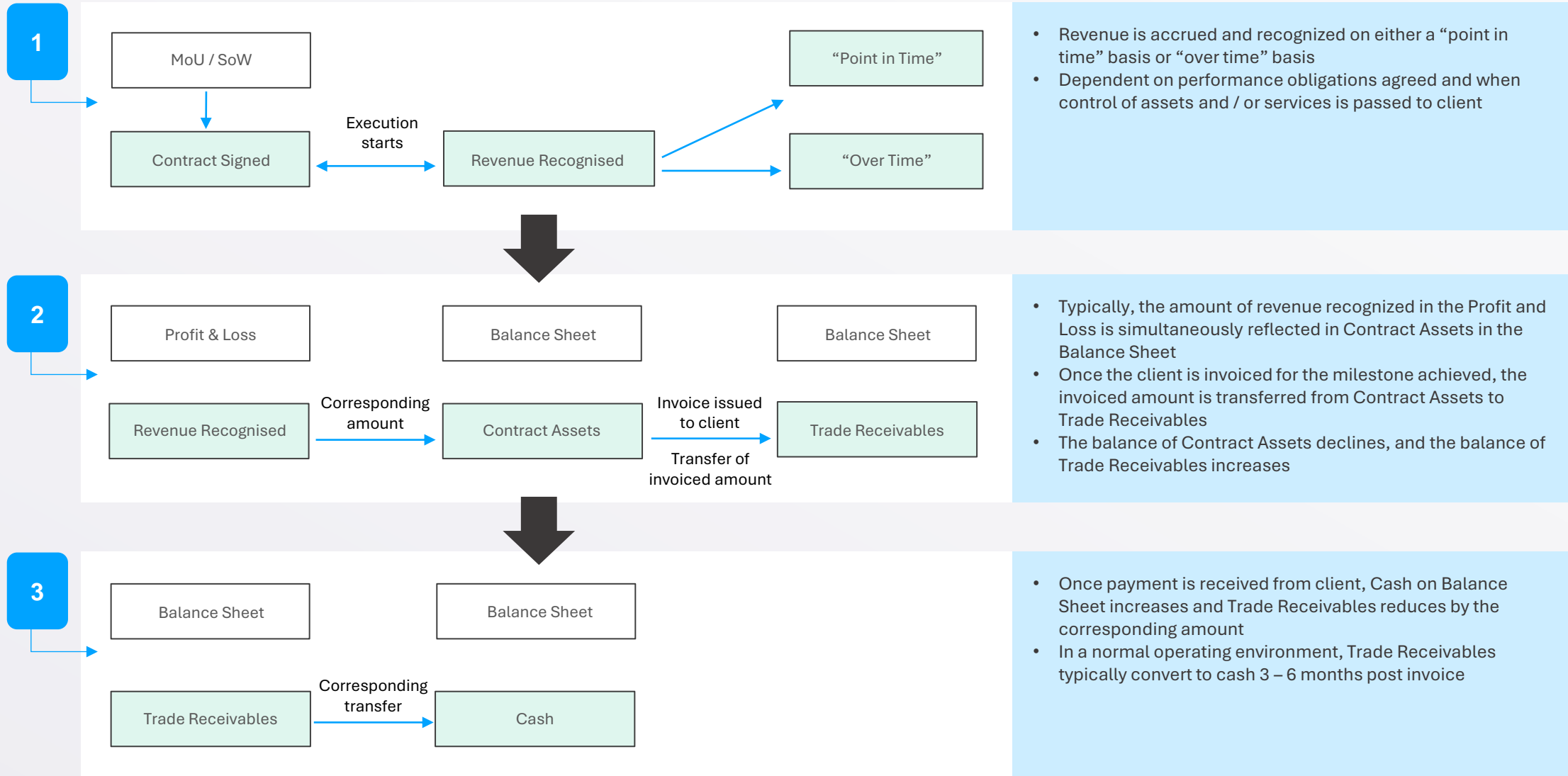


¹ Backlog implies revenues yet to be accrued on contracts concluded in the previous financial year ² Quick turn implies revenues from contact concluded in the current year

Financial Dashboard: H1 2024



Flow of Funds Illustration



Presight AI Holding Plc Capital Structure



Investors	Issued Share Capital (ISC)	% Holding of ISC
Group 42 Holding LTD	3,954,119,400	70.5%
International Tech Group – Sole Proprietorship L.L.C	841,302,000	15.0%
Matrix Holdco RSC Ltd (ADNOC Affiliate)	224,347,200	4.0%
Professional + Retail (“Float”)	588,911,400	10.5%
Total	5,608,680,000	100.0%

Our Markets

Our Markets



CORE



Public Services

WHAT WE DO

We revolutionize public services and government operations with GenAI-powered big data analytics

WHY WE DO IT

To enable public agencies to improve citizen service offerings, define data-driven policies, enhance public safety, and enable digital identity management

OUR IMPACT

So that people can have better citizen experiences and live better lives



Energy & Utilities

WHAT WE DO

We develop advanced AI solutions for the Energy sector and mitigate the environmental impact of business operations

WHY WE DO IT

To provide comprehensive AI-based tools and insights that enhance operation efficiency, reduce environmental impact, and support effective decision-making

OUR IMPACT

So that we can boost operational efficiency, sustainability, and data-driven decision making



Finance

WHAT WE DO

Our solutions help detect financial irregularities, fraud, and risks precisely through GenAI-driven big data analytics

WHY WE DO IT

To equip regulators and companies with tools to detect and address financial anomalies, analyze trends, and run audits

OUR IMPACT

So that financial risk can be managed, allowing people and organizations to be at peace



Smart Cities

WHAT WE DO

Our comprehensive solutions revolutionize how cities are managed.

WHY WE DO IT

To enable authorities with the capabilities to enhance city resource management, leverage IOT and sensors to improve community services

OUR IMPACT

So that urban life becomes an enabler for advancement without taxing the environment



Education

WHAT WE DO

Transform educational outcomes by using big data analytics powered by AI

WHY WE DO IT

To equip authorities and institutions with data-driven tools to enhance student learning successes, identify student talents, and optimize learning programs

OUR IMPACT

So that students can learn better and contribute more quickly and effectively to economic and societal progress

Public Services

We enhance public services and optimize government efficiencies through big data analytics powered by GenAI. Our mission critical and proven GenAI solutions enable public agencies to improve citizen service offerings, define data-driven policies, enhance public safety, and enable digital identity management

What we offer

1	Digitization of public security operations Presight offers anomaly detection, threat detection, alert & notification, target identification and prediction & prevention services
2	Digitization of the citizen Presight deploys e-government services and analytics to better serve the needs of citizens
3	Digitization of urban planning Presight uses advanced big data analytics to drive efficiency and cost savings for urban planning
4	Automation of teamwork management Presight provides case management, BI & dashboards, reporting and permission & classification services



Energy & Utilities

Using big data analytics powered by GenAI, we empower the energy sector with advanced GenAI solutions to improve decision-making and drive efficiency, and help organizations identify, manage, and predict the environmental impact of their business activities

What we offer

1	Driving Operational Efficiency Leveraging world-class industry knowledge and experience, and organizing operational data through AI-based tools, Presight has a portfolio of powerful solutions to support industry players enhance the pace and efficiency of operations
2	Reduce Environmental Impact Presight's Energy Solution enables companies in the Oil and Gas sector and beyond to utilize data-driven analysis, computation, and modeling to power better operational decision-making and evolve towards a sustainable future
3	Data-driven Decision Making As the era of easy oil declines, the volume and complexity of Oil and Gas operations is increasing. Correspondingly, accurate and effective decision-making and planning are becoming critical
4	Deep Sector Understanding We understand the Energy sector's dilemma of balancing growth with HSE, sustainability, and other goals. Our Energy Solutions helps clients to perform better, protect teams and equipment, keep operations sustainable, and rapidly scale successes



Finance

Our expertise helps equip regulatory authorities and institutions with the tools to identify and address financial anomalies, fraud, and risks using big data analytics powered by GenAI. Our solutions ensure integrity and security in financial transactions and operations

What we offer

1	Growing use of Data Analytics and AI Presight has a proven and strong track record in developing AI solutions in this segment
2	Migration to cloud Presight offers secure cloud services through G42 ecosystem
3	Automation and digitization of banking services Presight offers eKYC, alternate credit scoring, AML and CTF services
4	Rising cost of compliance Economy of scale applies as Presight can leverage on inhouse technology stack to create solutions

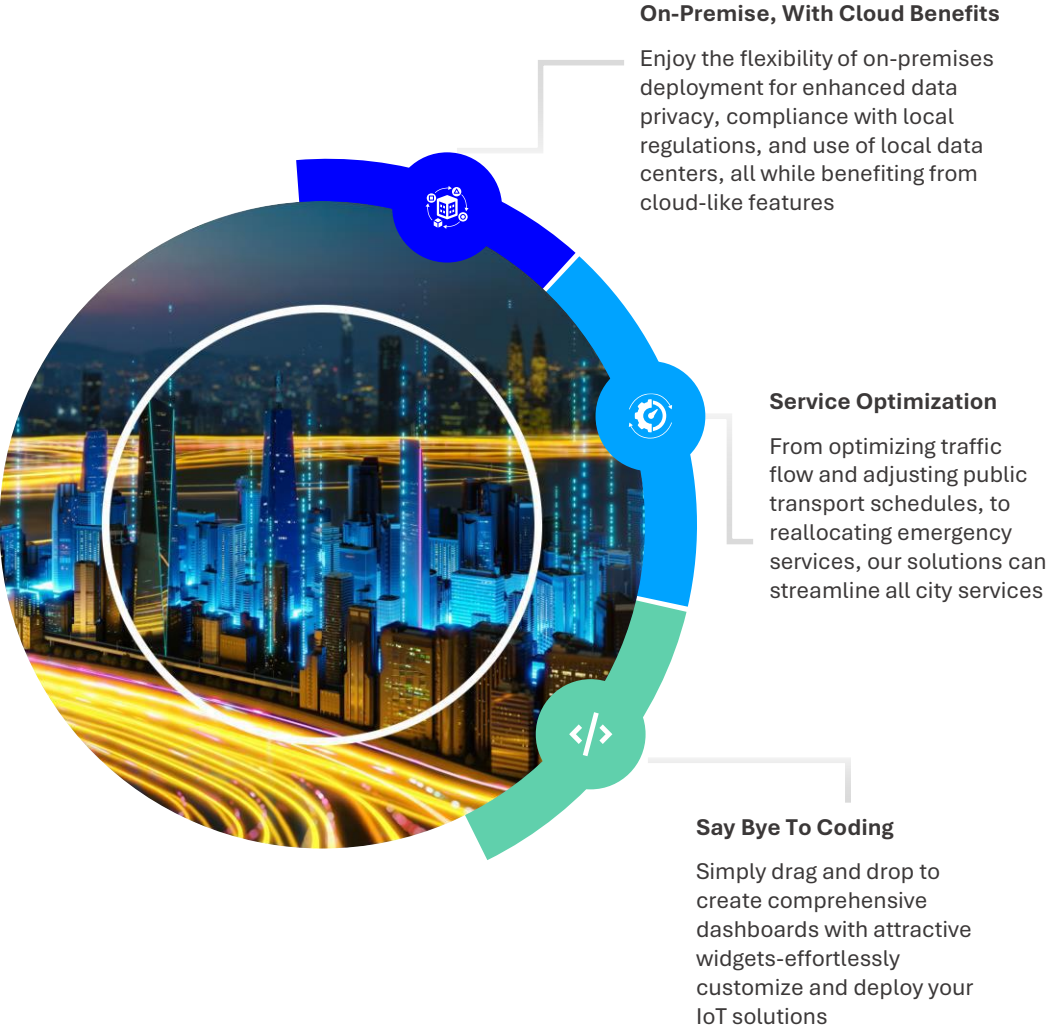


Smart Cities

Our solutions transform cities into smart cities by integrating IoT (Internet of Things) technologies for efficient transportation, waste management, energy usage, and public safety

What we offer

1	Flexible and Adaptable Flexible solutions can be adapted to any need of a modern city and its infrastructure. Highly scalable without disruption or major upgrades, from village to megacity deployment
2	Exceeds Industry Standards Solutions are based on world leading AI & GenAI technology and validated by top global technology brands
3	On-Premise, With Cloud Benefits Enjoy the flexibility of on-premises deployment for enhanced data privacy, compliance with local regulations, and use of local data centers, all while benefiting from cloud-like features
4	Data Agnostic and GenAI Engineered Delivering on-premise advanced cutting-edge AI and GPT functions with complete local control and security using all source data

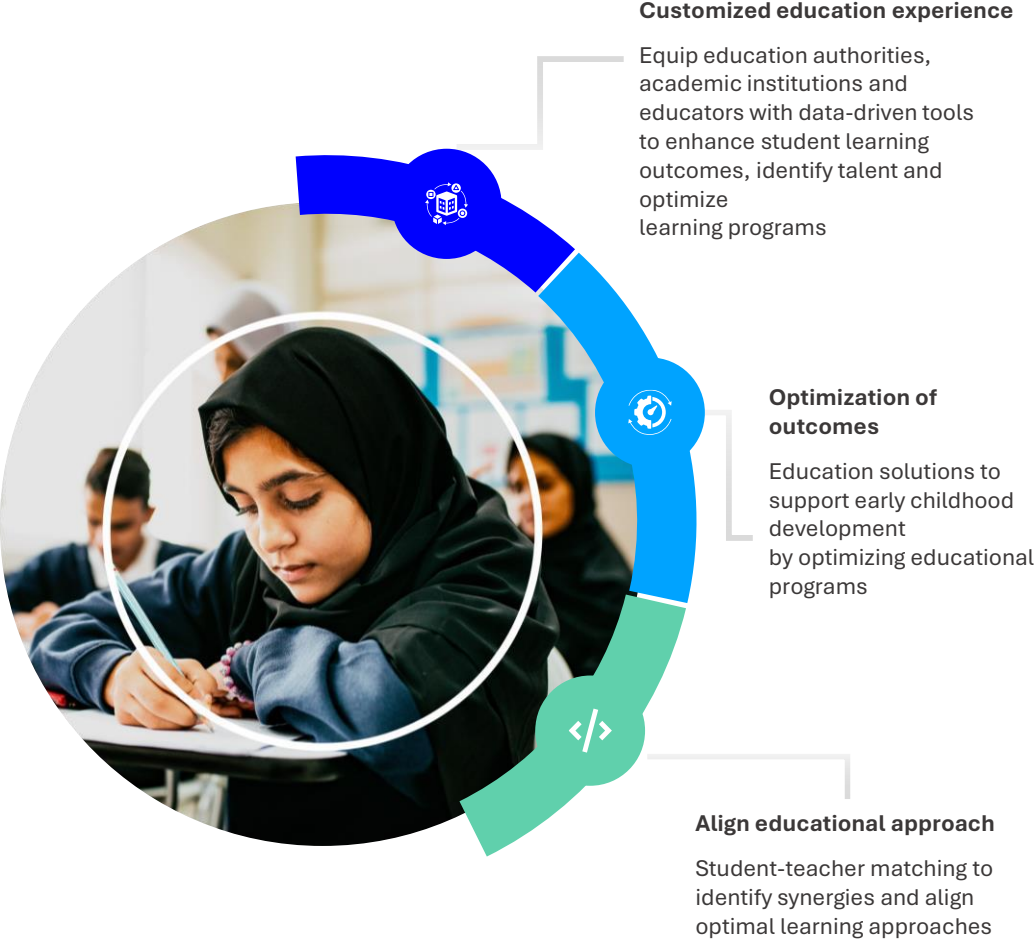


Education

Our solutions transform educational outcomes by using big data analytics powered by generative AI

What we offer

1	Use of AI for education experience customization Presight uses AI analytics to highly customize the education journey, for example, more accurate diagnostics of student skills, tailored learning paths
2	Digitalization of education Provide a rich data and AI experience in education, enabling personalized & purpose-built education products
3	Growing demand for remote learning post COVID AI driven tools to strengthen educational outcomes in remote learning environment
4	Identification of gaps in teachers' performance Actionable feedback on the success and gaps of each lesson to improve outcome



Governance Framework

Comprehensive Governance Structure

Committed to the highest level of governance standards in line with international best practice



Presight AI Holding PLC Board of Directors

Responsible for preserving and enhancing Presight’s long-term value for stakeholders

Audit & Risk Committee ("ARC")	Nomination & Remuneration Committee ("NRC")	Investment & Financial Committee ("IFC")
<p>Oversight of the integrity of the Company’s internal control framework, including integrity of the Company’s financial reporting, processes, policies and controls, the internal audit function and the external auditor</p> <p>Additionally, oversight of the Company's material risk exposures, risk management framework, adherence to the risk appetite set by the Board and behavioral based risk initiatives to drive risk leadership</p>	<p>Supports the Board with the Board composition, renewal, performance and Board-relegated governance matters</p> <p>Includes the remuneration and benefit strategies for senior executives, the implementation of the Emiratization plan, the methodology used to address staff performance and corporate salary and grading structures</p>	<p>Oversight of the Company’s investment transactions, investment risk management exposure policies and guidelines</p> <p>Includes review of investment manager selection</p>

Integrity Due-Diligence Process

Minimizing potential exposure to reputational, sanctions, or legal risk



Presight manages the risks by applying the following:

Presight adheres to a stringent framework for integrity Due Diligence (DD) and direction on the mandatory activities required to screen a potential or existing counterparty for reputational and regulatory risks

DD is the independent information gathering and expertise that assesses the integrity-related risks that a counterparty carries so Presight can make informed risk-based decisions on the third parties it does business with

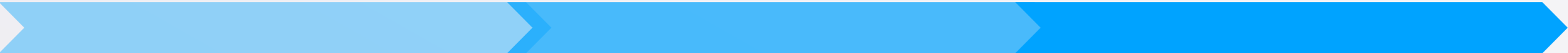
Mitigation measures are put in place to minimize potential exposure to reputational, sanctions, or legal risk

Risk Based Integrated Processes

Appropriate Controls

Management of Relationships

Actions & Consequences



AIQ

Acquisition of 51% stake in AIQ

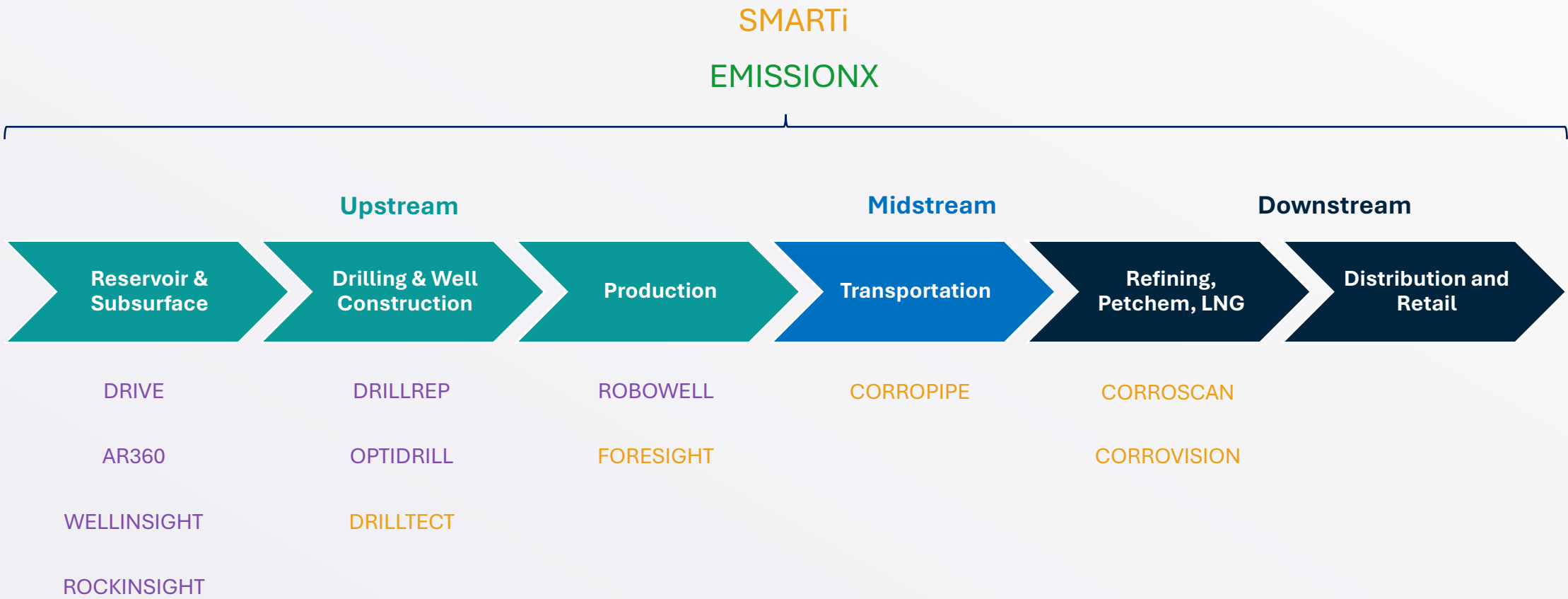
Acquisition of a best-in-class AI-energy company backed by a leading National Oil Company



Transaction Overview	<ul style="list-style-type: none">Acquisition of 51% of AIQ from G42ADNOC retains 49% share and becomes 4% shareholder in PresightH.E. Dr. Sultan Al Jaber as AIQ Chairman
Overview of AIQ	<ul style="list-style-type: none">Leading provider of AI solutions in energy sectorIntegral to ADNOC’s \$500 million value creation from AI solutions in 2023Over 20 proven, cutting-edge AI applications with broad applicability upstream and downstreamIndustry-leading growth and profitability
Acquisition Rationale	<ul style="list-style-type: none">Pivotal role in global transition towards a smarter, sustainable energy futurePartner with ADNOC’s future digital transformation initiativesLeverage AIQ solutions & Presight capabilities across growing international footprintSignificant value generation opportunity for all stakeholders
Market Overview	<ul style="list-style-type: none">Market for AI energy solutions estimated at \$13 billion by 2034; 14% CAGR 2024 - 2034*Increase efficiency, accuracy, work safety /access remote areas / electrification and sustainability / digitalization
	<p>Under Presight’s ownership, AIQ is expected to deliver enhanced value for all stakeholders</p>

* Source: Future Insight Inc.

AIQ's Portfolio Covers the Full Value Chain of Energy Companies



Key Features of Main AIQ Offerings

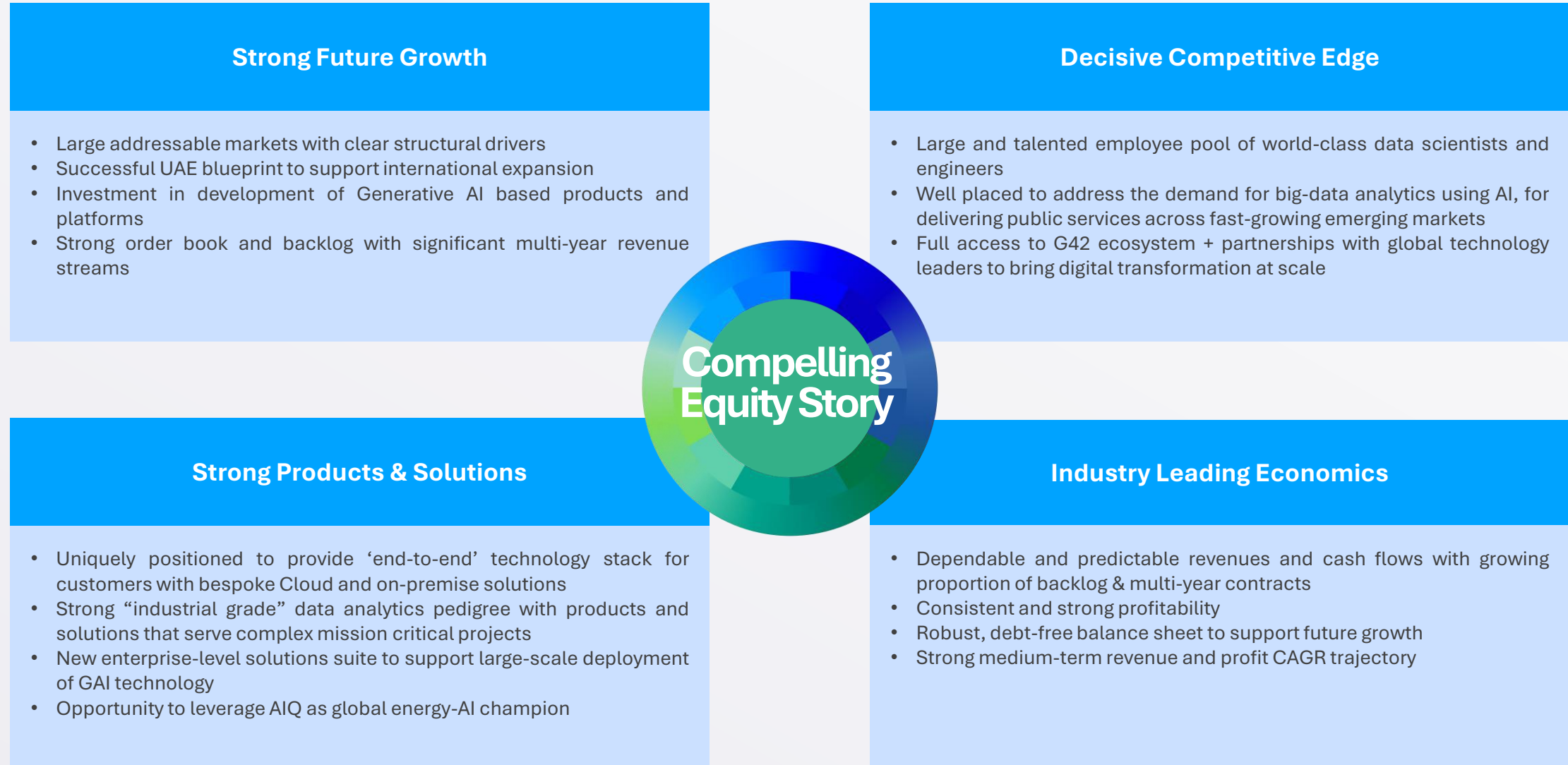
Proven, trusted solutions that help drive efficiency and deliver value in broad operational scenarios



AR360 PERFORM WITH AIQ	<ul style="list-style-type: none">• Provides a comprehensive overview of reservoir management and production optimization• Utilizes automated processes to assess reservoir model quality and optimize recovery factors• Employs machine learning and physics for real-time production forecasting, significantly reducing scenario analysis time
DRIVE PERFORM WITH AIQ	<ul style="list-style-type: none">• Replaces traditional reservoir simulators with AI-powered meta-models, allowing for rapid assessment of multiple field development scenarios• Highly integrates and automates quality checks and scenario rankings, enhancing the decision-making process in field development planning
ROBOWELL PERFORM WITH AIQ	<ul style="list-style-type: none">• Utilizes APC for real-time optimization of well parameters, reducing the need for manual supervision and enhancing operational safety• Initially focused on a limited number of wells with plans to expand control to cluster/field levels, offering a broader operational scope
FORESIGHT PROTECT WITH AIQ	<ul style="list-style-type: none">• Combines statistical, physics-based, and AI methodologies to predict failures in electrical submersible pumps• Seamlessly integrates with existing monitoring systems and data sources• Enhances proactive maintenance planning

Other

Uniquely Positioned For Long-Term Value Creation



Thank You