

Earnings Presentation

H1 2024 Results

August 6, 2024



Legal Disclaimer

Forward-Looking Statements & Risks Acknowledgement

This document includes forward-looking statements. The forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations about future events. Forward-looking statements are sometimes identified as "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned", "anticipates", "is seeking", "growth", "targets", "forecasts" or the negative thereof, other variations thereon or comparable terminology.

These forward-looking statements include all matters that are not historical facts. They may appear in multiple places throughout the Pitchbook and include statements regarding the intentions, beliefs or current expectations of the Company concerning, among other things, the future results of operations, financial condition, prospects, growth, strategies, and dividend policy of the Company and the industry in which it operates. In particular, the statements in relation to risk factors and business background regarding the Company's strategy, targets and other future events or prospects are or may be forward-looking statements.

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Accordingly, undue reliance should not be placed on any of the forward-looking statements in this document. Statements contained herein as to the contents of any agreements or other documents are summaries and, therefore, are necessarily selective and incomplete.

The Presight Team Today



Thomas Pramotedham
Chief Executive Officer

- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa



Dr Adel Al Sharji
Chief Operating Officer

- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration



Ram Meyoor
Chief Financial Officer

- Over 22 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance



Roger Tejawani
Senior Director, Investor Relations

- Over 25 years experience in Capital Markets across Investment Banking, Equity Research and Investor Relations
- Leads the company's Investor Relations program

Operational Highlights

Key Operational Highlights

A transformational six months, creating the platform for a stronger growth trajectory over the medium-term

1



New domestic contracts and international MoU's in Gambia and Mauritius

2



New partnerships with global technology leaders to deliver AI at scale

3



New enterprise-level solutions suite to support large-scale deployment of GAI technology

4



AIQ to deliver significant value through pivotal role in global energy transition

5



New pioneering JV to drive efficient, sustainable energy infrastructure in Global South

6



Unrivalled leadership and experience in AI, Technology & Energy across Presight's Board

Q2 2024 Operational Highlights

Significant progress across strategic objectives in Q224: i) new contracts, agreements & partnerships ii) new products and solutions iii) acquisition of controlling stake in AIQ iv) new board composition

New Contracts & Agreements

Q2 2024 (c\$32m in value)

- Domestic: UAEAA; ADAA; MoE
- International: Gambia (MoU); Mauritius (MoU)

Post period end (c\$85m in value)

- International: Jordan MODEE

New Collaborations & Partnerships

- **Global technology partnerships:** Microsoft, Intel, Dell
- **Microsoft Azure:** Global partnership network
- **Intelligrd JV:** Sustainable, efficient energy infrastructure
- **OODA World:** Global crisis & emergency response



Q224 Operational Highlights

Innovation and Product Development

- **AI City Platform:** Smart cities
- **Intelligrd Platform:** Smart utilities
- **Presight Connect:** Cloud-based AI assistant
- **Presight Vitruvian :** On-premise enterprise AI platform

Acquisition of 51% of AIQ

- **Proven and extensive suite** of AI energy solutions
- **Combine with Presight's** big data analytics, Generative AI and supercomputing capabilities globally
- **Unlock significant demand** from global energy transition
- **H.E. Dr Sultan Al Jaber** as AIQ Chairman

Acquisition of 51% stake in AIQ

Acquisition of a best-in-class AI-energy company backed by a leading National Oil Company

Transaction Overview

- Acquisition of 51% of AIQ from G42
- ADNOC retains 49% share and becomes 4% shareholder in Presight
- H.E. Dr. Sultan Al Jaber as AIQ Chairman

Overview of AIQ

- Leading provider of AI solutions in energy sector
- Integral to ADNOC's \$500 million value creation from AI solutions in 2023
- Over 20 proven, cutting-edge AI applications with broad applicability upstream and downstream
- Industry-leading growth and profitability

Acquisition Rationale

- Pivotal role in global transition towards a smarter, sustainable energy future
- Partner with ADNOC's future digital transformation initiatives
- Leverage AIQ solutions & Presight capabilities across growing international footprint
- Significant value generation opportunity for all stakeholders

Market Overview

- Market for AI energy solutions estimated at \$13 billion by 2034; 14% CAGR 2024 - 2034*
- Increase efficiency, accuracy, work safety /access remote areas / electrification and sustainability / digitalization

Under Presight's ownership, AIQ is expected to deliver enhanced value for all stakeholders

* Source: Future Insight Inc.

Financial Highlights

Key Financial Highlights

Strong and profitable growth underpinned by multi-year contracts, favorable deployment mix and contribution from AIQ

1

H124 revenue growth +17.4%, more than 2x prior year; Double-digit organic growth vs 7.4% in PY

2

H124 EBITDA +25.8% Y-o-Y, with organic growth across both quarters exceeding PY comparable

3

Pre-tax profit +39.1% Y-o-Y (+5.1% in PY) with strong increase in profitability across all key metrics

4

Debt free balance sheet with AED 1.28bn cash and AED 179m of operating cash flow in Q224

5

Proportion of multi-year contracts improving revenue quality; AED 131.8m increase in order book

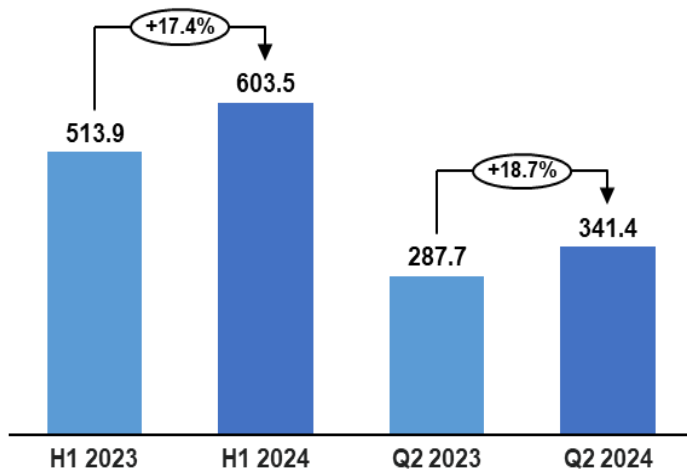
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AED 1.14bn backlog as at June 2024; New AED 312m international contract in July 2024

H1 / Q2 2024 Headline Financials

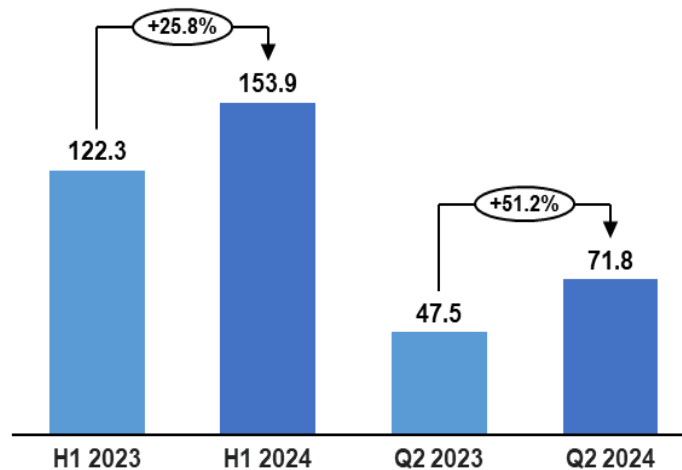
Growth in EBITDA and pre-tax profit outpacing revenue, with strong increase in profitability across all key metrics

Revenue (AEDM)



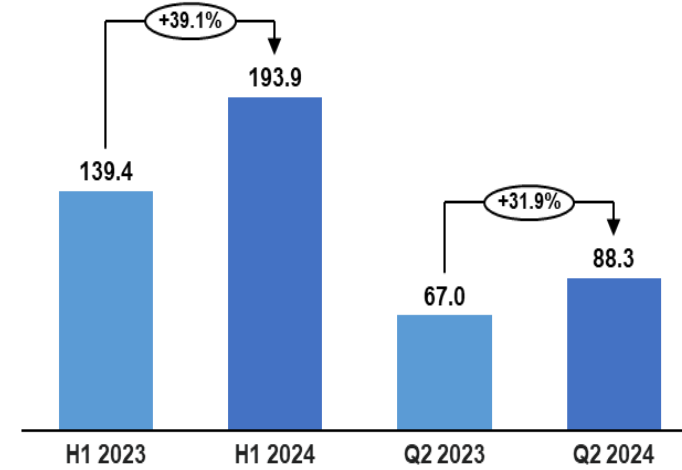
- H124 growth more than twice the level of growth achieved in H123 YoY
- Double-digit organic growth in H124, compared to 7.4% growth in H123
- H124 order book increased by AED 131.8 million

EBITDA (AEDM)



- EBITDA growth underpinned by favorable deployment mix
- Organic growth in EBITDA across both quarters ahead of prior year comparable, notwithstanding additional scale up costs
- H124 EBITDA margin +1.7% YoY to 25.5% and +4.5% YoY in Q224

Profit Before Tax (AEDM)

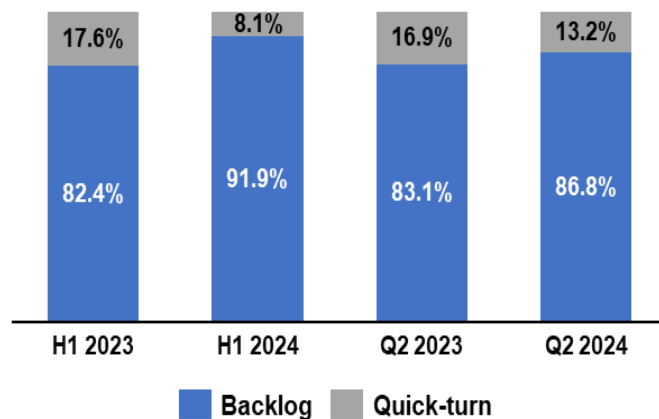


- H124 organic growth of 24.5% compared to 5.1% growth in H123
- H124 pre-tax margin +5.0% YoY to 32.1%, and +2.6% YoY in Q224
- H124 organic pre-tax margin +3.4% YoY to 30.5%
- H124 profit after tax +26.6% YoY (+13.3% organic) compared to 5.1% in H123, notwithstanding corporation tax in 2024

H1 / Q2 2024 Headline Metrics

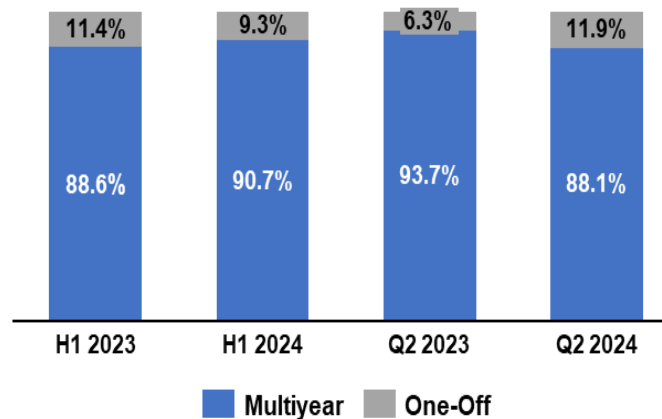
Multi-year contracts provide a strong foundation for future revenue growth, with an additional, significant multi-year contract signed post the June 2024 period end

Revenue Quality: Backlog¹ & Quick Turn²



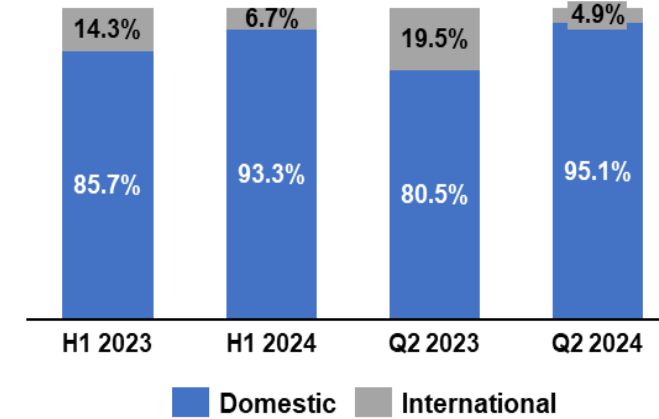
- AED 554.7 million of revenue from “backlog contracts” in H124 compared to AED 423.5 million in the prior comparable half
- AED 296.5 million of revenue from “backlog contracts” in Q224 compared to AED 239.1 million in the prior comparable quarter.
- AED 1.14 billion backlog (June 2024) pre AED 312m Jordan contract

Revenue Quality – Multi-Year & One-Off



- AED 547.2 million of revenue from multi-year contracts in H124 compared to AED 455.3 million in the prior comparable half
- AED 300.9 million of revenue from multi-year contracts in Q224 compared to AED 269.7 million in the prior comparable quarter
- Multi-year contracts provide a strong foundation for future revenue and cash flow growth

Revenue by Geography



- AED 40.6 million of revenue from international markets in H124 compared to AED 73.6 million in the prior comparable half
- AED 16.7 million of revenue from international markets in Q224 compared to AED 56.2 million in the prior comparable quarter
- Significant new, multi-year international contract signed in July 2024

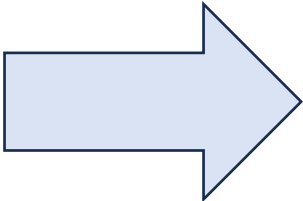
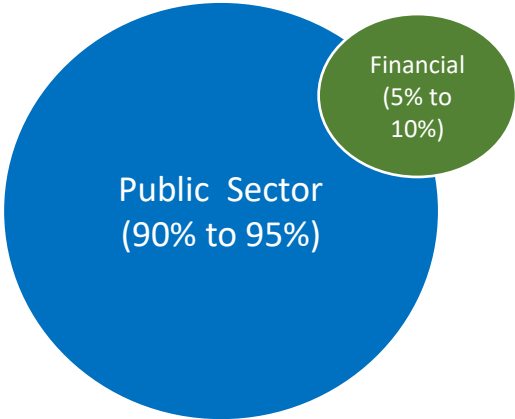
¹ Backlog implies revenues yet to be accrued on contracts concluded in the previous financial year ² Quick turn implies revenues from contract concluded in the current year

Medium-Term Guidance - Recap

Sectoral
Revenue
Composition

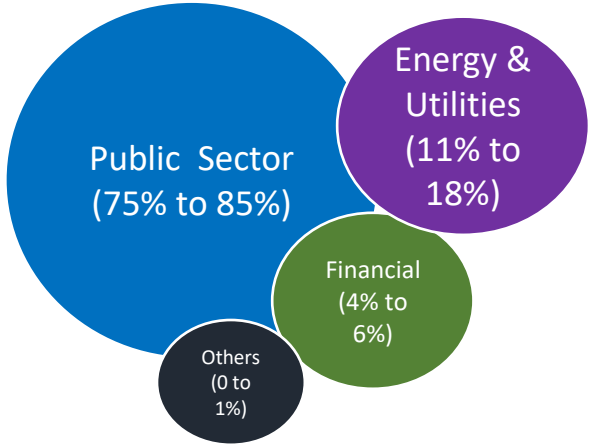
2021- 2023

+15.5% CAGR



2023 - 2027 Guidance

+17% - 23% 4-YEAR CAGR



- Public sector remains largest contributor
- Higher revenue CAGR vs history driven by expansion into new sectors
- Energy & Utilities sectors as key growth enablers
- >90% of forecast revenue growth anticipated from multi-year contracts

EBITDA
CAGR

+14.8%

+15% - 20% 4-YEAR CAGR

- Geographical mix and solutions profile will determine where margins stabilize

Net Profit
CAGR

+27.5%
(No CIT impact)

+10% - 15% 4-YEAR CAGR

- Assumes 9% UAE CIT rate from January 2024

Q&A

APPENDIX

About Us

Presight (a G42 company), is a leading Big Data Analytics company powered by Artificial Intelligence (AI)

Our unique proposition is not just to solve current problems but to anticipate future ones, create new businesses and foster positive societal impacts. We are shaping the next generation of cities, businesses, and industries, steering digital transformation across the globe

We combine big data, analytics, and AI expertise to serve every sector, of every scale, to create business and positive societal impact

Governments, financial institutions, sports leagues, and climate organizations - are all choosing Presight to navigate through their toughest challenges



Leader

Region's leading Big Data Analytics Company powered by AI



10+

Industry-leading flagship technology solutions



Proprietary IP

Intellectual property rights to flagship solutions



100 Million+

API Usage / Day with total usage of 70B+ API Calls



30-50 TB

Daily all-source data-processing capacity



100+

Globally competitive Artificial Intelligence models



4 Continents

Early-mover in 15+ countries



Top 3 Award

EXPO 2020 platform placed top 3 at the World Smart City Global Awards 2022



520+ Employees

30+ nationalities, 80%+ Technical Specialists, 25% females

Actively Steering Digital Transformation Internationally



Listed

on the ADX¹ in March 2023

USD ~4.0B

Market Capitalization

25+

Successful projects in UAE & MENA

Note: (1) ADX = Abu Dhabi Securities Exchange

Why Presight Leads

1

We are standing on the shoulders of giants

- UAE backing as trusted enabler of digital transformation in Global South
- Full access to G42 ecosystem & global technology partnerships to bring digital transformation at scale

2

Our technological capability drives sustainable advantage

- 15 countries, 25+ national-level projects, 10+ flagship solutions, 100+ AI models
- Mission-critical, multi-year programs that help shape fast-growth economies and empower societies
- Our proprietary platform is tech adaptive, ingests & interprets all-source data, scales to any load
- Our AI models are developed by world-class scientists and trained on an industrial scale

3

Our solutions provide tangible, long-term benefits for our clients

- Deep & wide B2G relationships based on trust and proven ability to deliver mission critical solutions
- Ability to provide bespoke technology stack that supports faster, lower-cost adoption of AI
- Enable constant technology evolution (e.g. GenAI, LLM, Copilots) to further entrench our offering

4

Our business model is highly scalable

- Large addressable markets with structural demand drivers and significant TAM
- Solutions that address key challenges in emerging markets: smart cities, utilities, economic risks
- Transition from products to platforms (e.g. Lifesaver, Vitruvian) drives scalability
- Capex-light model and robust controls facilitate low-risk international expansion

5

Our economics are industry leading

- Dependable revenues and cash flows with growing proportion of backlog & multi-year contracts
- Consistent and strong profitability
- Robust, debt-free balance sheet to fuel future growth

Large Addressable Markets With Clear Structural Drivers

Presight's Core Business Sectors							Emerging Sectors				
Market Opportunity	Public Sector		Financial		Energy & Utilities	Sports		Climate		Education	
	USD 1.2T Global Smart Governments and City market size in 2022	USD 86B MENA ICT market size in 2021	USD 20B Global Financial Big Data Analytics market size in 2022	USD 10B MENA Fintech market size in 2022	USD 8B Global energy Big Data Analytics market size in 2023	USD 16B Global Sports Technology market size (est.) in 2022	USD 1.1B MENA Sports rights market size in 2022	USD 40B Global climate analytics market size in 2022	USD 2B MENA climate analytics est. market size in 2022 ¹	USD 74B Global EdTech market size in 2022	USD 5B MENA EdTech market size in 2022
	24% CAGR 2022-2030	8% CAGR 2022-2026	13% CAGR 2022-2030	12%+ CAGR 2022-2026	11% CAGR 2022-2028	17% CAGR 2022-2028	10% CAGR 2022-2027	8% CAGR 2020-2030	8% CAGR 2020-2030	15% CAGR 2022-2027	10% CAGR 2022-2027
	Digitization of public security operations		Growing use of Data Analytics and AI		Integrating IoT, Infrastructure, Data Analytics & AI	Personalized training, diet and injury prevention		Rise of data-driven approaches to climate analysis		Use of AI for education experience customization	
	Digitization of the citizen		Migration to cloud		Smart Metering to fuel market growth	AI to boost performance and talent selection		Growth of investment in climate adaptation as climate-related losses hit records		Digitalization of education	
What We Address	Digitization of urban planning		Automation and digitization of banking services		Developing nations digitalizing energy infrastructure	Holistic brand and fan engagement through AI		Increasing adoption of “Net Zero” commitments		Growing demand for remote learning due to COVID	
	Automation of teamwork management		Rising cost of compliance		Digitalization benefits decarbonization	Scientific pre-game preparation		Rapid expansion of Earth Observation data		Identification of gaps in teachers’ performance	

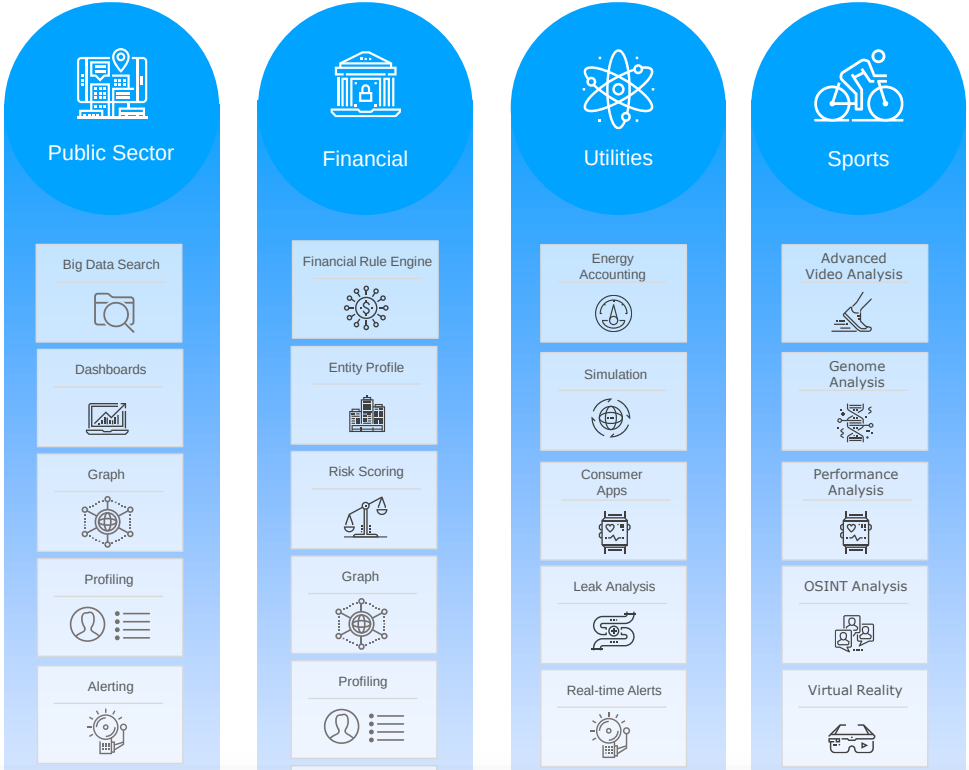
Note: (1) MENA climate analytics estimated based on global figure, calibrated by GDP Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire, Mordor Intelligence, Thompson Reuters, Allied Market research, Fortune Business Insights, KPMG, The National

Our AI Library Powers Industry Verticals

The core of the TAQ platform is our ‘All-Source Data Interpretation and Analytics’ and ‘AI & Big Data’ layer

It hosts 100+ AI algorithms in text analytics, multimedia analytics, and behavior analytics that power the verticals’ solutions and range from automation, anomaly detection to advanced analytics

Across each of our core business verticals, these capabilities are purposed and customized to solve complex business challenges



Solution Verticals
Ready-made proprietary components that are commonly and heavily used on top of all AI Analytics platforms

AI Library
100+ state-of-the-art machine learning and deep learning models, running algorithms tailored to industry specific needs

Big Data Analytics
Multi-purpose AI Analytics Platforms that are capable to ingest and process any size and type of data

100+ machine learning models in NLP, multimedia, prediction, and behavior analytics AI



TAQ

Medium Term Strategic Road Map

Business Vertical Progression (2023 – 2027)



Growth to be led by focusing on key vertical drivers, R&D, M&A & strategic international initiatives

Our Capital Allocation Priorities

Disciplined and judicious approach to deploying capital

Growth Priorities			
Strategic Drivers	1	2	3
	Organic Business Investment to Drive Quality and Profitable Growth	International Expansion	Value-accretive Opportunities Including M&A
	- Continued investment at attractive returns - Innovation and new product creation - Core and emerging verticals - Generative AI	- Expand footprint in target markets across 4 continents - Local infrastructure - Joint ventures, strategic partnerships, MoUs - Circa 30% of medium-term revenue	- Strategically-aligned to enhancing product portfolio & technological capabilities - Established and / or disruptive technologies in core and adjacent markets - Disciplined hurdle rates and investment appraisal
Progress to Date	- Over 25+ successful projects in UAE / MENA - Multi-year, mission critical contract with NCEMA to enhance UAE's crisis management - Key contracts with Emirati Talent Competitive Council and Statistics Council of Abu Dhabi - MoU: DeepTech Engineering, NEC, Intelligent Security Systems, Ras Al Khaimah Police, Hitachi Digital Services - GAI early beta releases completed; GAI solutions launch in 2024 - AED 1.6bn multi-year orders FY 2023	- Offices Kazakhstan & Azerbaijan - Deployment of a National Analytical Platform, Data Centre, and National Cloud (worth USD 90m) for Angolan Ministry of Information Technology - Strategic JV partnership with Samruk-Kazyna (USD 70bn SWF) to accelerate digital transformation in Kazakhstan - Government of Maldives Centre of Excellence for Public Safety - JV with TOTM Technologies Limited - International MOUs for Digital Transformation Programs with Senegal, Zambia, and Mauritania	- USD 350m (AED 1.3bn) acquisition of 51% of AIQ, AI pioneer in energy sector - Fast-growth, highly profitable, industry leader in a sector witnessing strong demand globally for digitization - Partnership with ADNOC's future digital transformation initiatives - Expands Presight's AI energy solutions portfolio globally - ADNOC to become minority shareholder in Presight - Dr Sultan Ahmed Al Jaber to join Presight Board of Directors

Maturing
4
Return Surplus Free Cash Flow to Shareholders
- Post all other identified and anticipated uses for capital - Methodology dependent on share price and quantum, investor views

Executive Management



Thomas Pramotedham

Chief Executive Officer

- Technology and business leader with over 22 years of experience
- Held multiple CEO positions driving large-scale digital transformation
- Spearheads expansion of the company in Middle East, Central Asia and Africa



Dr Adel Al Sharji

Chief Operating Officer

- Responsible for company operations, with over 25 years of experience
- Expertise and in-depth knowledge of AML, auditing, and anti-corruption, focused on developing and delivering technology-driven financial AI products and solutions
- Previously worked in civil services and has a doctorate in business administration



Xiaodong Zhou

Chief Technology Officer

- Over 17 years experience in technology, started as an applied data scientist
- Visionary strategist specialized in developing future- proof technology roadmaps
- Develops the company's technology and AI products



Ram Meyoor

Chief Financial Officer

- Over 22 years of finance experience across MENA, Asia and USA
- Holds MBA from Illinois State University, Illinois, USA
- Leads the company's finance department and is responsible for all financial functions including growth, governance, and compliance

Uniquely Positioned For Long-Term Value Creation

Strong Future Growth

- Large addressable markets with clear structural drivers
- Successful UAE blueprint to support international expansion
- Investment in development of Generative AI based products and platforms
- Strong order book and backlog with significant multi-year revenue streams

Decisive Competitive Edge

- Large and talented employee pool of world-class data scientists and engineers
- Well placed to address the demand for big-data analytics using AI, for delivering public services across fast-growing emerging markets
- Backed by strong shareholders and full access to G42 ecosystem to offer cutting edge Cloud technology



Strong Products & Solutions

- Uniquely positioned to provide 'end-to-end' technology stack for customers with bespoke Cloud and on-premise solutions
- Largest sector-tailored AI and big data product offering
- Opportunity to leverage AIQ as energy-focused AI champion globally
- Strong "industrial grade" data analytics pedigree with products and solutions that serve complex mission critical projects

Industry Leading Economics

- Dependable and predictable revenues and cash flows with growing proportion of backlog & multi-year contracts
- Consistent and strong profitability
- Robust, debt-free balance sheet to support future growth
- Strong medium-term revenue and profit CAGR trajectory

Business Overview

Client Engagement Model

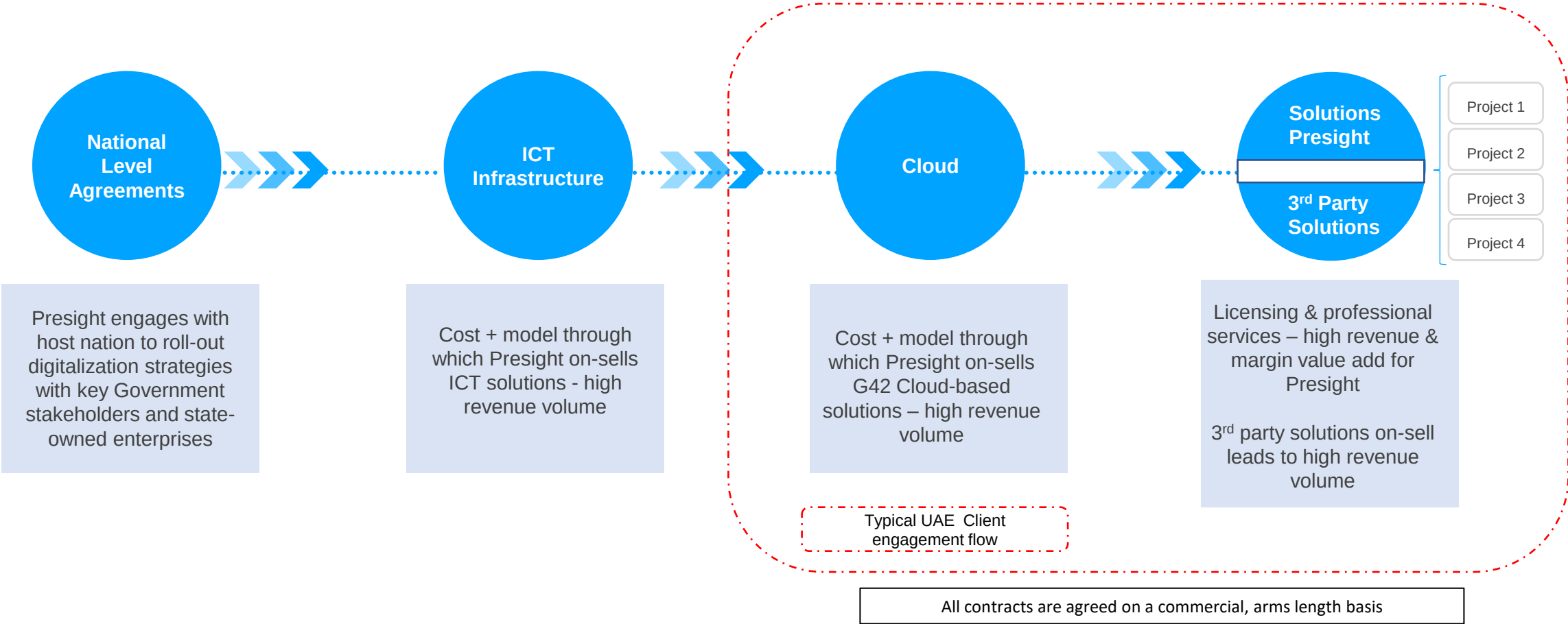
Presight provides mission critical big data analytics solutions powered by AI to its domestic and international Government and large enterprise customers

National agreements between the federal & state authorities and Presight for National AI Solutions

Deployment of sovereign data center infrastructure as needed

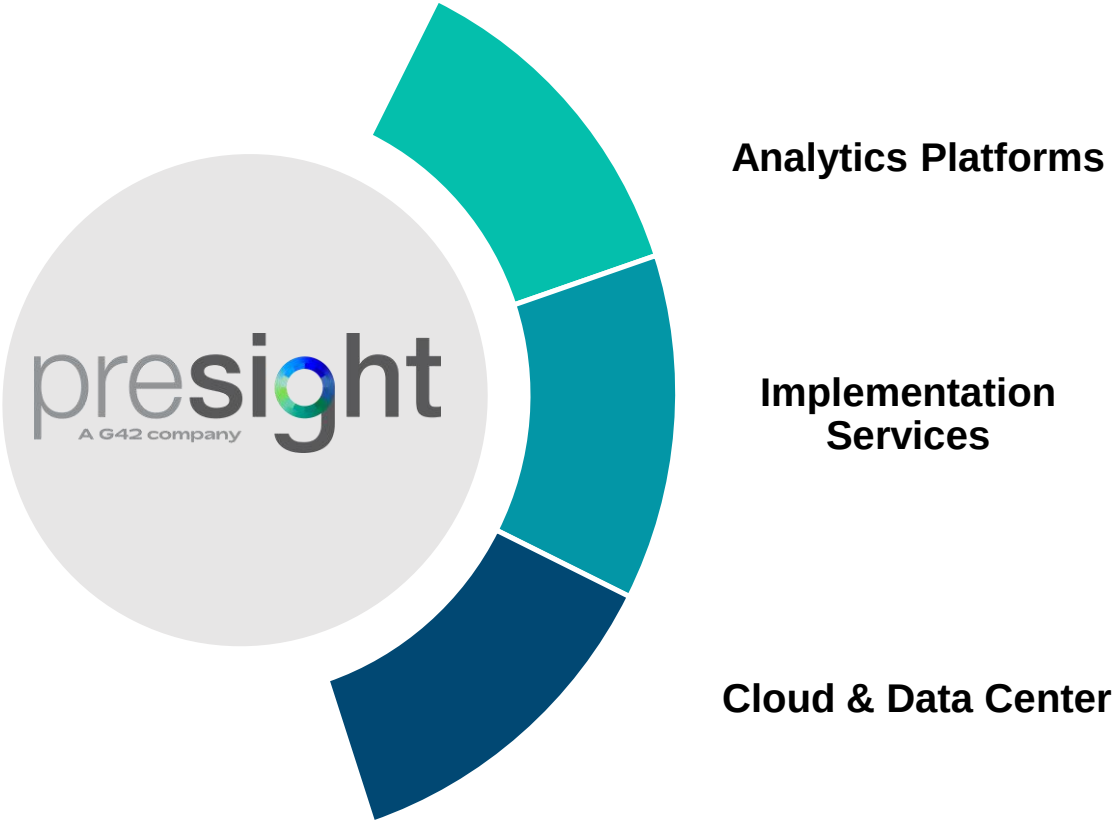
Implementation of cloud technology as needed

Implementation of AI-based solutions in key sectors



Business Model

Presight provides an “end to end” technology stack for both cloud-based and on-premise solutions



Business Model Breakdown
■ Presight’s analytics platform involves implementation of our key software solutions and forms the top customer facing layer ■ Entails software, support and implementation services that are priced based on system complexity (# of data sources /users etc)
■ Implementation services entail the provision of 3rd party hardware & solutions that may serve as data input to the analytics platform ■ Priced on ‘cost-plus’ basis
● Cloud & data center offerings provides the underlying infrastructure for compute, storage and other cloud related services. ● Priced on ‘cost-plus’ basis

Domestic and International Customer Relationships

Presight serves leading organizations to create impact at scale, driving rapid improvements in the analytics quotient for each of its clients



Use Cases

Public Sector - UAE

Case Study: EXPO 2020

Provision of AI-enabled Visitor Management technology for EXPO 2020 monitoring over 100,000+ daily visitors and 6,500+ daily vehicles

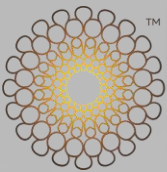
12,000 CCTV cameras monitoring an area of 4.38 square kilometers

2,400 Tracking Devices
137 Metal Detectors
130 X-ray Machines
4 E-tracer Detectors

240 License Plate Recognition Devices
158 Auto Arm Barriers
78 Driver ID Devices

Systems Implemented

Use Case	Video Analytics	Screening Services	Vehicle Access Management
	A cloud-based video analytics platform that utilized advanced AI to provide real-time insights and situation analysis and connect with operations and security teams	Utilized x-rays tray return systems, metal detectors and electronic trace detectors to prevent entry of forbidden items	Secured all entry and exit points through VAM, utilizing intelligent automation and management of car access and parking operations
Outcome	Real-time monitoring of operations around the clock through integrated cameras, VAM & screening services	Prevented cases of assault and attacks on any visitors – 100% secure	Unauthorized vehicle access was prevented



إكسبو 2020
دبي، الإمارات العربية المتحدة
DUBAI, UNITED ARAB EMIRATES



Threat AI-alert dashboard, tracking alarms and associated actions

Benefits



AI analytics & alerts within milliseconds



Track and trace



Identify and prevent thousands of incidents

Lifesaver: A GenAI-powered emergency response management platform

May 23

NCEMA¹ – MoU

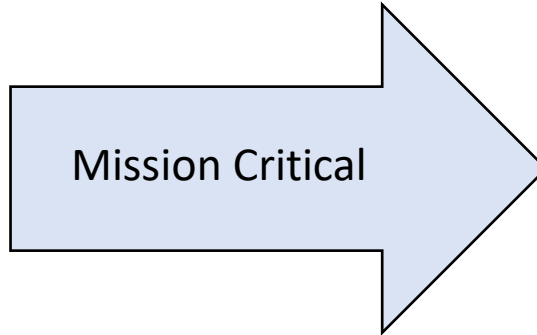


Presight and NCEMA¹ signed an MoU to enhance crisis and emergency management

NCEMA¹ – Contract



Presight awarded contract by NCEMA¹ to develop AI-driven platform to support emergency services in UAE



- Multi-year, mission critical GAI-powered platform
- Integrated, multi-faceted emergency response system
- Holistic management and forewarning of emergencies

- Futuristic Command and Control Information System
- The First Responder and Tactical Command mobile application
- Joint command & dispatch

- Collaboration between IoT and edge intelligence
- Last mile sensing in areas humans cannot reach
- Extend wireless coverage / deliver medical emergencies / provide real-time information

- Shared operational overview / heightened situational awareness
- Boost operational efficiency / enable resource optimization / more effective response
- Enables responders to react quickly / reduces the impact on lives and property

¹ National Emergency Crisis & Disaster Management Authority (NCEMA)

Public Sector – International



PRESIGHT KAZAKHSTAN Central Asia RHQ

Ecosystem

presight
A G42 company



Government Digitalization
Partnership MOU with the
Ministry of Digitalization

And Presight to be
represented in the
President's Digitalization
Council

Astana City – (Client)



Perspective JV for
the digitalization of
SWF's portfolio
Companies



General Prosecutors
Office (Client)



1. Development Strategy will focus on Government led PPP and/or JV partnerships with Quasi-State Entities.
2. Presight has entered into a strategic joint venture with Samruk-Kazyna ("SK" SWF of Kazakhstan) to establish a JV for the digitalization of SK's portfolio companies.
3. The forecasted portfolio digitalization plan can generate over USD 500m over 5 years through smart metering for the O&G sector (Qazaqgas & Kazmunaigas) and utility sectors (KEGOC & Samruk Energy)
4. Presight is engaged in PPP opportunities with SOCAR and Astana Mayor's Office for Smart Gas Metering & Safe City projects.

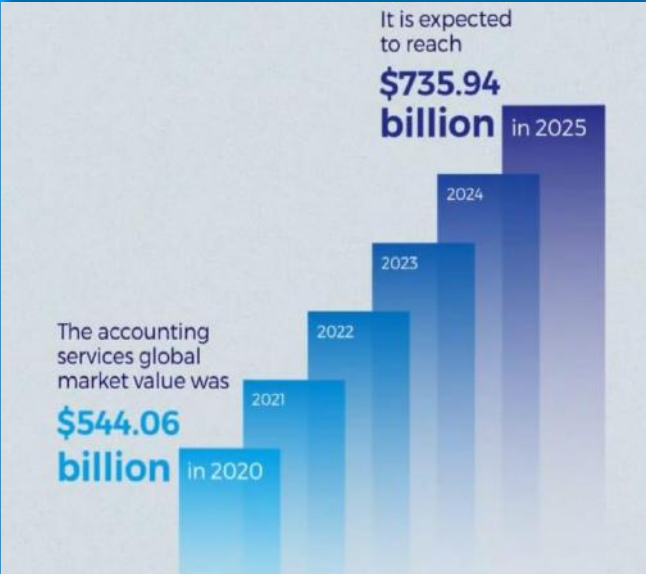
Financial - UAE

Case Study: Abu Dhabi Accountability Authority (ADAA)



FINANCIAL ANALYTICS Project

Quantitative benefits of Platform has been realized by **80+ Entities**



The accounting services global market value was **\$544.06 billion** in 2020

It is expected to reach **\$735.94 billion** in 2025

Year	Market Value (billion)
2020	\$544.06
2021	
2022	
2023	
2024	
2025	\$735.94

Market expectancy as published by ADAA

Dollar Value - ROI



Dollar Value Realization

- Substantial Anomalies were found in:
 - General Ledgers
 - Various contracts

Dollar Value

100 % Coverage



No Sampling

- Platform omits the traditional audit sampling exercise
- Platform can process millions of records with anomalies within seconds

100 % Coverage

Parallel Auditing



Parallel Auditing

- Platform can process multiple entities in parallel
- Henceforth, can cover auditing for more entities in parallel

Parallel Auditing

Time Reduction



Execution Speed (10x)

- Proven Execution speed by 10x into the E2E Cycle
- This has also been tested with a Government Entity
- Well Certified by Audit Team

Operational Efficiency

Financial - International

“We recognize the great value of advanced technology, to ensure the development of a robust and reliable solution...Platform offers a multi-source intelligence Visualization Platform for Policymakers to centralize the inventories enabling Strategic Decision Making”



Uzbekistan – Anti-Corruption Agency

The Anti-Corruption Agency hosted a meeting with representatives of the Presight of the United Arab Emirates

Source - [Artificial intelligence to be used to prevent corruption \(uza.uz\)](https://uza.uz)



State of Kuwait – With UAE Ambassador

Conducted meeting with State Audit Bureau in Kuwait, dated 22nd Feb 2024

Source - [عقد ديوان المحاسبة ممثلاً بوكيل الديوان يوسف المزروعى اجتماعاً مع سعادة سفير دولة الإمارات العربية المتحدة لدى دولة الكويت د.مطر النياضي... | Instagram](#)



Utilities

Case Study: Smart Meters for SOCAR - AzeriGas

Presight piloted with the Azerbaijan Electricity and Gas Distribution Company an Advanced Metering Infrastructure (AMI) along with a Meter Data Management System (MDMS) with Analytics Project for the modernization of their metering infrastructure

Pilot: 1000 smart meters

Full Program: 2.5M smart meters

Presight’s smart meter solutions enhance Government’s and energy companies’ ability to track, monitor and significantly decrease operational inefficiencies in their utility and oil & gas sectors. Through the combination of IoT, big data analytics and smart meters, Presight can improve operational metrics by 45% and decrease technical & commercial losses by up to 20%

Connected Grid

Integrated end-to-end AMI system with latest IoT based Smart Gas Meters

Technology

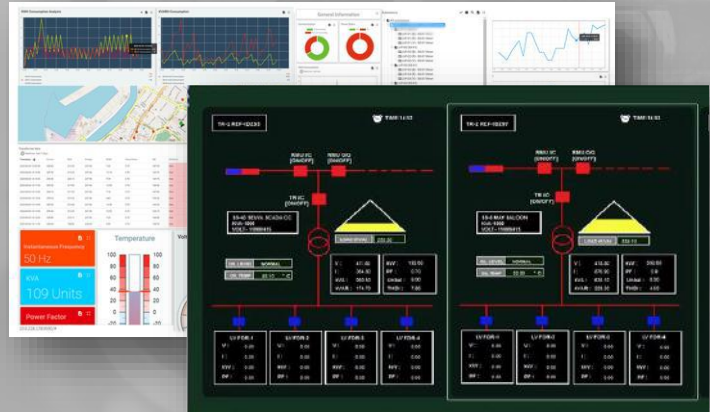
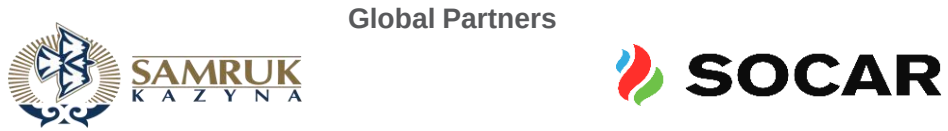
High tech Command & Control Centre for central operation monitoring

AI Analytics

Advanced Predictive Analytical engine for system & Unaccounted for Gas (UFG) losses identification

Commercials

Consumer web Portal / Mobile App to support monitoring Gas consumption & pay bills



Remote Monitoring Solution for the Smart Meter Command Center

- Benefits
- Faster identification of dead meters and disconnections
 - Increased revenue through commercial and technical loss reduction
 - Improved distribution management

Sports

Case Study: UFC AI

Predictive Analysis

Fight Outcome Predictions
(past 6 months)

66.5%
Accuracy

Back testing predictions
based on historical data
(past 27 years)

74%

In under 6 months, Presight's predictive accuracy was higher than that of any other entity, including UFC itself

Functionalities

Fighter Profiling

UFCPEDIA

Match and Audience Statistics

Public Opinion Analysis

Video Analytics

Others

The platform can currently compute the outcome of a fight in less than 0.2 seconds

Database Overview

AI-based data analytics platform including match predictions, a searchable database and video analytics capabilities

3,560+ Athletes in the database	6,000+ Fights in the database
~245 Data points per athlete	~490 Data points per fight
~500k Possible combat combinations	3,000+ Hours of work

UFC

Key Fight Outcome Indicators

HIT 21 (MANUAL)

UFC Video Analytics live fight analysis

High

Punches

Medium

Elbow

High

Clinch

Low

Knee

Low

Kicks

High

Judge Decision

33 | Confidential

RESTRICTED

Our Markets

Public Sector

USD 1.2T

Global Smart Governments
and City market size in 2022

USD 86B

MENA ICT
market size in 2021

24% CAGR

Over the next 8 years¹

8% CAGR

Over the next 4 years²

What we offer

I Digitization of public security operations

Presight offers anomaly detection, threat detection, alert and notification, target identification and prediction and prevention services

II Digitization of the citizen

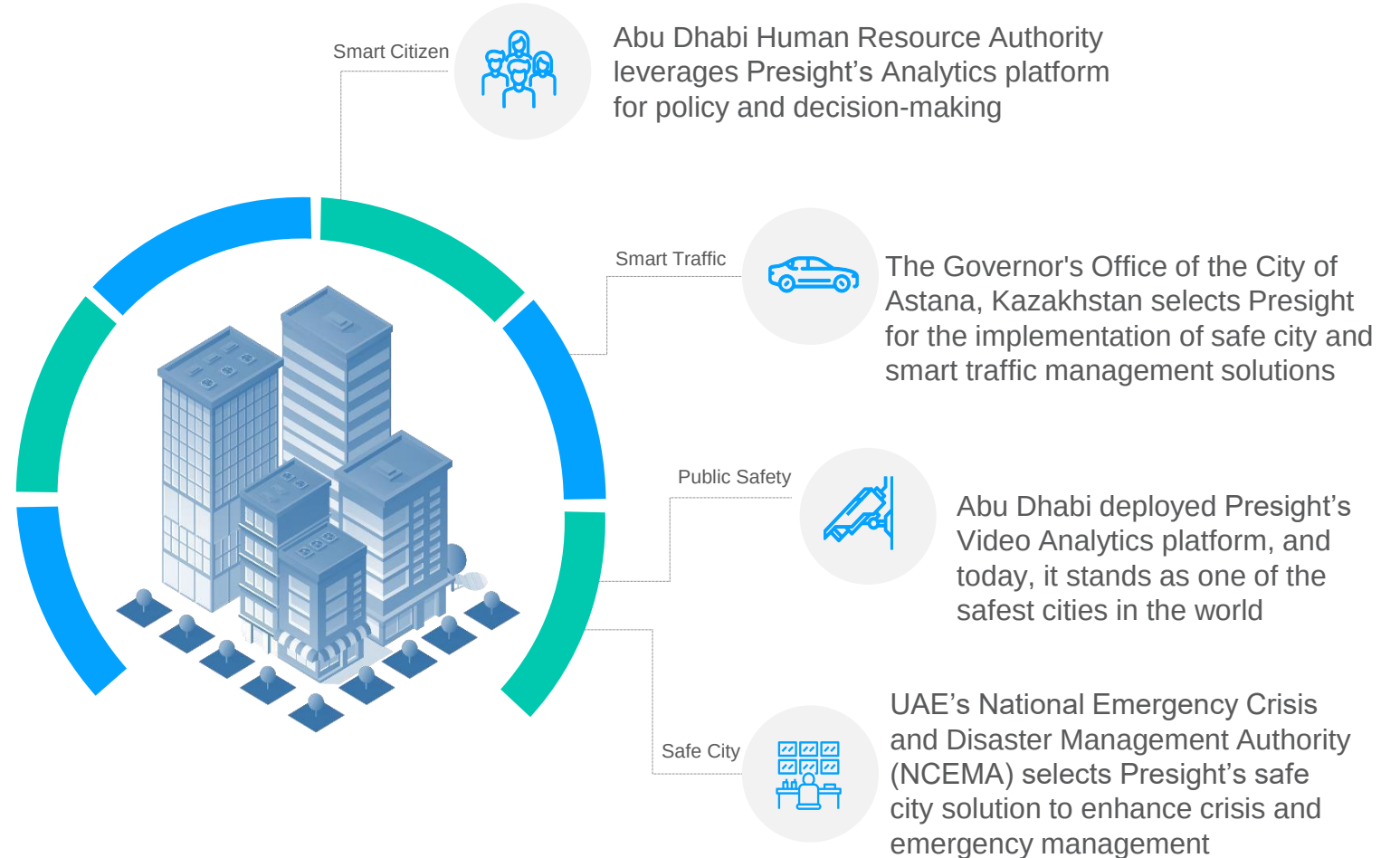
Presight deploys e-government services and analytics to better serve the needs of citizens

III Digitization of urban planning

Presight uses advanced big data analytics to drive efficiency and cost savings for urban planning

IV Automation of team work management

Presight provides case management, BI and dashboards, reporting and permission and classification services



Note: (1) CAGR for 2022-2030, (2) CAGR 2022-2026 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

Financial

USD 20B

Global Financial Big Data
Analytics market size in 2022

USD 10B

MENA Fintech market size
in 2022

13% CAGR

Over the next 8 years³

12%+ CAGR

Over the next 4 years⁴

What we offer

I

Growing use of Data Analytics and AI

Presight has a proven and strong track record in developing AI solutions in this segment

II

Migration to cloud

Presight offers secure cloud services through G42 ecosystem

III

Automation and digitization of banking services

Presight offers eKYC, alternate credit scoring, AML and CTF services

IV

Rising cost of compliance

Economy of scale applies as Presight can leverage on inhouse technology stack to create solutions



Abu Dhabi has chosen the Financial Analytics and Audit Platform for the entire government

Presight's Financial Analytics Platform is a universal, AI-enhanced platform specializing in intelligent audit, fraud identification, risk management, and decision-making. Using Predictive Analytics and Cloud Computing, it provides real-time, end-to-end fraud detection, security, and compliance management solutions to financial institutions of all sizes worldwide

1

Revenue Generator

E-KYC
Credit Scoring
Loan Processing
Smart Marketing
Portfolio Management

2

Risk Management

AML
Anti-corruption
AI Audit
Credit Risk
Crypto Analytics

3

Digitalization

OCR
Behavioral Scoring
Process Automation
AI Chatbot
User Access



Intelligent Data Lake

Big Data DLI | Data Standardize | AI Models | Data Governance DGC

Tax | Govint | Banking | Entities

Cloud storage

Note: (3) CAGR for 2022-2030 and (4) CAGR for 2022-2026 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

Utilities

USD 8B

Global energy Big Data Analytics market size in 2023

11% CAGR

Over the next 5 years⁵

What we offer

- I Integrating IoT, Infrastructure, Data Analytics & AI**
Presight's data analytic platform is able to harness information from multiple sources and derive insightful conclusions to the energy & utility sectors
- II Smart Metering to fuel market growth**
Presight owns industry leading Meter Data Management System (MDMS) and Advanced Metering Infrastructure (AMI) solutions
- III Developing nations are digitalizing energy infrastructure**
Presight is engaged in deploying smart meter solutions in Eurasia including Azerbaijan and Kazakhstan
- IV Digitalization benefits decarbonization**
Optimization of operational inefficiencies and losses enable proper energy management decreasing emissions from generators

Presight's smart meter solutions enhance Government's and energy companies ability to track, monitor and significantly decrease operational inefficiencies in their utility and oil & gas sectors. Through the combination of IoT, big data analytics and smart meters, Presight can improve operational metrics by 45% and decrease technical & commercial losses by up to 20%

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Commercials



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Global Partners



SAMRUK
K A Z Y N A



Note: (5) CAGR for 2022-2028 | Sources: Mordor Intelligence

Sports

USD 16B

Global Sports Technology market size (est.) in 2022

17% CAGR

Over the next 6 years⁶

What we offer

I Personalized training, diet and injury prevention

Presight offers actionable insights explicitly tailored to the athlete's precise needs.

II AI to boost performance and talent selection

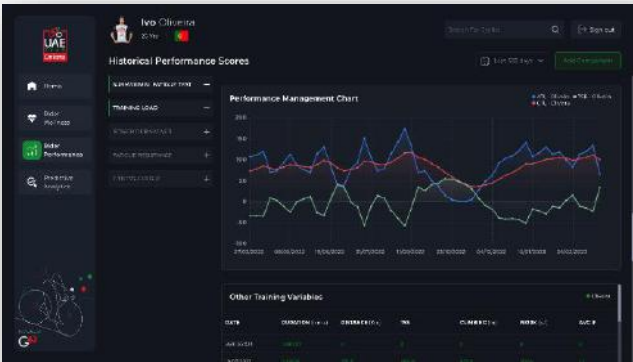
Presight developed a unique sports analytics platform to enhance performances based on big data and collaboration with leading global sports organizations.

III Holistic brand and fan engagement through AI

Presight deploys AI-driven tools to analyze how fans' behaviors, media activity, brand attributes impact decisions in sport.

IV Scientific pre-game preparation

Presight collects and analyzes bioinformatics to advise strategic & tactical game planning.



Presight has developed and delivered for the UAE Cycling Team a multi-source dashboard for athlete wellness, performance & predictive analytics.



Presight has implemented backend analytics platform for UFC for fight and fighter analytics, computing the outcome of fights to a prediction accuracy of 86%



Presight is currently developing GPT and performance analytics for the Mercedes-AMG PETRONAS Formula 1 Team

Note: (6) CAGR for 2022-2028 | Sources: Grand View Research, UAE MOEC, Globaldata, Statista, GlobeNewswire

Climate

Overview

We use big data analytics powered by AI to support businesses and governments identify, manage, and predict the environmental impact of their activities and monetize their environmental, social, and governance initiatives

Carbon Credits

Run carbon credit analytics by combining satellite imagery with AI algorithms. In collaboration with environmental partners, governments and organizations can be assisted in their journey to monetize their carbon credits

For example, end-to-end carbon offset programs can be built with governments by providing the AI tools to measure and sell their carbon offset footprints



Carbon offset programs

Energy Optimization

Drive savings in energy distribution and usage by leveraging energy optimization AI models linked to sensors installed across various touchpoints

For example, electricity distribution wastage can be minimized by installing sensors across distribution points and forecasting usage data to optimally distribute electricity based on expected needs



AI energy monitoring

Maritime Conservation

Use advanced scanning technologies in combination with AI models to analyze trends in maritime conservation to drive effective decision-making and policy-making

For example, AI can be used to track and predict the movement of plastic in the ocean for it to be efficiently cleaned up



AI maritime scanning

Education

Overview

Transform educational outcomes by equipping authorities and educational institutions with data-driven tools to enhance student learning successes, identify student talents, and optimize learning programs

Childhood Development

Actively identify attributes that drive healthy and intelligent childhood development enable educational authorities and institutions to improve childhood development over time

For example, AI can be used to identify early risk indicators for children who require additional attention to improve their development



AI childhood development monitoring

Program Optimization

Run data-driven analyses of learning programs, optimized by AI models, to allow for detailed improvements in sections of learning programs to optimize for ideal learning outcomes

For example, AI can correlate learning and satisfaction outcomes with teaching styles, content, and course structures to recommend improvements to learning programs



Learning program optimization

Student-Teacher Matching

Use AI to identify synergistic traits between student and teacher learning styles to power AI-driven matching of students with teachers to align optimal learning approaches

For example, a school can improve average learning outcomes by matching all students to classes using the AI algorithm

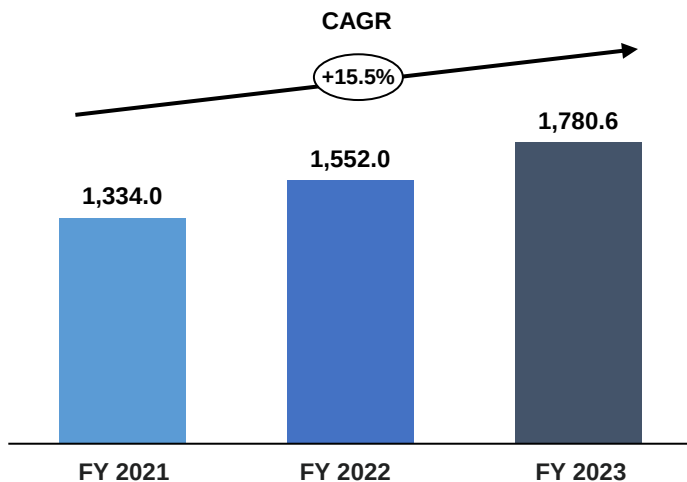


Student-teacher learning style conversation

Financial Framework

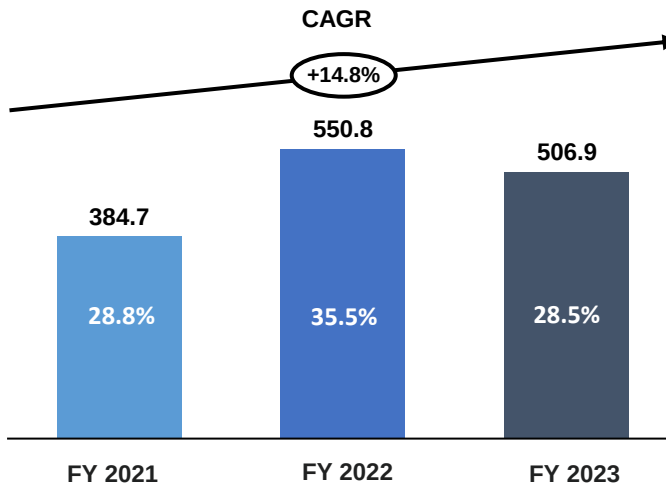
Financial Dashboard: 2021-2023

Revenue AEDM



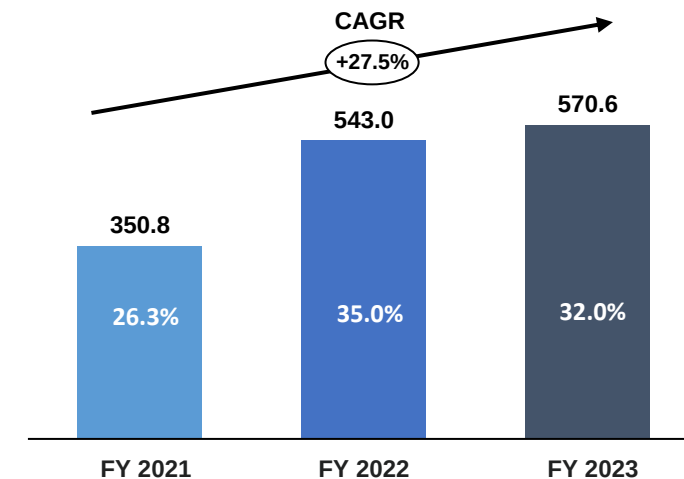
- FY 2023 revenue growth of 14.7% YoY
- H2 2023 revenue growth of 18.0% YoY underpinned by strong growth from major domestic projects
- Q4 2023 revenue growth of 23.3% YoY as major project deployments were in full swing

EBITDA AEDM



- FY2022 EBITDA included specific, one-off items, which are not expected to repeat in subsequent years
- Adjusting for these one-off items, FY2023 EBITDA growth was strongly positive YoY

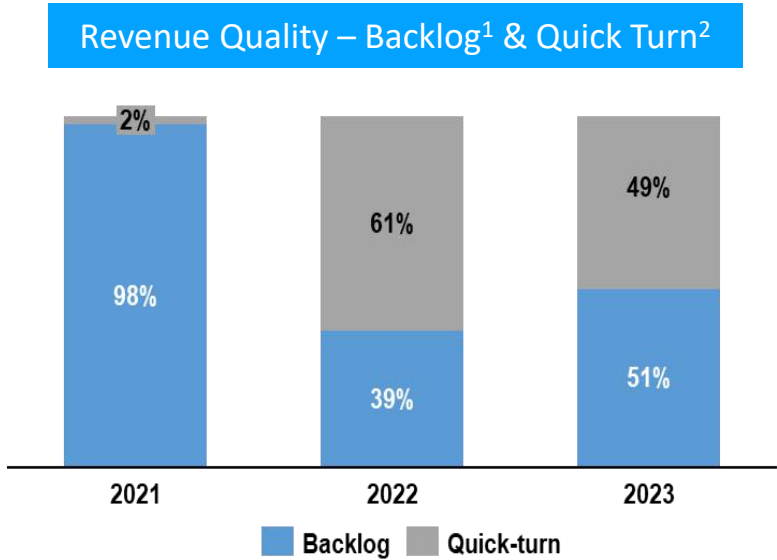
Pre-tax Profit AEDM



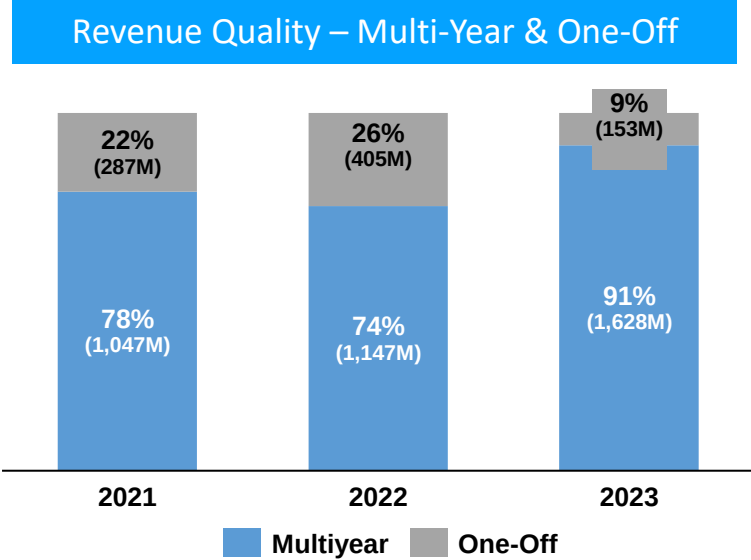
- FY 2023 net profit growth of 5.1% YoY with profitability of 32.0%.
- H2 2023 net profit growth of 5.1% YoY reflecting an acceleration in deployment activity towards the end of the year
- Q4 2023 net profit growth of 0.4% YoY off strong base, with profitability of 42.1%

Financial Dashboard: 2021-2023

Growing proportion of backlog and multi-year contracts underpins strong future revenue and cash flow generation



- 51% of FY 2023 revenues (AED913.6M) were from contracts won in FY 2022; 39% of FY 2022 revenues or AED599.5M
- 49% of FY 2023 revenues (AED 867.0M) were from contracts concluded in FY 2023; 61% or AED952.5M in FY 2022

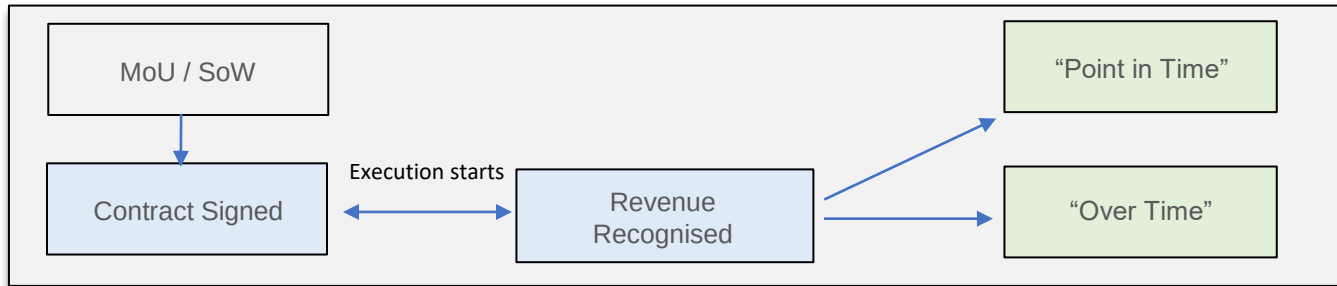


- 91% of FY 2023 revenues (AED 1,628M) from multi-year contracts; 74% or AED 1,147M in FY 2022
- Multi-year deployments include data centers, cloud, analytics platforms, project solutions, support and maintenance programs
- Provides a strong foundation for future revenue and cash performance

¹ Backlog implies revenues yet to be accrued on contracts concluded in the previous financial year ² Quick turn implies revenues from contract concluded in the current year

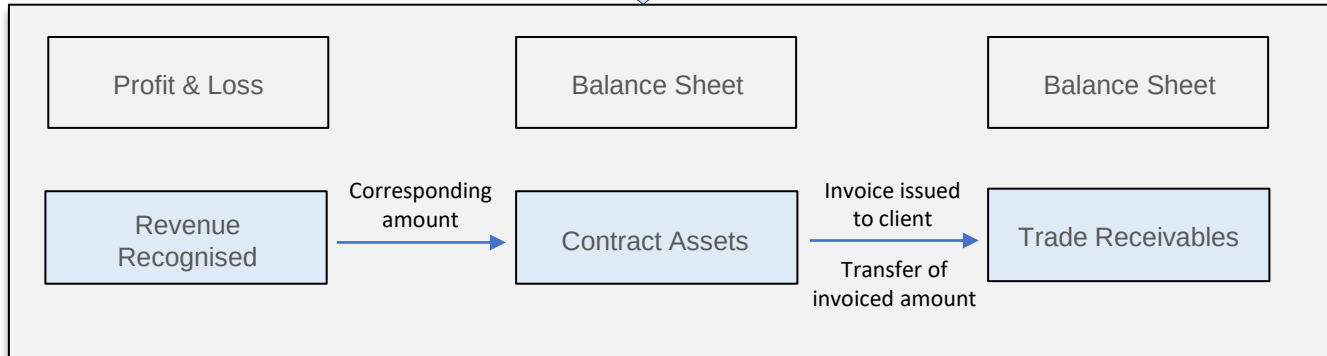
Flow of Funds Illustration

1



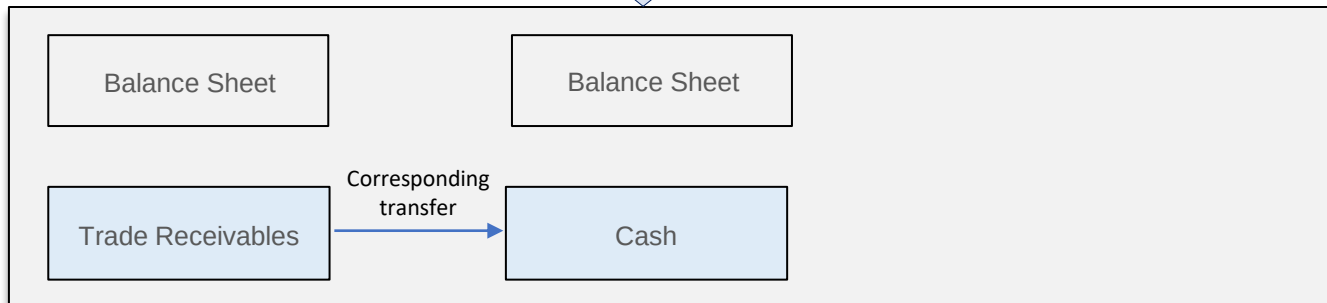
- Revenue is accrued and recognised on either a “point in time” basis or “over time” basis
- Dependent on performance obligations agreed and when control of assets and / or services is passed to client

2



- Typically, the amount of revenue recognised in the Profit and Loss is simultaneously reflected in Contract Assets in the Balance Sheet
- Once the client is invoiced for the milestone achieved, the invoiced amount is transferred from Contract Assets to Trade Receivables
- The balance of Contract Assets declines and the balance of Trade Receivables increases

3



- Once payment is received from client, Cash on Balance Sheet increases and Trade Receivables reduces by the corresponding amount
- In a normal operating environment, Trade Receivables typically convert to cash 3 – 6 months post invoice

Presight AI Holding Plc Capital Structure

Investors	Issued Share Capital (ISC)	% Holding of ISC
Group 42 Holding LTD	3,982,162,800	71.0%
International Tech Group – Sole Proprietorship L.L.C	841,302,000	15.0%
Matrix Holdco RSC Ltd (ADNOC Affiliate)	224,347,200	4.0%
Professional + Retail (“Float”)	560,868,000	10.0%
Total	5,608,680,000	100.0%

Our Technology Focus

TAQ – The Omni-Analytics Platform

TAQ is the foundation of Presight: omni-analytics platform that powers all verticals. It excels at all-source data interpretation, big data analytics powered by AI, and is adaptive to any tech foundation



All-Source Data Interpretation & Analytics

TAQ's strong competitive advantage is in mass data interpretation across all types of data

Able to process 30-50 TB data a day

All data formats are supported – multi-lingual, video, image, sound, number, geospatial and others

AI-assisted data annotation is leveraged when tackling new-to-the-world data types

Artificial Intelligence and Big Data

Presight's AI is created by leveraging the best of two worlds – experienced data scientists and industrial experts. The company has a wide variety of off-the-shelf big data tools and AI models, including:

- Natural Language Processing
- Link Analysis
- Customizable OCR
- Advanced Geo Analysis
- Computer Vision Analytics
- All Source data search

Enabling Tech Foundation

Presight is accustomed to working with clients in a variety of foundational tech maturity levels. Accordingly, the company 'fills-in the gaps' for clients as needed across:

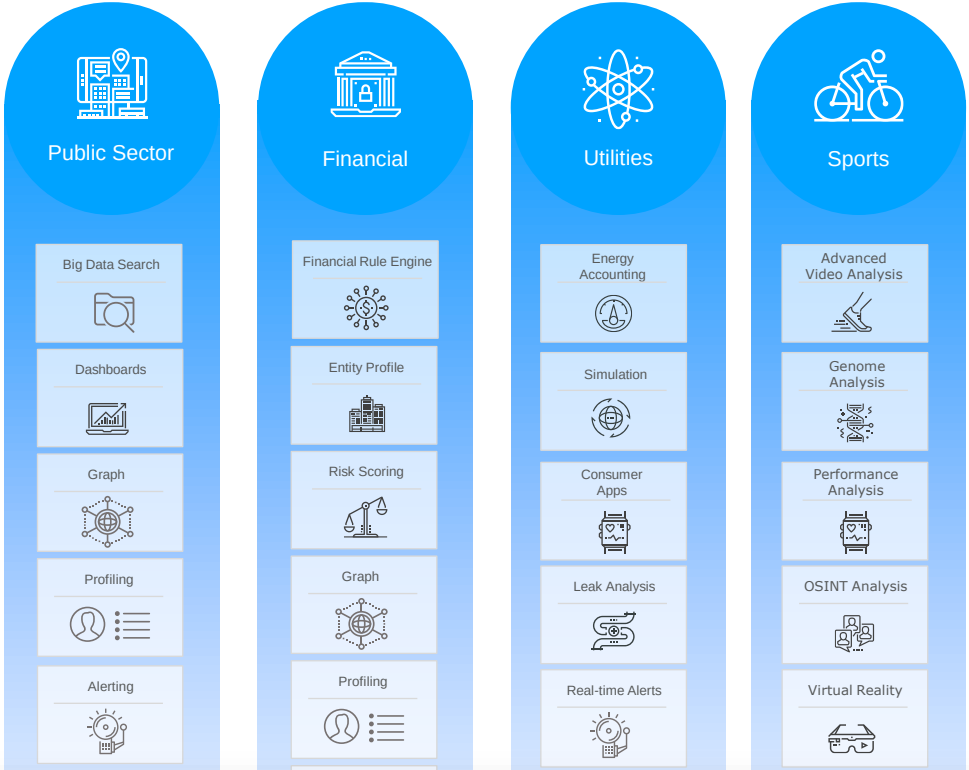
- IoT: to capture sensorial data
- Data centers: to physically host all data
- Supercomputers: for unique cases of real-time mass data analysis
- Cloud: to enable seamless integration between apps and access from any location, 24/7

Our AI Library Powers Industry Verticals

The core of the TAQ platform is our ‘All-Source Data Interpretation and Analytics’ and ‘AI & Big Data’ layer

It hosts 100+ AI algorithms in text analytics, multimedia analytics, and behavior analytics that power the verticals’ solutions and range from automation, anomaly detection to advanced analytics

Across each of our core business verticals, these capabilities are purposed customized to solve complex business challenges



Solution Verticals
Ready-made proprietary components that are commonly and heavily used on top of all AI Analytics platforms

AI Library
100+ state-of-the-art machine learning and deep learning models, running algorithms tailored to industry specific needs

Big Data Analytics
Multi-purpose AI Analytics Platforms that are capable to ingest and process any size and type of data

100+ machine learning models in NLP, multimedia, prediction, and behavior analytics AI



TAQ

Presight Core Solutions

FINANCIAL ANALYTICS

A universal AI-enhanced financial analytics platform that provides for real-time, end-to-end fraud detection, risk management, security, and compliance management solutions to financial institutions of all sizes throughout the globe

VANTAGE

An integrated data management product that interprets raw data sources into domain-specific analytics, leveraging predictive models that create insights and recommendations for decision makers

ISO certified by ISO/IEC 15408-1:2009

VIDEO ANALYTICS

Powerful Video Analytics platform that leverages our growing AI library to integrate fragmented standalone video management systems into a single platform

ISO certified by ISO/IEC

- ISO 9001:2015 – (QMS)
- ISO 14001:2015 – (EMS)
- ISO 45001:2018 – (OHSMS)

SMART GRID

The Smart Grid solution revolutionizes electricity and gas networks with the use of AI to improve energy efficiency and reduce financial losses during energy transport

SIRIUS (Beta)

An advanced visual data monitoring, anomaly detection, and analysis solution. With its state-of-the-art multi-sensor capabilities, Sirius is designed to provide unparalleled situational awareness by combining visual data from multiple sensors and external data into a unified platform

TAQ

The omni-analytics platform

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Governance Framework

Board of Directors



**H.E. Dr Sultan
Ahmed Al Jaber**

Chairman

- Member of the UAE Federal Cabinet, Minister of Industry and Advanced Technology, and the UAE's special envoy for climate
- Dr. Al Jaber oversees efforts to further expand the industrial development of the UAE, and promote in-country value, leveraging advanced technology as a key enabler



**H.E. Mansoor Al
Mansoori**

Vice Chairman

- Member of Abu Dhabi Executive Council and the Chairman of the Department of Health in Abu Dhabi
- He is a prominent leader with a diverse range of professional experiences in senior leadership positions across government and private sector



Hamda Almheiri

Board Member

- Heads the Government Affairs function for ADQ, an Abu Dhabi-based investment and holding company
- She is responsible for the organization's interactions with senior government stakeholders on the local, state, and federal level, ensuring that there is a robust strategic framework in place to guide all initiatives and engagements



Kiril Evtimov

Board Member

- A seasoned technology and business leader with global experience across start-ups and Fortune 500 companies
- Kiril is a technology advisor for G42. He is also a co-founder, board member and CEO of FairSignals Inc. In the past, he has held leadership roles in Teradata, MicroStrategy, and eBay



**Abdulla Rashed
Alrashdi**

Board Member

- CEO of Tamouh Healthcare, having successfully led Tamouh Healthcare's efforts to monitor and curb the Covid pandemic
- Abdulla brings extensive executive experience in a variety of official entities from Abu Dhabi Police General Headquarters to Abu Dhabi Authority of Culture and Heritage, and the Federal Government



Suhail Bin Tarraf

Board Member

- Group Chief Operating Officer at First Abu Dhabi Bank (FAB), prior to which Chief Operating Officer at Emirates Islamic Bank
- Suhail is a performance driven transformative leader with over 20 years of senior expertise in Strategy, Operations, Technology and Human Resources



Thomas Pramotedham

Board Member

- Technology and business leader with over 22 years of experience, including multiple CEO roles driving large scale digital transformation
- Thomas spearheads expansion of the Company in Middle East, Central Asia and Africa

Comprehensive Governance Structure

Committed to the highest level of governance standards in line with international best practice

Presight AI Holding PLC Board of Directors

Responsible for preserving and enhancing Presight's long-term value for stakeholders

Audit & Risk Committee ("ARC")

Oversight of the integrity of the Company's internal control framework, including integrity of the Company's financial reporting, processes, policies and controls, the internal audit function and the external auditor

Additionally, oversight of the Company's material risk exposures, risk management framework, adherence to the risk appetite set by the Board and behavioral based risk initiatives to drive risk leadership

Nomination & Remuneration Committee ("NRC")

Supports the Board with the Board composition, renewal, performance and Board-relegated governance matters

Includes the remuneration and benefit strategies for senior executives, the implementation of the Emiratization plan, the methodology used to address staff performance and corporate salary and grading structures

Investment & Financial Committee ("IFC")

Oversight of the Company's investment transactions, investment risk management exposure policies and guidelines

Includes review of investment manager selection

Integrity Due-Diligence Process

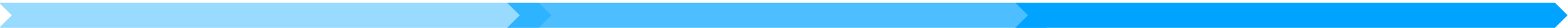
Minimizing potential exposure to reputational, sanctions, or legal risk

Presight manages the risks by applying the following:

Presight adheres to a stringent framework for integrity Due Diligence (DD) and direction on the mandatory activities required to screen a potential or existing counterparty for reputational and regulatory risks

DD is the independent information gathering and expertise that assesses the integrity-related risks that a counterparty carries so Presight can make informed risk-based decisions on the third parties it does business with

Mitigation measures are put in place to minimize potential exposure to reputational, sanctions, or legal risk



Acquisition of AIQ

Acquisition of 51% stake in AIQ

Acquisition of a best-in-class AI-energy company backed by a leading National Oil Company

Transaction Overview

- Presight to acquire 51% of AIQ from G42 for \$350m: \$245M payable on closing and \$105M on 30 Nov 2024; ADNOC retains 49%
- Values AIQ at \$686m: 9.6x EV/LTM Revenue, in line with precedent industry transaction multiples
- AIQ's Board: Three members from Presight, two from ADNOC
- AIQ Chairman: H.E. Dr. Sultan Al Jaber, Minister of Industry and Advanced Technology and ADNOC Managing Director and Group CEO
- AIQ Vice Chair: H.E. Mansoor Al Mansoori, Member of Abu Dhabi Executive Council and Chairman of the Department of Health

Overview of AIQ

- Established in 2020: Joint venture between ADNOC (60%) and G42 (40%)
- Best-in-class AI energy company: Leveraging data to deliver transformational AI-powered solutions to the energy sector
- Strong financials: \$71.8m (+61.4% YoY) of revenue and \$35.1m (+21.7% YoY) of net profit in 2023
- Suite of proven products and solutions:
 - AR360: Leverages AI to visualize reservoirs and optimize development, well life and ultimate recovery rates
 - RoboWell: AI-enabled solution to remotely operate upstream equipment, reducing cost, enhancing safety & production capacity
 - Well Insight: Leverages AI to enhance analysis and modelling of borehole data, supporting the planning of drilling activities

Acquisition Rationale

- Combine AIQ's AI energy solutions with Presight's cross-sector big data analytics, product development, and international markets to:
 - Develop and commercialise AI solutions to the energy sector, positioning AIQ as a leading energy-focused AI organization, globally
 - Expand Presight's suite of energy solutions to its international clientele, including SOCAR and Samruk-Kazyna
- Partnership with ADNOC's future digital transformation initiatives
- Strengthens Presight's shareholder base with ADNOC as 4% holder

Market Overview

- Market for AI solutions in energy sector: Estimated to grow more than \$13 billion by 2034; 14% CAGR between 2024 and 2034*
- Boosting efficiency and accuracy: Autonomous systems for tasks that need a high degree of accuracy and repetition
- Increasing work safety: Automation reduces accident-related risks in the oil and gas industry
- Accessing remote areas: Automation technologies are essential for exploring areas inaccessible to humans
- Electrification and sustainability: Oil and gas sector is shifting toward electrification, making automation essential
- Digitalization: AI, IoT, and robotics as the most relevant technologies in the oil and gas automation market

* Source: Future Insight Inc.

AI will drive significant global growth opportunities in energy, unlocking efficiency and value across the sector

Key Features of Main AIQ Offerings

Proven, trusted solutions that help drive efficiency and deliver value in broad operational scenarios

AR360

PERFORM WITH AIQ

- Provides a comprehensive overview of reservoir management and production optimization
- Utilizes automated processes to assess reservoir model quality and optimize recovery factors
- Employs machine learning and physics for real-time production forecasting, significantly reducing scenario analysis time

DRIVE

PERFORM WITH AIQ

- Replaces traditional reservoir simulators with AI-powered meta-models, allowing for rapid assessment of multiple field development scenarios
- Highly integrates and automates quality checks and scenario rankings, enhancing the decision-making process in field development planning

ROBOWELL

PERFORM WITH AIQ

- Utilizes APC for real-time optimization of well parameters, reducing the need for manual supervision and enhancing operational safety
- Initially focused on a limited number of wells with plans to expand control to cluster/field levels, offering a broader operational scope

FORESIGHT

PROTECT WITH AIQ

- Combines statistical, physics-based, and AI methodologies to predict failures in electrical submersible pumps
- Seamlessly integrates with existing monitoring systems and data sources
- Enhances proactive maintenance planning

Thank You